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January 17, 2025

# **NOTICE**

The Board of Directors of the Kaweah Delta Health Care District will meet in the City of Visalia City Council Chambers {707 W. Acequia, Visalia, CA} on Wednesday, January 22, 2025:

- 4:00PM Open meeting to approve the closed agenda.
- 4:01PM Closed meeting pursuant to Government Code 54956.8, Government Code 54956.9(d)(1), Government Code 54956.9(d)(2), Health and Safety Code 1461 and 32155.
- 4:45PM Open meeting.

In compliance with the Americans with Disabilities Act, if you need special assistance to participate at this meeting, please contact the Board Clerk (559) 624-2330. Notification 48 hours prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to the Kaweah Delta Health Care District Board of Directors meeting.

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The disclosable public records related to agendas can be obtained by contacting the Board Clerk at Kaweah Health Medical Center – Acequia Wing, Executive Offices (Administration Department/Executive Offices) {1st floor}, 400 West Mineral King Avenue, Visalia, CA via phone 559-624-2330 or email: kedavis@kaweahhealth.org, or on the Kaweah Delta Health Care District web page http://www.kaweahhealth.org.

KAWEAH DELTA HEALTH CARE DISTRICT David Francis, Secretary/Treasurer

**Kelsie Davis** 

Board Clerk / Executive Assistant to CEO

**DISTRIBUTION:** 

Governing Board, Legal Counsel, Executive Team, Chief of Staff, www.kaweahhealth.org



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# KAWEAH DELTA HEALTH CARE DISTRICT **BOARD OF DIRECTORS MEETING**

City of Visalia – City Council Chambers 707 W. Acequia, Visalia, CA

Wednesday January 22, 2025 {Regular Meeting}

# **OPEN MEETING AGENDA {4:00PM}**

- 1. CALL TO ORDER
- 2. APPROVAL OF AGENDA
- 3. PUBLIC PARTICIPATION Members of the public may comment on agenda items before action is taken and after it is discussed by the Board. Each speaker will be allowed five minutes. Members of the public wishing to address the Board concerning items not on the agenda and within the jurisdiction of the Board are requested to identify themselves at this time.
- 4. APPROVAL OF THE CLOSED AGENDA 4:01PM

Public Participation – Members of the public may comment on agenda items before action is taken and after the item has been discussed by the Board.

Action Requested – Approval of the January 22, 2025, closed meeting agenda.

5. ADJOURN

# **CLOSED MEETING AGENDA {4:01PM}**

- **CALL TO ORDER** 1.
- 2. **CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION – Pursuant to Government** Code 54956.9(d)(1).
  - A. Martinez (Santillian) v KDHCD Case # VCU279163
  - B. Franks v KDHCD Case #VCU290542



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- C. Burns-Nunez v KDHCD Case # VCU293107
- D. Oney v KDHCD Case # VCU293813
- E. Parnell v Kaweah Health Case # VCU292139
- F. Newport v KDHCD Case # 1:23-CV-01752-NODJ-SAB
- G. M. Vasquez v KDHCD Case # VCU297964
- H. Apkarian-Souza v KDHCD Case # VCU303650
- I. Pendleton v KDHCD Case #VCU305571
- J. Rhodes v KDHCD Case # VCU306460
- K. Negrete v KDHCD Case #VCU309437
- L. LaRumbe-Torres v KDHCD Case #VCU313564
- M. Smithson v KDHCD Case #VCU313258
- N. Maxey v KDHCD Case #VCU314996
- O. Medina v KDHCD Case #VCU316413
- P. Richardson v KDHCD Case #VCU311369

Evelyn McEntire, Director of Risk Management and Rachele Berglund, Legal Counsel

- **CONFERENCE WITH LEGAL COUNSEL ANTICIPATED LITIGATION** Significant exposure to 3. litigation pursuant to Government Code 54956(d)(2) – 3 Cases Evelyn McEntire, Director of Risk Management and Rachele Berglund, Legal Counsel
- 4. **QUALITY ASSURANCE** - pursuant to Health and Safety Code 32155 and 1461, report of quality assurance committee.
  - Evelyn McEntire, Director of Risk Management
- **CREDENTIALING** Medical Executive Committee (MEC) requests that the appointment, 5. reappointment and other credentialing activity regarding clinical privileges and staff membership recommended by the respective department chiefs, the credentials committee and the MEC be reviewed for approval pursuant to Health and Safety Code 1461 and 32155.
  - Daniel Hightower, MD, Chief of Staff
- **QUALITY ASSURANCE** pursuant to Health and Safety Code 32155 and 1461, report of 6. quality assurance committee.



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Daniel Hightower, MD Chief of Staff

- 7. APPROVAL OF THE CLOSED MEETING MINUTES – December 18, 2024, closed meeting minutes.
- 8. **ADJOURN**

# **OPEN MEETING AGENDA {4:45PM}**

- **CALL TO ORDER** 1.
- 2. **ROLL CALL**
- 3. FLAG SALUTE- DIRECTOR HAVARD MIRVISS
- 4. **APPROVAL OF AGENDA**
- 5. **PUBLIC PARTICIPATION** – Members of the public may comment on agenda items before action is taken and after it is discussed by the Board. Each speaker will be allowed five minutes. Members of the public wishing to address the Board concerning items not on the agenda and within the jurisdiction of the Board are requested to identify themselves at this time.
- 6. **CLOSED SESSION ACTION TAKEN** – Report on action(s) taken in closed session.
- 7. **OPEN MINUTES** – Request approval of the <u>December 18, 2024</u>, open minutes.

Public Participation – Members of the public may comment on agenda items before action is taken and after the item has been discussed by the Board.

Action Requested – Approval of the December 18, 2024, open minutes.

- **RECOGNITIONS** 8.
  - **8.1.** Presentation of Resolution 2246 to Daniel Watson in recognition as the Kaweah Health World Class Employee of the month – December 2024 – Director Havard Mirviss
  - 8.2. Presentation of Resolution 2248 to Brittany McGarrah in recognition as the Kaweah Health World Class Employee of the month –January 2025 – Director Havard Mirviss



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- 8.3. Presentation of Resolution 2249 to Linda Ellison in recognition of her service and retirement at Kaweah Health. - Director Havard Mirviss
- **8.4.** Team of the Month Outpatient Behavioral Therapist Team
- 9. INTRODUCTIONS
  - **9.1.** New Director (s) Melany Gambini, Brooke Carman, Scott Baker, and Jeffrey Wilson
- 10. CREDENTIALS Medical Executive Committee requests that the appointment, reappointment and other credentialing activity regarding clinical privileges and staff membership recommended by the respective department chiefs, the credentials committee and the Medical Executive Committee be reviewed for approval. Daniel Hightower, MD, Chief of Staff **Public Participation** – Members of the public may comment on agenda items before action is taken and after the item has been discussed by the Board. Action Requested – Approval of the January 22, 2025, medical staff credentials report.
- **11. CHIEF OF STAFF REPORT** Report relative to current Medical Staff events and issues. Daniel Hightower, MD, Chief of Staff
- 12. CONSENT CALENDAR All matters under the Consent Calendar will be approved by one motion, unless a Board member requests separate action on a specific item.

<u>Public Participation</u> – Members of the public may comment on agenda items before action is taken and after the item has been discussed by the Board.

Action Requested – Approval of the January 22, 2025, Consent Calendar.

#### **12.1. REPORTS**

- A. Physician Recruitment
- B. Strategic Plan
- C. <u>Urology Services</u>
- D. Mental Health Hospital
- Center for Mental Wellness
- F. Medical Clinics



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- **13. STRATEGIC PLANNING –OUTSTANDING HEALTH OUTCOMES-** Detailed review of Strategic Plan Initiative. Sandy Volchko, Director of Quality & Patient Safety; & Paul Stefanacci, MD, Chief Medical & Quality Officer
- **14.** <u>FINANCIALS</u> Review of the most current fiscal year financial results. *Malinda Tupper – Chief Financial Officer*
- 15. REPORTS
  - **15.1.** <u>Chief Executive Officer Report</u> Report on current events and issues. *Gary Herbst, Chief Executive Officer*
  - **15.2.** <u>Board President</u> Report on current events and issues. *Mike Olmos, Board President*

# CLOSED MEETING AGENDA IMMEDIATELY FOLLOWING THE OPEN SESSION

- 1. CALL TO ORDER
- 2. **CEO EVALUATION** Discussion with the Board and the Chief Executive Officer relative to the evaluation of the Chief Executive Officer pursuant to Government Code 54957(b)(1). *Gary Herbst, Chief Executive Officer and Rachele Berglund, Legal Counsel*
- 3. ADJOURN

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# Agenda item intentionally omitted

# 12.18.2024 Open Minutes

MINUTES OF THE OPEN MEETING OF THE KAWEAH DELTA HEALTH CARE DISTRICT BOARD OF DIRECTORS HELD WEDNESDAY DECEMBER 18, 2024, AT 4:00PM IN THE CITY OF VISALIA CITY COUNCIL CHAMBERS – 707 W. ACEQUIA, VISALIA, CA.

PRESENT: Directors Olmos, Francis, Levitan, Havard Mirviss & Murrieta; G. Herbst, CEO; D. Hightower, Chief of Staff; M. Tupper, CFO; J. Batth, Chief Operating Officer; B. Cripps, Chief Compliance Officer; D. Cox, Chief Human Resource Officer; P. Stefanacci, Chief Medical & Quality Officer; R. Gates; Chief Population Health Officer; M. Mertz, Chief Strategy Officer; K. Noeske, Chief Nursing Officer; R. Berglund, Legal Counsel; and K. Davis, recording

The meeting was called to order at 4:00 PM by Director Olmos.

Director Olmos asked for approval of the agenda.

MMSC (Havard Mirviss/Levitan) to approve the open agenda. This was supported unanimously by those present. Vote: Yes - Havard Mirviss, Murrieta, Levitan, Olmos and Francis

<u>PUBLIC PARTICIPATION</u> – Liz Wynn noted a great thanks for supporting her during her career over the past 6 years as she will be stepping into retirement at the end of the year.

Director Olmos asked for approval of the closed agenda.

MMSC (Francis/Havard Mirviss) to approve the closed agenda. This was supported unanimously by those present. Vote: Yes - Havard Mirviss, Murrieta, Levitan, Olmos and Francis

ADJOURN - Meeting was adjourned at 4:07PM

Mike Olmos, President Kaweah Delta Health Care District and the Board of Directors

ATTEST:

David Francis, Secretary/Treasurer Kaweah Delta Health Care District Board of Directors MINUTES OF THE OPEN MEETING OF THE KAWEAH DELTA HEALTH CARE DISTRICT BOARD OF DIRECTORS HELD WEDNESDAY DECEMBER 18, 2024, AT 4:45PM IN THE CITY OF VISALIA CITY COUNCIL CHAMBERS – 707 W. ACEQUIA, VISALIA, CA.

PRESENT: Directors Olmos, Francis, Havard Mirviss, Murrieta & Levitan; G. Herbst, CEO; D. Hightower, Chief of Staff; M. Tupper, CFO; J. Batth, Chief Operating Officer; B. Cripps, Chief Compliance Officer; D. Cox, Chief Human Resource Officer; P. Stefanacci, Chief Medical & Quality Officer; R. Gates; Chief Population Health Officer; M. Mertz, Chief Strategy Officer; K. Noeske, Chief Nursing Officer; R. Berglund, Legal Counsel; and K. Davis, recording

The meeting was called to order at 4:45 PM by Director Olmos.

Director Olmos asked for approval of the agenda.

MMSC (Havard Mirviss/Levitan) to approve the open agenda. This was supported unanimously by those present. Vote: Yes - Havard Mirviss, Levitan, Murrieta, Olmos and Francis

#### **PUBLIC PARTICIPATION** – None.

<u>CLOSED SESSION ACTION TAKEN</u>: approval of the closed meeting minutes from November 21, and November 22, 2024.

<u>OPEN MINUTES</u> – Requested approval of the open meeting minutes from November 21, and November 22, 2024.

### **PUBLIC PARTICIPATION** – None.

MMSC (Francis/Havard Mirviss) to approve the open minutes from November 21, and November 22, 2024.

This was supported unanimously by those present. Vote: Yes – Olmos, Havard Mirviss, and Francis. Vote: No – Levitan and Murrieta.

<u>RECOGNITIONS-</u> Resolution 22446 to Connie Garza. New Director, Scott Baker and Nancy Hungarland. Team of the Month: Patient Access- Precert/Benefits.

<u>CREDENTIALING</u> – Medical Executive Committee requests that the appointment, reappointment and other credentialing activity regarding clinical privileges and staff membership recommended by the respective department chiefs, the credentials committee and the Medical Executive Committee be reviewed for approval.

<u>CHIEF OF STAFF REPORT</u> – Report relative to current Medical Staff events and issues – *Daniel Hightower, Chief of Staff* 

No report.

#### **Public Participation** – None.

Director Olmos requested a motion for the approval of the December 18, 2024, Medical executive committee report as presented.

MMSC (Havard Mirviss/Francis) Whereas a thorough review of all required information and supporting documentation necessary for the consideration of initial applications, reappointments, request for additional privileges, advance from provisional status and release

from proctoring and resignations (pursuant to the Medical Staff bylaws) has been completed by the Directors of the clinical services, the Credentials Committee, and the Executive Committee of the Medical Staff, for all of the medical staff scheduled for reappointment, Whereas the basis for the recommendations now before the Board of Trustees regarding initial applications, reappointments, request for additional privileges, advance from provisional status and release from proctoring and resignations has been predicated upon the required reviews, including all supporting documentation, to the organized medical staff of Kaweah Delta Health Care District for a two year period unless otherwise specified, with physician-specific privileges granted as recommended by the Chief of Service, the Credentials Committee, and the Executive Committee of the Medical Staff and as will be documented on each medical staff member's letter of initial application approval and reappointment from the Board of Trustees and within their individual credentials files. This was supported unanimously by those present. Vote: Yes – Olmos, Havard Mirviss, Levitan, Murrieta and Francis

**CONSENT CALENDAR** – Director Olmos entertained a motion to approve the December 18, 2024, consent calendar.

#### **PUBLIC PARTICIPATION** – None.

MMSC (Francis/Havard Mirviss) to approve the December 18, 2024, consent calendar. This was supported unanimously by those present. Vote: Yes – Olmos, Havard Mirviss, Levitan, Murrieta and Francis.

<u>RENAL SERVICES</u> – A review of key performance indicators and actions associated with care of Dialysis services. Copy attached to the original of the minutes and to be considered a part thereof.

**STRATEGIC PLAN- IDEAL ENVIRONMENT** – A detailed review of strategic plan initiative. Copy attached to the original of the minutes and to be considered a part thereof.

<u>FINANCIALS</u> – Review of the most current fiscal year financial results. Copy attached to the original of these minutes and considered a part thereof.

<u>EMPLOYEE 401(K) PLAN AND FISCAL YEAR 2025 BUDGET</u> – to approve an amendment/adjustment to the Board- approved budget for fiscal year 2024-25 to increase the employer match to the employee 401(k) and 457b amendments and resolutions. Copy attached to the original of the minutes and to be considered a part thereof.

### **PUBLIC PARTICIPATION** – None.

MMSC (Levitan/Havard Mirviss) to approve the Resolution 2248 which reflects amending the employee's salary deferral plan 401(k) match to 100% along with amending the budget for FY24 to reflect the 100% match. This was supported unanimously by those present. Vote: Yes – Olmos, Havard Mirviss, Levitan, Murrieta and Francis

#### **PUBLIC PARTICIPATION** – None.

MMSC (Francis/Havard Mirviss) to approve the Resolution 2249 which reflects amendments to the deferred compensation plan 457(b). This was supported unanimously by those present. Vote: Yes – Olmos, Havard Mirviss, Levitan, Murrieta and Francis

### **REPORTS**

<u>Chief Executive Officer Report</u> – None – *Gary Herbst, CEO* <u>Board President</u>- None – *Mike Olmos, Board President* 

**ADJOURN** - Meeting was adjourned at 7:00PM

Mike Olmos, President Kaweah Delta Health Care District and the Board of Directors

ATTEST:

David Francis, Secretary/Treasurer Kaweah Delta Health Care District Board of Directors

# **R2246 EOM December Daniel Watson**



# **RESOLUTION 2246**

WHEREAS, the Department Heads of the KAWEAH DELTA HEALTH CARE DISTRICT dba KAWEAH HEALTH are recognizing Daniel Watson with the World Class Service Excellence Award for the Month of December 2024, for consistent outstanding performance, and,

WHEREAS, the Board of Directors of the KAWEAH DELTA HEALTH CARE DISTRICT is aware of his excellence in caring and service,

NOW, THEREFORE, BE IT RESOLVED that the Board of Directors of the KAWEAH DELTA HEALTH CARE DISTRICT on behalf of themselves, the hospital staff, and the community they represent, hereby extend their congratulations to Daniel Watson for this honor and in recognition thereof, have caused this resolution to be spread upon the minutes of the meeting.

PASSED AND APPROVED this 18th day of December 2024 by a unanimous vote of those present.

President, Kaweah Delta Health Care District

Secretary/Treasurer
Kaweah Delta Health Care District

# **R2248 EOM Brittany McGarrah**



# **RESOLUTION 2248**

WHEREAS, the Department Heads of the KAWEAH DELTA HEALTH CARE DISTRICT dba KAWEAH HEALTH are recognizing Brittany McGarrah with the World Class Service Excellence Award for the Month of January 2025, for consistent outstanding performance, and,

WHEREAS, the Board of Directors of the KAWEAH DELTA HEALTH CARE DISTRICT is aware of her excellence in caring and service,

NOW, THEREFORE, BE IT RESOLVED that the Board of Directors of the KAWEAH DELTA HEALTH CARE DISTRICT on behalf of themselves, the hospital staff, and the community they represent, hereby extend their congratulations to Brittany McGarrah for this honor and in recognition thereof, have caused this resolution to be spread upon the minutes of the meeting.

PASSED AND APPROVED this 22nd day of January 2025 by a unanimous vote of those present.

President, Kaweah Delta Health Care District

Secretary/Treasurer
Kaweah Delta Health Care District

# **R2249 Retirement Linda Ellison**



# **RESOLUTION 2249**

WHEREAS, Linda Ellison, is retiring from duty at Kaweah Delta Health Care District dba Kaweah Health after 44 years of service; and,

WHEREAS, the Board of Directors of the Kaweah Delta Health Care District is aware of her loyal service and devotion to duty;

WHEREAS, the Board of Directors of the Kaweah Delta Health Care District is aware of her excellence in caring and service,

NOW, THEREFORE, BE IT RESOLVED that the Board of Directors of the Kaweah Delta Health Care District, on behalf of themselves, the hospital staff, and the community they represent, hereby extend their appreciation to Linda Ellison for 44 years of faithful service and, in recognition thereof, have caused this resolution to be spread upon the minutes of this meeting.

PASSED AND APPROVED this 22<sup>th</sup> day of January 2025 by a unanimous vote of those present.

President, Kaweah Delta Health Care District

Secretary/Treasurer
Kaweah Delta Health Care District

# **FY24 Board Report - Medical Clinics**

# REPORT TO THE BOARD OF DIRECTORS

# Kaweah Health Medical Clinics

- Ben Maddox
- Plaza
- Willow (no data)

Ryan Gates, Chief Population Health Office – 559-624-5647 Ivan Jara, Director of Outpatient Clinics, 559-624-6971

Date: January 22, 2025

# **Summary Issue/Service Considered**

The Kaweah Health Medical Clinics are a newly branded service line that includes new and established services and clinics within the city of Visalia, CA. As an initial introduction to these services, a brief background and vision will be provided for each clinic.

Ben Maddox: This is an established clinic that has been providing primarily basic episodic care services over the past 14 years. During this time, both management and the services provided have changed. In its current state, this clinic provides episodic care services (AKA Prompt Care) Monday through Friday from 8:00 am to 7:00 pm and Saturdays from 9:00 am to 5:00 pm. In addition, primary care services including family medicine and pediatrics are provided Monday through Friday from 8:00 am to 5:00 pm. The populations served are patients primarily living in urban areas with commercial and Medicare insurances. Ben Maddox is Kaweah's first location to offer commercial only primary care services as part of a larger strategy to meet the access challenges for this population.

**Plaza:** One of our newest locations located in the ever-growing Industrial Park in northwest Visalia. Plaza opened its doors for business in October 2023 with the intent to provide occupational health, primary care, and episodic care services. Workers Compensation services were relocated to this clinic to support the vision of a "one stop shop" for employers in the area. In its current state, Plaza solely offers worker's compensation services and primarily services Kaweah employees which make up about 50% of all visits. Recruitment of providers and management with occupational medicine experience continues to be a challenge.

Willow: Although financial data is not available for this year's report, this clinic offers highly needed services and holds great strategic value. Once a location operating as a continuity clinic for a family medicine residency program, Willow has shifted to offering orthopedics to patients with commercial and Medicare insurances. With its proximity to the hospital and space to grow, this clinic will be seeing an expansion of services over the next couple of years.

# **Quality/Performance Improvement Data**

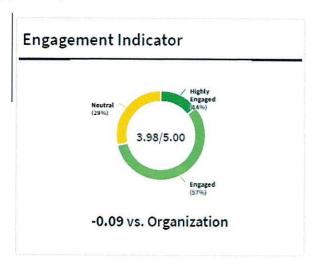
Ben Maddox: Caring for nearly ten thousand patients during FY24, Ben Maddox reinforces the need in our community for primary care services. With the recruitment of a full-time family

medicine physician and full-time advanced practice providers, we aim to use this clinic as a location where established patients can receive primary and episodic care 6 days a week, with extended hours. Ben Maddox incurred a financial loss of \$559,000 during FY24. These financial results are expected for a few key reasons: 1. New physicians on income guarantees, 2. Large employee patient base, 3. Ramp-up period for new physicians, 4. Low commercial reimbursement. We are confident that these financial results will only improve over the next fiscal year while keeping in mind the total impact of Kaweah providing care to their employees and dependents versus them seeking care elsewhere. Year over Year, Ben Maddox is seeing positive trends in Net Revenue, increasing by \$32 per case, and in the Contribution Margin, increasing from -\$87 per case to -\$56 per case.

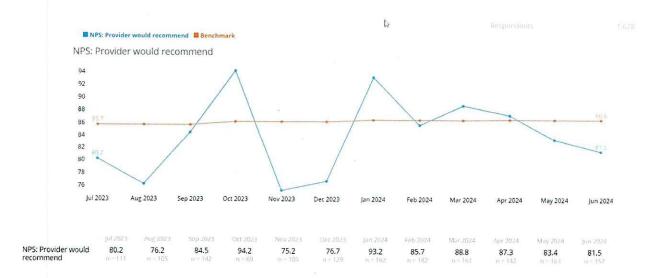
**Plaza:** During FY24, the newly opened Plaza clinic cared for 2190 patients for Worker's Compensation related services. As part of its first operating year, higher expenses were incurred along with lower volumes. As a result, net revenue was recorded at \$202,847 with a contribution loss of -\$595,000. The net patient revenue per visit is \$93, direct cost per visit is \$364, resulting in a contribution loss of -\$272 per visit. We are seeing positive trends with lower expenses as the service line is established.

Willow: (no data)

**Employee Engagement Data (Ben Maddox and Plaza):** During the 2024 employee engagement survey, 14 employees from Ban Maddox and Plaza participated in the anonymous survey. The scores were lower compared to the organization and other clinics. The survey highlighted positive feedback regarding the quality of care being provided to patients. As an opportunity for improvement, better communication and involvement in decision-making rose to the top. The teams have met to develop action plans to maintain their strengths while working to improve their areas of opportunity in efforts to create an ideal work environment.



Patient Experience: The newly established Medical Clinics are gaining traction by receiving an increased amount of survey data from their patients. Although having lower visit volumes compared to other clinic service lines, the Medical Clinics received over 1600 surveys during the fiscal year. The Kaweah Health Clinic Network has set a goal to achieve the 50<sup>th</sup> percentile in 'Provider would recommend'. During FY24, survey data showed the Medical Clinics nearing or exceeding the 50<sup>th</sup> percentile goal in 6 out of the 12 months. As patients receiving care in these clinics voice their feedback, we'll make tangible changes in partnership with our providers to improve the overall patient experience.



# Policy, Strategic or Tactical Issues

Ben Maddox: Access to primary care continues to decrease for the commercial population in Visalia. We are experiencing patients with commercial insurance seeking care at our rural health clinics more than ever before due to this shortage. We'll continue to operate and expand locations such as Ben Maddox to recruit primary care physicians and care for this population. Episodic care at this location has been a feeder to the primary care providers, capturing both patients needing a primary care provider and patients looking for a clinic with expanded services.

**Plaza:** This clinic provides value to the organization through the ability to provide worker's compensation services to its employees without the need to contract with external companies, thus lowering the overall cost of care and allowing for better case management. In efforts to capitalize on this established service, Kaweah is also providing work's compensation services to other employers, exposing more people to Kaweah and its wide range of services. This clinic has been built in Visalia's Industrial Park area to serve this purpose. It also comes with the potential to provide other services to commercially insured patients such as episodic care.

Willow: As we look towards the future, this building is strategically located on the hospital campus and also hosts our retail pharmacy and future lab draw station making it an ideal location for surgical specialties like OB-GYN and orthopedics. The close proximity of clinic to the OR and hospital afford for efficient surgical practices and great provider satisfaction and the pharmacy and lab draw station will also boost patient experience and satisfaction.

# **Recommendations/Next Steps**

**Ben Maddo**x: Maintain the current care model of providing episodic and primary care services from both physicians and advanced practice providers. Maintain expanded access of 8 am - 7 pm Monday – Friday and 9 am - 5 pm on Saturdays.

**Plaza**: Offer basic radiology and occupational health services to make this location more attractive to employers. Recruitment continues for providers and management with occupational health experience.

**Willow:** Relocate orthopedic services to another suite in the 202 Willow building and establish a women's health clinic occupying the entire 5<sup>th</sup> floor suite at 202 Willow. Aggressively recruit OB-GYN physicians to meet community demand.

# Approvals/Conclusions

No additional approvals needed at this time.

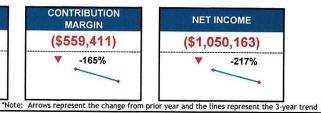
### KEY METRICS - FY 2024 Twelve Months Ended June 30, 2024











METRICS SUMMARY - 4 YEAR TREND

METRIC	FY2021	FY2022	FY2023	FY2024		%CHANGE OM PRIOR YR 4	YR TREND
Visits			2,441	9,971	<b>A</b>	308%	/
Net Revenue			\$180,647	\$1,057,500	<b>A</b>	485%	/
Direct Cost			\$391,868	\$1,616,911	<b>A</b>	313%	/
Contribution Margin			(\$211,221)	(\$559,411)	•	-165%	1
Indirect Cost			\$119,609	\$490,752	<b>A</b>	310%	1
Net Income			(\$330,830)	(\$1,050,163)	<b>V</b>	-217%	1
Net Revenue Per Visit			\$74	\$106	<b>A</b>	43%	
Direct Cost Per Visit			\$161	\$162	<b>A</b>	1%	/
Contrb Margin Per Visit			(\$87)	(\$56)	_	35%	/

#### Per Visit TRENDED GRAPHS

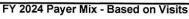


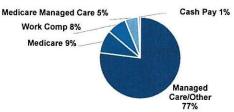




PAYER MIX - 4 YEAR TREND (VISITS)

PAYER	FY2021	FY2022	FY2023	FY2024	
Managed Care/Other	**************************************		57%	77%	
Medicare			7%	9%	
Work Comp			25%	8%	
Medicare Managed Care			10%	5%	
Cash Pay			1%	1%	





Notes:

Source: Outpatient Service Line Reports

Criteria: Outpatient Service Line is KH Ben Maddox

### KAWEAH HEALTH ANNUAL BOARD REPORT

Occupational Health Clinic

FY2024

KEY METRICS - FY 2024 Twelve Months Ended June 30, 2024







CONTRIBUTION MARGIN (\$595,354)

**NET INCOME** (\$753,319)\*Note: Arrows represent the change from prior year and the lines represent the 4-year trend

METRICS SUMMARY - 4 YEAR TREND

METRIC	FY2021	FY2022	FY2023	FY2024	%CHANGE FROM 4 YR TREND
Visits				2,190	
Net Revenue				\$202,847	
Direct Cost				\$798,201	
Contribution Margin				(\$595,354)	,
Indirect Cost				\$157,965	
Net Income				(\$753,319)	
Net Revenue Per Visit				\$93	
Direct Cost Per Visit				\$364	
Contrb Margin Per Visit				(\$272)	

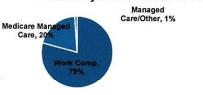
#### Per Visit TRENDED GRAPHS



PAYER MIX - 4 YEAR TREND (VISITS)

PAYER	FY2021	FY2022	FY2023	FY2024
Work Comp				79%
Medicare Managed Care				20%
Managed Care/Other				1%

FY 2024 Payer Mix - Based on Visits



Source: Outpatient Service Line Reports

Criteria: Outpatient Service Line is Occupational Health Clinic

# **Urology Board Report 1.2025**

### REPORT TO THE BOARD OF DIRECTORS

# **Urology Service Line**

Kevin Bartel, DPT, Director of Surgical Service Lines

Contact number: 559-624-3441

Board Meeting: January 22, 2025

### **Summary Issue/Service Considered**

- 1. Urology services at Kaweah Health continued to see volume growth between surgery cases and clinic visits in FY2024. The Urology clinic, opened in October 2022 in alliance with USC Keck School of Medicine, continues to see patients in a referral-based outpatient clinic where consults and procedures are performed and elective surgical procedures are generated. Urology call coverage with inpatient consultative and surgery services continue to be provided at the medical center.
- 2. Focus remains on implementing cost-effective Urology care for our patients with efforts to expand Urology clinic and call coverage to meet the Urology demands of our community. Current Urology call coverage is only about 40%, leading to case transfers outbound to other hospitals for timely patient care. Targeted focus to keep the delivery of Urology care local at Kaweah, minimizing the need to transfer patient care outside of the area.
- 3. To compliment a newer and growing practice, increased oversight taken to track and measure quality data related to patient accessibility for clinic consults, referral processing time, and patient satisfaction reporting.
- 4. Targeted focus to recruit additional Urology providers and/or Advanced Practice Providers (APP) in order to provide more timely care for our referred patients and improve the urology call coverage at the medical center.

### Analysis of financial/statistical data:

Overall, the Urology service line ended FY2024 with an overall contribution margin of **\$954,536**, a very positive increase compared with FY2023, which was \$45,549.

The Urology <u>Inpatient</u> contribution margin (which includes non-robot and robot IP surgeries, as well as non-surgical urology medical inpatient care) was **\$1.57 million**, a 172% increase from prior year which was \$577,124.

The Urology <u>Outpatient</u> contribution margin (including non-robot and robot OP surgery cases, as well as the OP Urology clinic) was **-\$618,309**.

#### <u>Inpatient</u> Urology Services

- 1. <u>Non-robot inpatient surgical</u> case volumes increased 29% from prior year, and saw a marked increase in contribution margin per case as well, leading to significant improvements in contribution margin year over year.
  - o FY24 Contribution Margin: \$863,839
- 2. Robotic inpatient surgical case volumes decreased slightly in FY2024 to 58 cases. While this volume is a five-year low, we also saw a five-year high in contribution margin per case due to increasing revenue per case that outpaced the increases seen in direct costs per case.
  - o FY24 Contribution Margin: \$414,398
- 3. <u>Urology medical inpatient</u> care (non-surgical) has showing increasing volume the past 3 years, with 50 cases in FY24. Direct expense per case dropped considerably in the past two years due primarily to the reduced prevalence and cost of registry nursing on the floor providing care to the patients.
  - FY24 Contribution Margin: \$294,608

Overall, IP non-robotic surgical cases (166) have a contribution margin per case of \$5,204, while IP robotic cases (58) have a contribution margin per case of \$7,145.

IP robotic surgery cases have a much lower Average Length of Stay (ALOS) (3.6 days) versus IP non-robotic cases (5.3 days), resulting in a decreased direct cost per case and resultant higher contribution margin per case.

For both IP non-robotic and robotic surgery cases, all payers ended FY24 with a positive contribution margin per case. A small volume of cash-pay surgery patients were the only subset of cases that had a negative contribution margin per case.

#### **Outpatient Urology Services**

- Non-robot outpatient surgical case volumes increased 29% from prior year, and lost \$1,154 per case due to increased direct expenses associated with these cases. This service maintains the largest contribution margin loss over all areas of the Urology service line.
  - FY24 Contribution Margin: -\$780,323
- 2. Robotic outpatient surgical case volumes increased 32% from prior year, and also saw an improvement in contribution margin per case at \$1,970.
  - o FY24 Contribution Margin: \$210,774
- Outpatient Urology clinic volumes saw a 108% increase from prior year, with an improvement in contribution margin per case. Increased volume of procedures performed in clinic contributes to a higher net revenue per case from prior year.
  - FY24 Contribution Margin: -\$48,760

# **Quality/Performance Improvement Data**

- 1. Outpatient clinic referral processing and timely patient visit scheduling for access to care remain priorities for this service. Our goal to process referrals (number of days between receiving a referral and scheduling a patient) is 5 days, and we ended FY2024 with a referral processing time of 2.3 days. However, patients are being scheduled out 3-4 months for their clinic visit, due to limited provider coverage in the clinic relative to the incoming referral volume.
- 2. Expanding Urology call coverage for the hospital in efforts to reduce the number of outbound Urology transfer cases remains a strategic goal for our organization. However, for FY2024, only 40% of all days were covered by a Urologist for on-call service, which is the same extent of coverage seen in FY23 as well. For FY2024, a total of 104 outbound patient transfers were made for primary Urology patients, a 65% increase in volume from prior year. Of these outbound urology transfers, 55 of them (53%) were due to "specialist not available", indicative of a lack of Urologist on-call coverage.
- 3. The average length of stay for Urology inpatient cases overall in FY2023 was 6.27 days, compared with a geometric mean length of stay of 4.48 days. This length of stay gap (1.79 days) is decreased from FY2023, which had a gap of 2.09 days.
- 4. Patient satisfaction for the Urology clinic is collected and reported by NRC, and the clinic finished FY2024 with a Net Promoter Score (NPS) rating of 78.9 (40<sup>th</sup> percentile), which is an improvement from the FY2023 score of 71.7 (25<sup>th</sup> percentile). The bulk of dissatisfied patient comments and scores have been related to the length of time required to obtain a scheduled visit and see the provider.

# Policy, Strategic or Tactical Issues

- 1. Timely access to clinic care continued to be one of the biggest challenges for FY2024. Considering the physician needs analysis that determined Urology as one of the most underserved specialties in our community, operating a clinic with one full-time Urologist has not been enough to meet the volume and referral demands. Recruitment efforts finally proved fruitful in May 2024, as a full-time APP was hired to support Dr. Rosenberg in our clinic. Even with this addition, access to care remains an issue due to the volume of referrals. Ongoing recruitment efforts continue for additional Urologists and Advanced Practice Providers (APPs), which would help with clinic visits to decompress the backlog of patients waiting to be seen.
- Operational strategy has been to increase our clinic's scope, training and capacity to
  perform procedures in our OP clinic, that otherwise would have been performed in the
  hospital OR. These procedures, such as vasectomy, cystoscopy and prostate biopsy,
  bring in additional revenue for the clinic, as well as decompress our main OR.
- 3. Inpatient Urology surgeries have shown to be the primary financial driver for the success of this service line. Service line leadership continues to work closely with surgery leadership to analyze and optimize the amount of surgery OR block time allocated for Urology services. Barriers to this effort consist of limited additional OR block time available for elective cases, irregular USC subspecialist presence for surgical cases, and limited ability to more fully cover the call schedule for Urology (in which case surgical procedures could be performed at Kaweah versus patient transfer).

- 4. The issue of limited Urology call coverage at Kaweah has a multi-reaching effect on the organization and our patients. Due to only having an average of 40% call coverage for Urology (shared by two local Urologists), it is a regular occurrence for patients requiring Urologic care to be transferred outside of Kaweah. This takes local patients out of the area for their emergent care, reducing the opportunities for Kaweah to treat these patients. Locums coverage has been reviewed as an option, but is cost-prohibitive at this time. Additional urology call coverage will be increased with successful recruitment of additional urology providers.
- 5. Kaweah's established alliance with USC Keck School of Medicine to deliver Urology care at Kaweah has come with procedural and operational challenges that have limited our ability to optimize our outcomes. These challenges include professional billing & collections, urologist recruitment for our clinic, limited subspecialist presence for surgeries and clinic at Kaweah and limited on-call urologist coverage for the hospital.. Kaweah service line leadership plans to engage with USC to refine the scope of the partnership in FY25 in order to address some of these challenges and improve the contribution margin of the service line.
- 6. Due to the continued incoming referral volume into the Urology clinic, we have not been able to actively promote the Urology services that we offer, as we had originally intended to do. The ability to recruit additional providers would better allow us to market our services positively in the community, and proactively pursue ways to grow the Urology services that we offer.

### **Recommendations/Next Steps**

In FY2024, Urology service line leadership will seek to address many of these listed issues in the following ways:

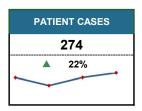
- 1. Primary efforts will continue in the area of Urologist and/or APP recruitment in order to address many of the issues that are outlined in this report.
- 2. Surgery scheduling emphasis will be placed on robotic cases, as both IP and OP robotic cases show a positive contribution margin across all payers. We will work directly with Kaweah surgery leadership to assess opportunities to increase OR block time that is allocated to Urology surgical cases that produce positive outcomes.
- 3. Urology on-call coverage gaps will need to be addressed through recruitment efforts. The ill-effects of partial Urology call coverage impact many areas of the service and patient care at Kaweah.
- 4. Approved plans and finances in FY25 to increase procedure room and exam room capacity for Urology services at the Specialty Clinic. This work should be completed by Q2 2025, allowing a larger footprint for newly recruited urologists and staff to provide quality patient care and better help meet the referral volume demand.

### **Approvals/Conclusions**

Kaweah Health's capacity to help grow the urology services offered for our community saw meaningful volume growth in both the surgery and clinic side in FY24, producing a positive improvement in total contribution margin for the service.

Opportunities for FY25 exist to finalize additional urologist recruitment that will expand our clinic and surgery scope of practice, as well as on-call coverage at the medical center. Significant investment will be made to modify the Specialty clinic and expand procedure room capacity in anticipation of this additional provider support.

#### KEY METRICS - FY 2024 - Twelve Months Ended June 30, 2024











**METRICS BY SERVICE LINE - FY 2024** 

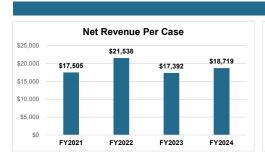
occurred

SERVICE LINE	PATIENT CASES	NET REVENUE	DIRECT COST	CONTRIBUTION MARGIN	NET INCOME
Urology Inpatient Surgery	166	\$3,290,372	\$2,426,533	\$863,839	\$108,647
Urology Inpatient da Vinci Surgery	58	\$1,176,372	\$761,974	\$414,398	\$171,999
Urology Medical Inpatient	50	\$662,322	\$367,714	\$294,608	\$178,481
Inpatient Urology Total	274	\$5,129,066	\$3,556,221	\$1,572,845	\$459,127

#### **METRICS SUMMARY - 4 YEAR TREND**

METRIC	FY2021	FY2022	FY2023	FY2024	%CHANGE FROM PRIOR YR	4 YR TREND
PATIENT CASES	223	139	225	274	22%	<b>\</b>
Net Revenue	\$3,903,556	\$2,993,737	\$3,913,301	\$5,129,066	31%	<b>\</b>
Direct Cost	\$3,175,115	\$2,623,384	\$3,336,177	\$3,556,221	7%	<b>\</b>
Contribution Margin	\$728,441	\$370,353	\$577,124	\$1,572,845	173%	/
Indirect Cost	\$1,017,546	\$844,599	\$1,125,220	\$1,113,718	-1%	
Net Income	(\$289,104)	(\$474,246)	(\$548,096)	\$459,127	184%	-
Net Revenue Per Case	\$17,505	\$21,538	\$17,392	\$18,719	8%	
Direct Cost Per Case	\$14,238	\$18,873	\$14,827	\$12,979	-12%	
Contrb Margin Per Case	\$3,267	\$2,664	\$2,565	\$5,740	124%	-/

#### **GRAPHS**



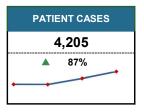




Source: Inpatient Service Line Reports

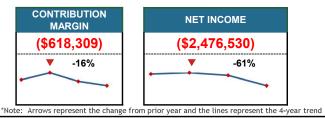
Criteria: Surgeon Specialty = Urology, Surgery Flag/DaVinci Flag valued at "1", meaning patient had a charge out of department 7420/7421. IP SLR = "Urology" and Med Vs Surg = "M" for Medical

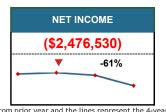
#### KEY METRICS - FY 2024 - Twelve Months Ended June 30, 2024











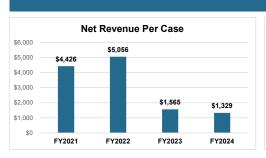
#### **METRICS BY SERVICE LINE - FY 2024**

SERVICE LINE	PATIENT CASES	NET REVENUE	DIRECT COST	CONTRIBUTION MARGIN	NET INCOME
Urology Outpatient da Vinci Surger	107	\$991,265	\$780,490	\$210,774	(\$25,988)
Urology Outpatient Clinic	3,422	\$1,185,817	\$1,234,577	(\$48,760)	(\$675,770)
Urology Outpatient Surgery	676	\$3,413,211	\$4,193,534	(\$780,323)	(\$1,774,772)
Outpatient Urology Total	4,205	\$5,590,293	\$6,208,601	(\$618,309)	(\$2,476,530)

#### METRICS SUMMARY - 4 YEAR TREND

			CLINIC OPENED			
METRIC	FY2021	FY2022	FY2023	FY2024	%CHANGE FROM PRIOR YR	4 YR TREND
PATIENT CASES	589	550	2,252	4,205	<b>▲</b> 87%	
Net Revenue	\$2,607,053	\$2,780,592	\$3,523,610	\$5,590,293	<b>▲</b> 59%	
Direct Cost	\$3,102,318	\$3,131,146	\$4,055,186	\$6,208,601	<b>▲</b> 53%	
Contribution Margin	(\$495,265)	(\$350,553)	(\$531,575)	(\$618,309)	-16%	
Indirect Cost	\$933,218	\$953,338	\$1,006,793	\$1,858,221	<b>▲</b> 85%	/
Net Income	(\$1,428,483)	(\$1,303,891)	(\$1,538,369)	(\$2,476,530)	-61%	-
Net Revenue Per Case	\$4,426	\$5,056	\$1,565	\$1,329	-15%	
Direct Cost Per Case	\$5,267	\$5,693	\$1,801	\$1,476	<b>▼</b> -18%	-
Contrb Margin Per Case	(\$841)	(\$637)	(\$236)	(\$147)	▲ 38%	-

#### GRAPHS







Source: Outpatient Service Line Reports

Criteria: Surgeon Specialty = Urology, Surgery Flag/DaVinci Flag valued at "1", meaning patient had a charge out of department 7420/7421.

#### KAWEAH HEALTH ANNUAL BOARD REPORT

**Urology Services - Inpatient Urologist Surgeries** 

Surgery Flag = ALL, Da Vinci Flag =0

FY2024

KEY METRICS - FY 2024 - Twelve Months Ended June 30, 2024





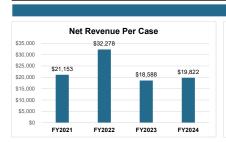






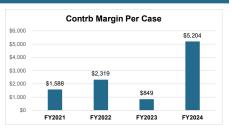
METRICS SUMMARY - 4 YEAR TREND

ETRIC	FY2021	FY2022	FY2023	FY2024	%CHANGE FROM PRIOR YR	I 4 YR TREND
Patient Cases	111	47	129	166	<b>▲</b> 29%	<b>\</b>
Patient Days	745	435	917	874	▼ -5%	
ALOS	6.7	9.3	7.1	5.3	▼ -26%	
GM LOS	4.7	5.6	3.9	3.7	▼ -6%	
Net Revenue	\$2,347,946	\$1,517,049	\$2,397,888	\$3,290,372	<b>▲</b> 37%	
Direct Cost	\$2,171,625	\$1,408,054	\$2,288,311	\$2,426,533	<b>▲</b> 6%	
Contribution Margin	\$176,321	\$108,995	\$109,578	\$863,839	<b>▲</b> 688%	
Indirect Cost	\$677,156	\$399,618	\$744,230	\$755,191	<b>1</b> %	
Net Income	(\$500,835)	(\$290,623)	(\$634,652)	\$108,647	<b>▲</b> 117%	/
Net Revenue Per Case	\$21,153	\$32,278	\$18,588	\$19,822	<b>▲</b> 7%	
Direct Cost Per Case	\$19,564	\$29,959	\$17,739	\$14,618	▼ -18%	
Contrb Margin Per Case	\$1,588	\$2,319	\$849	\$5,204	<b>▲</b> 513%	/
ALOS Opportunity	2.0	3.7	3.2	1.6	▼ -50%	



PER CASE TRENDED GRAPHS





PAYER MIX - 4 YEAR TREND - (based on charges)

PAYER	FY2021	FY2022	FY2023	FY2024
Medi-Cal Managed Care	27%	6%	25%	32%
Medicare	32%	28%	30%	28%
Managed Care/Other	8%	11%	20%	19%
Medicare Managed Care	31%	50%	15%	13%
Medi-Cal	1%	0%	9%	7%
Cash Pay	1%	4%	2%	2%



Notes:

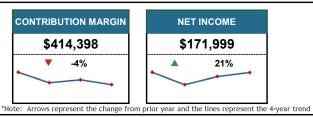
Criteria: Surgeon Specialty = Urology, Surgery Flag = All and DaVinci Flag valued at "0".

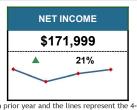
#### KEY METRICS - FY 2024 - Twelve Months Ended June 30, 2024







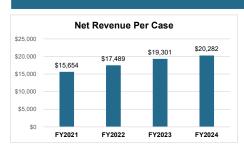




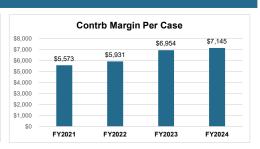
#### **METRICS SUMMARY - 4 YEAR TREND**

METRIC	FY2021	FY2022	FY2023	FY2024	%CHANGE FRO	M 4 YR TREND
Patient Cases	82	71	62	58	▼ -6%	1
Patient Days	218	194	185	206	<b>▲</b> 11%	
ALOS	2.7	2.7	3.0	3.6	<b>19%</b>	
GM LOS	2.7	3.1	3.1	2.7	<b>▼</b> -13%	
Net Revenue	\$1,283,663	\$1,241,713	\$1,196,649	\$1,176,372	▼ -2%	1
Direct Cost	\$826,665	\$820,588	\$765,522	\$761,974	0%	
Contribution Margin	\$456,998	\$421,125	\$431,127	\$414,398	▼ -4%	1
Indirect Cost	\$282,894	\$340,388	\$289,421	\$242,399	▼ -16%	
Net Income	\$174,104	\$80,737	\$141,706	\$171,999	<b>▲</b> 21%	
Net Revenue Per Case	\$15,654	\$17,489	\$19,301	\$20,282	▲ 5%	-
Direct Cost Per Case	\$10,081	\$11,558	\$12,347	\$13,137	<b>▲</b> 6%	
Contrb Margin Per Case	\$5,573	\$5,931	\$6,954	\$7,145	▲ 3%	
ALOS Opportunity	(0.0)	(0.4)	(0.1)	0.9	<b>▲</b> 967%	

#### PER CASE TRENDED GRAPHS







### PAYER MIX - 4 YEAR TREND - (based on charges)

PAYER	FY2021	FY2022	FY2023	FY2024
Medicare	35%	51%	56%	41%
Medicare Managed Care	24%	29%	14%	31%
Managed Care/Other	37%	20%	24%	25%
Medi-Cal Managed Care	4%	0%	3%	2%
Cash Pay	0%	0%	0%	1%



Source: Inpatient Service Line Reports

Criteria: Surgeon Specialty = Urology, Surgery Flag = 0 and DaVinci Flag valued at "1".

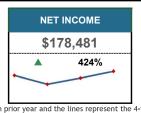
#### KEY METRICS - FY 2024 - Twelve Months Ended June 30, 2024







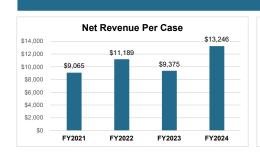


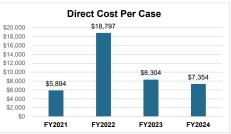


#### **METRICS SUMMARY - 4 YEAR TREND**

METRIC	FY2021	FY2022	FY2023	FY2024 <sup>9</sup>	6CHANGE FROM PRIOR YR	4 YR TREND
Patient Cases	30	21	34	50 🔺	47%	
Patient Days	104	212	147	181 🔺	23%	
ALOS	3.5	10.1	4.3	3.6	-16%	
GM LOS	3.0	3.1	2.6	2.7 🔺	3%	1
Net Revenue	\$271,947	\$234,976	\$318,763	\$662,322 <b>△</b>	108%	
Direct Cost	\$176,825	\$394,742	\$282,344	\$367,714	30%	/
Contribution Margin	\$95,122	(\$159,767)	\$36,419	\$294,608	709%	
Indirect Cost	\$57,495	\$104,593	\$91,569	\$116,127 <b>△</b>	27%	/
Net Income	\$37,627	(\$264,360)	(\$55,149)	\$178,481 <b>△</b>	424%	
Net Revenue Per Case	\$9,065	\$11,189	\$9,375	\$13,246	41%	<b>✓</b> ✓
Direct Cost Per Case	\$5,894	\$18,797	\$8,304	\$7,354 ▼	-11%	
Contrb Margin Per Case	\$3,171	(\$7,608)	\$1,071	\$5,892	450%	
ALOS Opportunity	0.5	7.0	1.7	0.9 ▼	-46%	



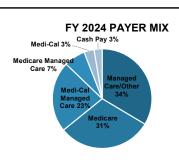






#### PAYER MIX - 4 YEAR TREND - (based on charges)

PAYER	FY2021	FY2022	FY2023	FY2024
Managed Care/Other	23%	4%	14%	34%
Medicare	33%	81%	28%	31%
Medi-Cal Managed Care	33%	5%	31%	23%
Medicare Managed Care	9%	0%	27%	7%
Medi-Cal	0%	10%	1%	3%
Cash Pay	2%	0%	0%	3%



Notes:

Source: Inpatient Service Line Reports

Criteria: ServiceLine1Mne = Urology and EncTypeMne= IP and Surg Vs Medical = M for Medical with encounters in the Main Hospital (Kaweah Health Medical Center)

### KAWEAH HEALTH ANNUAL BOARD REPORT

FY2024

### KEY METRICS - FY 2024 - Twelve Months Ended June 30, 2024







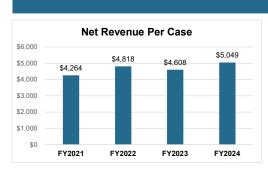




### **METRICS SUMMARY - 4 YEAR TREND**

METRIC	FY2021	FY2022	FY2023	FY2024	%CHANGE FROM PRIOR YR	4 YR TREND
Patient Cases	549	487	526	676	<b>29</b> %	
Net Revenue	\$2,340,874	\$2,346,144	\$2,423,805	\$3,413,211	<b>41%</b>	_/
Direct Cost	\$2,813,890	\$2,738,311	\$2,899,837	\$4,193,534	<b>45</b> %	
Contribution Margin	(\$473,016)	(\$392,167)	(\$476,031)	(\$780,323)	▼ -64%	-
Indirect Cost	\$842,336	\$762,203	\$785,057	\$994,449	<b>27</b> %	/
Net Income	(\$1,315,352)	(\$1,154,370)	(\$1,261,088)	(\$1,774,772)	<b>▼</b> -41%	-
Net Revenue Per Case	\$4,264	\$4,818	\$4,608	\$5,049	<b>10%</b>	/
Direct Cost Per Case	\$5,125	\$5,623	\$5,513	\$6,203	<b>13</b> %	/
Contrb Margin Per Case	(\$862)	(\$805)	(\$905)	(\$1,154)	▼ -28%	-

### PER CASE TRENDED GRAPHS







### PAYER MIX - 4 YEAR TREND - (Based on Volume)

PAYER	FY2021	FY2022	FY2023	FY2024	
Managed Care/Other	38%	39%	38%	39%	
Medicare	40%	42%	40%	37%	
Medicare Managed Care	16%	19%	17%	17%	
Medi-Cal Managed Care	6%	0%	3%	5%	
Medi-Cal	1%	0%	0%	1%	

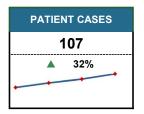
Source: Outpatient Service Line Reports

Criteria: Surgeon Specialty = Urology, Surgery Flag = All and DaVinci Flag valued at "0".

### **FY 2024 PAYER MIX**

Medi-Cal Managed Care, 5% Medi-Cal, 1%

### KEY METRICS - FY 2024 - Twelve Months Ended June 30, 2024







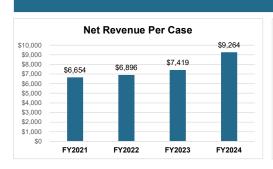




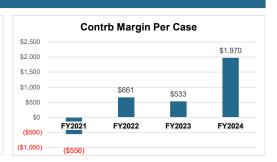
### **METRICS SUMMARY - 4 YEAR TREND**

METRIC	FY2021	FY2022	FY2023	FY2024	%CHANGE FROM PRIOR YR	4 YR TREND
Patient Cases	40	63	81	107	32%	-
Net Revenue	\$266,179	\$434,448	\$600,952	\$991,265	<b>▲</b> 65%	
Direct Cost	\$288,428	\$392,835	\$557,763	\$780,490	40%	-
Contribution Margin	(\$22,249)	\$41,613	\$43,189	\$210,774	▲ 388%	_
Indirect Cost	\$90,882	\$191,135	\$217,255	\$236,762	▲ 9%	
Net Income	(\$113,130)	(\$149,521)	(\$174,067)	(\$25,988)	<b>85</b> %	-
Net Revenue Per Case	\$6,654	\$6,896	\$7,419	\$9,264	<b>25</b> %	
Direct Cost Per Case	\$7,211	\$6,235	\$6,886	\$7,294	<b>6</b> %	
Contrb Margin Per Case	(\$556)	\$661	\$533	\$1,970	<b>269%</b>	

### PER CASE TRENDED GRAPHS

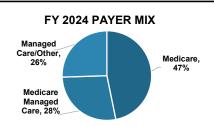






### PAYER MIX - 4 YEAR TREND - (based on charges)

PAYER	FY2021	FY2022	FY2023	FY2024	
Medicare	29%	48%	34%	47%	
Medicare Managed Care	32%	21%	28%	28%	
Managed Care/Other	40%	31%	37%	26%	



Source: Outpatient Service Line Reports

Criteria: Surgeon Specialty = Urology, Surgery Flag = 0 and DaVinci Flag valued at "1".

### **Urology Services - Outpatient Urology Clinic**

KEY METRICS - FY 2024 - Twelve Months Ended June 30, 2024

**PATIENT CASES** 3,422

**NET REVENUE** \$1,185,817

**DIRECT COST** \$1,234,577 CONTRIBUTION MARGIN (\$48,760)

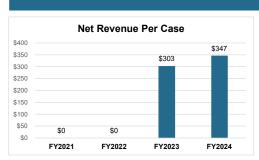
**NET INCOME** (\$675,770)

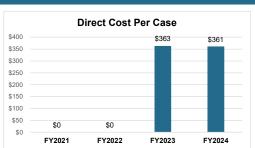
\*Note: Arrows represent the change from prior year and the lines represent the 4-year trend

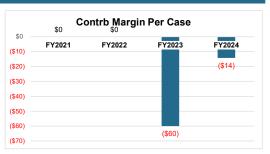
**METRICS SUMMARY - 4 YEAR TREND** 

IETRIC	FY2021	FY2022	FY2023	FY2024	%CHANGE FROM PRIOR YR	4 YR TREND
Patient Cases	0	0	1,645	3,422	<b>108%</b>	
Net Revenue	\$0	\$0	\$498,853	\$1,185,817	<b>▲</b> 138%	
Direct Cost	\$0	\$0	\$597,585	\$1,234,577	<b>107%</b>	
Contribution Margin	\$0	\$0	(\$98,732)	(\$48,760)	<b>▲</b> 51%	
Indirect Cost	\$0	\$0	\$4,482	\$627,010	<b>▲</b> 13891%	/
Net Income	\$0	\$0	(\$103,214)	(\$675,770)	▼ -555%	
Net Revenue Per Case	\$0	\$0	\$303	\$347	<b>14%</b>	
Direct Cost Per Case	\$0	\$0	\$363	\$361	▼ -1%	
Contrb Margin Per Case	\$0	\$0	(\$60)	(\$14)	<b>▲</b> 76%	

### PER CASE TRENDED GRAPHS







PAYER MIX - 4 YEAR TREND - (based on volume)

PAYER	FY2021	FY2022	FY2023	FY2024	
Medicare	0%	0%	31%	37%	
Managed Care/Other	0%	0%	38%	33%	
Medicare Managed Care	0%	0%	15%	21%	
Medi-Cal Managed Care	0%	0%	14%	8%	



Source: Outpatient Service Line Reports Selection Criteria: Service Line1 = Urology Clinic

### **Report to the Board of Directors 1-9-25**

### REPORT TO THE BOARD OF DIRECTORS

### Kaweah Health Mental Health Hospital (KHMHH) Kaweah Health Inpatient Acute Psych / Drug Abuse

Melissa Quinonez, MSN, RN-BC, PHN Director of Mental Health Services (559) 624-3361 January 9, 2025

### **Summary Issue/Service Considered**

### SERVICE PROVIDED

The Kaweah Mental Health Hospital operates a 63 licensed bed inpatient mental health facility for severally mentally ill patients. Most of the patients (75%) in the Mental Health Hospital are admitted through Kaweah's Emergency Department. Another 11.7% were transferred from the main hospital after medical stabilization. The population is 49% male and 51% female. The average age is 48 years. 92% English speaking and about evenly distributed between Hispanic or Latino and non-Hispanic or Latino. 25% of the admitted patients are homeless. Common diagnoses treated are schizophrenia, bipolar disorder, major depression, anxiety disorder, and psychosis with many patients presenting with a co-occurring substance use disorder.

The Consult and Liaison service has grown to 12 hours/day and is available from 0700-1900, 7 days per week. This service provides coverage to the acute care areas of Kaweah Health and the Emergency Department. Consults are provided by psychiatrists, residents, advanced practice providers or physician assistants.

### LEADERSHIP

Precision Psychiatric Services, Inc. (Precision) continues to provide psychiatry services for KHMHH, outpatient clinics, and consult services in the ED and main acute care hospital. The adult inpatient unit is staffed with 3-4 Providers (Psychiatrists, Physician Assistants and/or Nurse Practitioners) each day with an on-call provider available from 1700-0800.

The residency/fellowship program continues to grow and currently has 26 total residents and 5 Fellows. The residency program has added energy, creativity, increased quality and access to care. The number of psychiatric residents and fellows has added to the collaboration with the rest of the medical staff. Two residents joined the medical staff after graduation, and two additional part-time psychiatrist have been hired to meet the growing needs.

The Leadership Team consists of the Director of Mental Health Services, PFS/PAT Team Manager, Nurse Manager and Business Services Manager. The goal of leadership is to focus on implementing an action plan to meet both external and internal goals for the hospital and expand mental health services in the community.

### **Quality/Performance Improvement Data**

### **CORE MEASURES**

	Bases Inpatient Psychiatirc Services Director of Mental Health Services	Measures: (Care Co	impare)												
	Metrics	CMS Benchmark	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24*	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Total
IBIPS-2a	Physical Restraint-Overall Rate - (hours/days)	0.38 / 0.32*	0.37	0.77	0.99	1.48	1.27	1.86	0.95	2.10	2.89	1.84	2.05	1.63	1.50
IBIPS-3a	Seclusion-Overall Rate -(hours/days)	0.36 / 0.35*	0.85	1.21	1.96	1.21	2.13	1.02	0.67	2.73	2.42	2.23	2.46	1.93	1.74
SUB-2	Alcohol Use Intervention Provided/Offered	65.00% / 60.00%*	100% 4/4	80% 4/5	80% 8/10	100% 9/9	83.33% 5/6	100% 7/7	100% 6/6	72.73% 8/11	84.62% 11/13	100.0% 10/10	90% 9/10	100.0% 11/11	90.20% 92/102
SUB-2A	Alcohol Use Brief Intervention	76.00% / <b>77.00%*</b>	100% 4/4	60% 3/5	50% 5/10	88.89% 8/9	50% 3/6	100% 7/7	83.33% 5/6	36.36% 4/11	69.23% 9/13	70.0% 7/10	50% 5/10	90.91% 10/11	68.63% 70/102
SUB-3	Alcohol/Other Drug Use Tx provided/offerred at D/C	75.00% / <b>72.00%</b> *	94.44% 17/18	95.65% 22/23	100% 25/25	93.33% 28/30	100% 21/21	100% 21/21	100% 26/26	95% 19/20	100% 32/32	100% 25/25	95.83% 23/24	100% 21/21	97.90% 280/286
SUB-3A	Alcohol/Other Drug Use Disorder Tx at D/C	62.00% / 61.00%*	94.44% 17/18	95.65% 22/23	100% 25/25	93.33% 28/30	100% 21/21	100% 21/21	100% 26/26	95% 19/20	100% 32/32	100% 25/25	95.83% 23/24	100% 21/21	97,90% 280/286
IMM-2	Influenza Immunization-screening for immunization status	77.00% / 81.00%*	100% 51/51	100% 52/52	100% 50/50	100% 51/51	N/C	N/C	N/C	N/C	N/C	N/C	98.11% 52/53	100% 51/51	99.68% 307/308
TOB-3	Tobacco Treatment Provided/Offered at Discharge Received or refused a prescription for FDA-approved cessation medication upon discharge.	58:00% / 58.00%*	62.96% 17/27	72.22% 13/18	63.64% 14/22	61.11% 11/18	63.64% 14/22	90.91% 10/11	65.38% 17/26	64.71% 11/17	63.64% 14/22	46.67% 7/15	33.33% 7/21	45% 9/20	60.25% 144/239
TOB-3A	Tobacco Treatment on discharge "Referred to outpatient counseling" AND received a prescription for FDA- approved cessation medication upon discharge	18.00% / <b>16.00%*</b>	0% 0/27	0% 0/18	0% 0/22	5.56% 1/18	0% 0/22	0% 0/11	7.69% 2/26	0% 0/17	0% 0/22	0% 0/15	0% 0/21	0% 0/20	1.26% 3/239
CT-2	Care Transitions Wispecified elements received by discharged patients	67.00% / 62.00%*	66.04% 35/53	69.81% 37/53	67.93% 36/53	86.54% 45/52	80.77% 42/52	92.45% 49/53	75.47% 40/53	81.13% 43/53	77.36% 41/53	77.36% 41/53	73.59% 39/53	69.81% 37/53	76.50% 485/634
SMD-1	Screening for Metabolic Disorders	77.00% / 79.00%*	97.5% 39/40	94.60% 35/37	100% 37/37	94.44% 34/36	88.89% 32/36	96.77% 30/31	91.67% 33/36	97.30% 36/37	100% 37/37	93.94% 31/33	94.74% 36/38	97.14% 34/35	95.61% 414/433

Kaweah Mental Health continues to participate in Hospital-Based Inpatient Psychiatric Services (HBIPS) core measures. A total of 11 indicators are included. Areas of improvement are being addressed by collaborating with ISS to ensure Cerner documentation applications are enhanced to add hard stops and forms built to prompt data collection. The measures for alcohol use and tobacco cessation require that the patient be offered and accepting of counseling services prior to discharge. When a patient refuses counseling, it is considered an outlier. We have implemented monthly HBIPS meetings to collaborate with the stake holders on implementing quality improvement strategies. We currently have a resident project working on educating patients on the benefits to accepting the counseling services. It is expected these measures will be fully met in the near future.

Quality initiatives also include trending seclusion and restraint and workplace violence events. Mental Health leadership worked with the Quality Department to develop a focus study to allow us to analyze data and provide a better understanding of the types of events we are facing in our facility. The environmental variables (roommates, lack of outdoor space, state-imposed plain décor to address safety), staff turnover, acuity of patients placed (partially resulting from the lack of adequate safe housing in the community), and the increase in drug and alcohol use in the community all contribute to the variability in restraint/seclusion use at any given time. At this point, we focus on each patient encounter to attempt to minimize this restrictive intervention, while assessing the safety of other patients and staff.

We are focusing on initiatives to improve programming, manage aggression through annual crisis intervention training and streamlining workflows to allow for more time to provide attentive care by eliminating redundant and unnecessary tasks and documentation.

### Policy, Strategic or Tactical Issues

### DELIVER EXCELLENT SERVICE

Key advancements at Kaweah Mental Health include addressing the care culture by basing the patient care model on the Recovery Model and the Trauma Informed Care Model (both supported by the Substance Abuse and Mental Health Services Administration (SAMHSA.gov) and through staff education and coaching. The Sensory Room is utilized as an alternative to seclusion or restraint and to teach acceptable coping skills to agitated/anxious patients. Two staff members have recently been trained in Cognitive Behavioral Therapy and Dialectical Behavioral Therapy which focuses on modifying thought patters to influence emotions and behaviors.

In November 2024 our programming schedule was revised to provide patients with a more structured group schedule focused on wellness and recovery. Throughout the day, patients participate in Nursing Groups, Recreation Therapy and Social Work groups. We have also added a Chaplain group several times a month and have engaged our RN students in facilitating groups.

The Mental Health Unit Based Counsel developed and implemented a Patient Experience Survey which is given to patients upon discharge. Results are being shared throughout the disciplines to work on improvement plans in low-scoring areas. We have recently added questions pertaining to nutrition services to allow patients to provide feedback on all aspects of care during their stay. Our scores in most areas have been meeting the benchmark of 85%. We have opportunities to improve in keeping the environment quiet at night and are working on strategies to improve.

Kaweah Health.	To		PA	TIENT	EXPE	RIENC	E DAS FY 2025 Q		ARD: N	MENT	AL HE	ALTH			
Patient Experience Survey	Target	12 month avg	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	24- Nov
Total number of surveys completed	n/a	52	50	50	61	35	63	55	46	41	42	48	39	45	36
Did a doctor explain the reason for your admission?	85%	93.9%	91.8%	90.0%	93.1%	91.4%	93.6%	100.0%	90.7%	95.1%	95.2%	95.2%	97.4%	95.5%	91.7%
How satisfied were you with the way nurses treated, respected and listed to you?	85%	91.4%	96.0%	86.0%	93.2%	89.1%	92.7%	91.3%	88.0%	93.7%	92.9%	96.4%	91.3%	91.8%	85.6%
How satisfied were you with the way doctors treated, respected and listened to you?	85%	89.4%	96.0%	82.0%	91.7%	83.4%	87.9%	92.0%	92.4%	87.8%	93.3%	90.5%	91.3%	88.6%	85.0%
How satisfied were you with the way social workers treated, respected and listened to you?	85%	90.8%	n/a	n/a	n/a	n/a	n/a	91.6%	89.8%	90.7%	90.5%	95.0%	94.4%	89.1%	85.0%
How satisfied were you with how the nurses explained things to you?	85%	92.0%	94.0%	87.8%	93.2%	88.0%	93.0%	92.0%	92.4%	92.2%	92.9%	95.9%	93.3%	91.8%	90.0%
How satisfied were you with how the doctors explained things to you?	85%	89.2%	90.0%	83.7%	90.6%	84.0%	88.9%	90.5%	89.8%	90.7%	92.9%	92.7%	88.7%	89.5%	87.2%
How satisfied were you with how the social workers explained things to you?	85%	89.7%	n/a	n/a	n/a	n/a	n/a	89.5%	90.2%	89.3%	92.9%	93.6%	88.7%	87.7%	85.6%
How satisfied were you with how clean your room and bathroom were?	85%	86.7%	94.0%	72.0%	86.9%	85.1%	87.3%	89.3%	91.1%	87.3%	88.6%	89.5%	84.1%	85.9%	86.1%
How satisfied were you with how quiet your room was at night?	85%	82.9%	86.0%	72.0%	77.0%	79.4%	85.7%	85.8%	81.8%	83.4%	91.4%	88.2%	84.1%	80.0%	82.8%
How satisfied were you with your involvement in discharge planning?	85%	89.0%	90.0%	82.0%	86.8%	85.7%	85.7%	89.5%	90.2%	87.8%	94.8%	94.1%	91.3%	90.5%	88.3%
Did you receive any education on new medication?	85%	91.4%	87.5%	87.5%	93.0%	88.0%	88.8%	98.1%	97.5%	90.0%	95.0%	95.0%	89.7%	90.0%	87.8%

### PROVIDE A SAFE THERAPEUTIC ENVIRONMENT FOR PATIENT CARE

The physical environment at the Mental Health Hospital has also been reviewed and we have completed several projects to reduce ligature and other safety risks and to increase the aesthetics/therapeutic milieu of the hospital. Ligature resistant door handles have been installed throughout the facility. We are currently re-constructing the nurse's stations on both units to increase staff safety. This project is expected to be completed by April 2025. In 2024 we have replaced all of our furniture with psych-safe furniture. Artwork has been added to the patient care areas to reinforce the care model. We have also installed sunshades and frost on all windows in patient rooms to provide privacy and allow us to remove curtains which posed a ligature risk.

### PROVIDE AN IDEAL WORK ENVIRONMENT

Employee Engagement Survey

Our Employee Engagement Survey was completed in 2024. The top opportunities for improvement were related to collaboration between teams, safety and staff recognition. An action plan was implemented and it included:

- Improving effectiveness of the daily Treatment Team Meeting
- Coordination with County Partners regarding conserved patients
- Revising Programming Schedule
- Safety improvements including removing safety risks from the unit and remodeling the nurses station
- Improving Staff recognition and team building
- Implemented a process for consistent leader rounding

A follow up pulse survey will be administered in the spring of 2025.

### EMPOWER THROUGH EDUCATION

In 2024, we restructured our Annual Competency process and implemented the Donna Wright Model which is an evidence based approach for ongoing competency management. The purpose of the Donna Wright Model is to encourage staff to be actively engaged in their own competencies and take responsibility for their practice.

The process starts with staff identifying what competencies we need by using 4 questions:

- What's new?
- What's changing?
- What's high risk?
- What's problematic?

Our staff completed their first Annual Competency using this new process with positive feedback from the team.

We have several of our staff enrolled in the RN program through Unitek and are excited for them to continue their careers serving patients at Kaweah Health.

Our Leadership Team is receiving additional training opportunities through Leadership Academy. We have also taken several day trips to visit several local facilities within the surrounding counties to collaborate, share ideas to assist us in implementing best practices within our facility. We recently also nominated 5 Registered Nurses to participate in the Emerging Leaders Program in 2025.

### MAINTAIN FINANCIAL STRENGTH

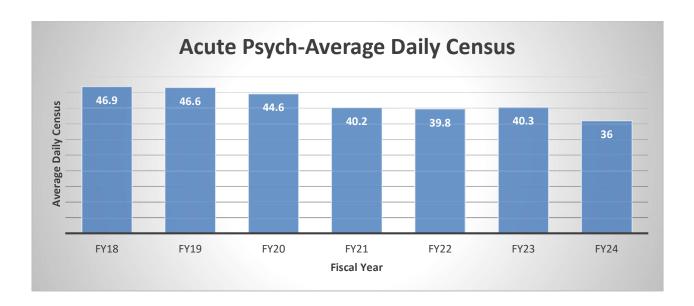
For Fiscal Year 24, the Inpatient Mental Health Hospital is budgeted for an average daily census (ADC) of 45 with a total of 38-42 functional beds (of 63 licensed beds) at the Mental Health Hospital. As of November 2024, our average daily census is 36.

- Due to re-construction of the nurse's station, we have had to close a unit down, limiting our bed availability.
- There continues to be a lack of adequate long term placement opportunities in Tulare County for discharged patients, as evidenced by an average 13.6% readmission rate within 30 days in FY24 with the current rate being 7.8%.

• An increasing number of conserved patients without housing in the community results in patients being hospitalized awaiting placement for 30+ days, up to an entire year stay.

In order to address these trends we have implemented several strategies:

- Daily treatment team meetings to address placement barriers
- Participation in the 5150 Workgroup for the Central California Region which works to improve services and collaboration between Fresno, Madera, Tulare, Kings County and other local counties.
- Collaboration with Tulare County Public Guardians Office to assist with placement of our conserved patients
- Working with community partners to expand available outpatient services in the community to prevent readmission
- Plan to increase census to 52-54 when all units are open.

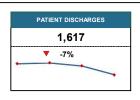


### Mental Health Services - Summary

### Key Takeaways:

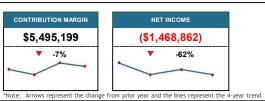
- Mental Health Services had a strong contribution margin of \$5.5 million in FY 2024.
- Contribution margin is higher in FY 2023 and 2024 over prior years; however, FY 24 was down 7% over FY 2023. This due to the Mental Health Hospital seeing lower patient days, a 1% decline in net revenue per patient day, and a 6% increase in direct cost per day.
- . Overall, patient days decreased by 8% over the last year, whereas patient discharges declined by 7%.
- The Psych/Drug Abuse service line at the acute downtown campus contributed \$1.4 million in contribution margin, most of which came from governmental supplemental funds allocated to the service line.

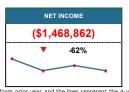
### KEY METRICS - FY 2024 ON THE TWELVE MONTHS ENDED JUNE 30, 2024











METRICS BY SERVICE LINE - FY 2024

SERVICE LINE	PATIENT DISCHARGES	NET REVENUE	DIRECT COST	CONTRIBUTION MARGIN	NET INCOME
Mental Health Hospital	1,209	\$19,588,562	\$15,525,788	\$4,062,774	(\$1,815,510)
Inpatient Acute Psych/Drug Abuse	408	\$4,572,536	\$3,140,111	\$1,432,425	\$346,648
Mental Health Totals	1,617	\$24,161,098	\$18,665,899	\$5,495,199	(\$1,468,862)

### METRICS SUMMARY - 4 YEAR TREND

METRIC	FY2021	FY2022	FY2023	FY2024		CHANGE I PRIOR YR	4 YR TREND
Patient Discharges	1,775	1,790	1,746	1,617	▼	-7%	-
Patient Days	16,213	16,661	18,490	16,971	•	-8%	/
ALOS	9.1	9.3	10.6	10.6	<b>&gt;</b>	0%	
Net Revenue	\$20,622,445	\$22,732,119	\$26,033,929	\$24,161,098	•	-7%	
Direct Cost	\$15,470,658	\$18,178,051	\$20,137,312	\$18,665,899	•	-7%	
Contribution Margin	\$5,151,787	\$4,554,068	\$5,896,617	\$5,495,199	▼	-7%	V
Indirect Cost	\$5,365,609	\$6,015,623	\$6,802,259	\$6,964,061	<b>A</b>	2%	
Net Income	(\$213,822)	(\$1,461,555)	(\$905,642)	(\$1,468,862)	•	-62%	
Net Revenue Per Day	\$1,272	\$1,364	\$1,408	\$1,424	<b>A</b>	1%	
Direct Cost Per Day	\$954	\$1,091	\$1,089	\$1,100	<b>A</b>	1%	/
Contrib Margin Per Day	\$318	\$273	\$319	\$324	<b>A</b>	2%	1

### GRAPHS



Note: Includes discharges at the Downtown and West Campus locations Source: Inpatient Service Line Report - Psych & Drug Abuse & Mental Health Hospital

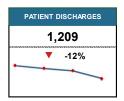
### KAWEAH HEALTH ANNUAL BOARD REPORT

FY2024

### Mental Health Services - Mental Health Hospital

Note: All discharges at the Mental Health Hospital West Campus Location. This excludes visits with Mental Health services performed at a different location.

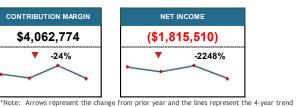
### KEY METRICS - FY 2024 ON THE TWELVE MONTHS ENDED JUNE 30, 2024







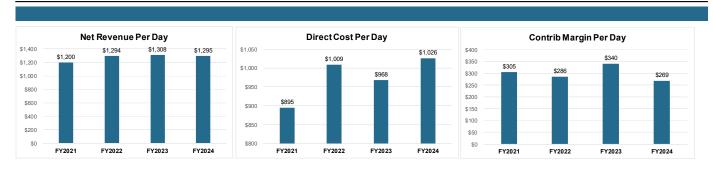




### **METRICS BY SERVICE LINE - FY 2024**

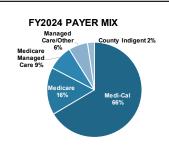
METRIC	FY2021	FY2022	FY2023	FY2024		ANGE FROM RIOR YR	4 YR TREND
Patient Discharges	1,479	1,416	1,369	1,209	▼	-12%	-
Patient Days	14,657	14,364	15,683	15,131	•	-4%	
ALOS	9.9	10.1	11.5	12.5	<b>A</b>	9%	
Net Revenue	\$17,583,956	\$18,594,029	\$20,515,312	\$19,588,562	•	-5%	
Direct Cost	\$13,116,328	\$14,488,470	\$15,177,316	\$15,525,788	<b>A</b>	2%	
Contribution Margin	\$4,467,628	\$4,105,559	\$5,337,996	\$4,062,774	•	-24%	
Indirect Cost	\$4,592,158	\$4,916,213	\$5,253,492	\$5,878,284	<b>A</b>	12%	-
Net Income	(\$124,530)	(\$810,654)	\$84,504	(\$1,815,510)	•	-2248%	~
Net Revenue Per Day	\$1,200	\$1,294	\$1,308	\$1,295	•	-1%	
Direct Cost Per Day	\$895	\$1,009	\$968	\$1,026	<b>A</b>	6%	/
Contrib Margin Per Day	\$305	\$286	\$340	\$269	▼	-21%	~

### PER DAY TRENDED GRAPHS



### PAYER MIX - 4 YEAR TREND (GROSS REVENUE)

PAYER	FY2021	FY2022	FY2023	FY2024
Medi-Cal	68%	67%	69%	66%
Medicare	18%	16%	18%	16%
Medicare Managed Care	3%	5%	4%	9%
Managed Care/Other	7%	10%	6%	6%
County Indigent	3%	2%	3%	2%



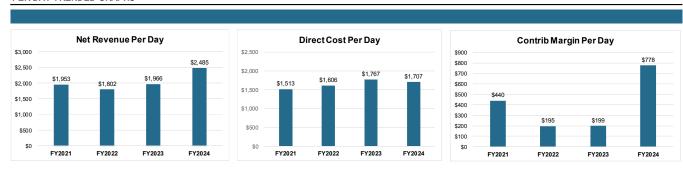
### KEY METRICS - FY 2024 ON THE TWELVE MONTHS ENDED JUNE 30, 2024



METRICS BY SERVICE LINE - FY 2024

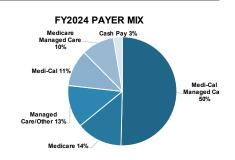
METRIC	FY2021	FY2022	FY2023	FY2024		NGE FROM IOR YR	I 4 YR TREND
Patient Discharges	296	374	377	408	<b>A</b>	8%	
Patient Days	1,556	2,297	2,807	1,840	▼	-34%	
ALOS	5.3	6.1	7.5	4.5	•	-39%	
GM LOS	4.0	4.1	3.8	3.8	•	-2%	
Net Revenue	\$3,038,489	\$4,138,090	\$5,518,617	\$4,572,536	•	-17%	
Direct Cost	\$2,354,330	\$3,689,581	\$4,959,996	\$3,140,111	•	-37%	
Contribution Margin	\$684,159	\$448,509	\$558,621	\$1,432,425	<b>A</b>	156%	
Indirect Cost	\$773,451	\$1,099,410	\$1,548,767	\$1,085,777	•	-30%	
Net Income	(\$89,292)	(\$650,901)	(\$990,146)	\$346,648	<b>A</b>	135%	/
Net Revenue Per Day	\$1,953	\$1,802	\$1,966	\$2,485	<b>A</b>	26%	
Direct Cost Per Day	\$1,513	\$1,606	\$1,767	\$1,707	•	-3%	
Contrib Margin Per Day	\$440	\$195	\$199	\$778	<b>A</b>	291%	
Opportunity Days	1.3	2.1	3.6	0.8	•	-79%	

### PER DAY TRENDED GRAPHS



PAYER MIX - 4 YEAR TREND (GROSS REVENUE)

PAYER	FY2021	FY2022	FY2023	FY2024
Medi-Cal Managed Care	45%	45%	42%	50%
Medicare	15%	18%	21%	14%
Managed Care/Other	12%	15%	17%	13%
Medi-Cal	15%	10%	10%	11%
Medicare Managed Care	10%	10%	7%	10%
Cash Pay	3%	2%	2%	3%



### **Recommendations/Next Steps**

### **Mental Health Inpatient Services**

- Collaborate with the Multi-disciplinary team on Quality Improvement projects that focus on reducing seclusion and restraint and work place violence
- Collaborate with medical floor and ED to ensure timely placement of Mental Health patients prior to expiration of the first 5150.
- Continue to partner with GME to support ongoing development of psychiatric residency program.
- Collaborate with the Multi-disciplinary team to improve patient experience and Core Measures.
- Continue to partner with Tulare County to evaluate and develop new opportunities for mental health community services and post-acute care for conserved clients.
- Increase the therapeutic/aesthetic environment for patient care by adding patient accessible phones, increase use of outdoor areas by raising fence height, adding shaded areas and seating and repainting patient care areas.
- Revise documentation guidelines to align with regulatory requirements and nursing standards of care for inpatient psych.
- Reconstruct the nurse's stations to include barriers/locks to prevent patient access and promote staff safety.
- Maintain appropriate staffing levels and an average census of 52-54 once construction project is completed and all units are functioning at capacity.
- Expand services available for Child and Adolescent population
  - o Inpatient Child/Adolescent Psychiatric Hospital
  - Youth Crisis Stabilization Unit.

### Approvals/Conclusions

Mental Health services are vitally needed in Tulare County to increase the standard of living of all residents. Ongoing expansion and improvement of services offered will continue to be the goal of the Mental Health Service Line at Kaweah Health.

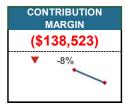
### Center for Mental Wellness Board Report FY2024 Final

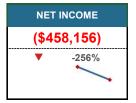
### KEY METRICS - FY 2024 TWELVE MONTHS ENDED JUNE 30, 2024







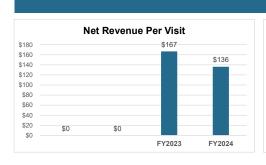




**METRICS SUMMARY - 4 YEAR TREND** 

METRIC	FY2023	FY2024 <sub>FR</sub>	%CHANGE OM PRIOR YR	4 YR TREND
Patient Visits	478	3,117 🔺	552%	
Net Revenue	\$79,720	\$424,700 🔺	433%	
Direct Cost	\$208,308	\$563,223	170%	
Contribution Margin	(\$128,588)	(\$138,523) ▼	-8%	
Indirect Cost	\$0	\$319,633	0%	
Net Income	(\$128,588)	(\$458,156) ▼	-256%	1
Net Revenue Per Visit	\$167	\$136 <b>▼</b>	-18%	
Direct Cost Per Visit	\$436	\$181 ▼	-59%	
Contrb Margin Per Visit	(\$269)	(\$44) 🔺	83%	

### PER CASE TRENDED GRAPHS



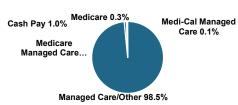




### PAYER MIX - 4 YEAR TREND (PATIENT VISITS)

PAYER	FY2023	FY2024
Managed Care/Other	99.2%	98.5%
Cash Pay	0.8%	1.0%
Medicare	0.0%	0.3%
Medicare Managed Care	0.0%	0.2%
Medi-Cal Managed Care	0.0%	0.1%





Notes:

Source: Outpatient Service Line Reports Criteria: Service Line 1 = Psychotherapy Clinic

## CFO Report Dec FY25 for FPSA and BODupdated011525

Separator Page

### CFO Financial Report

## Month Ending December 2024







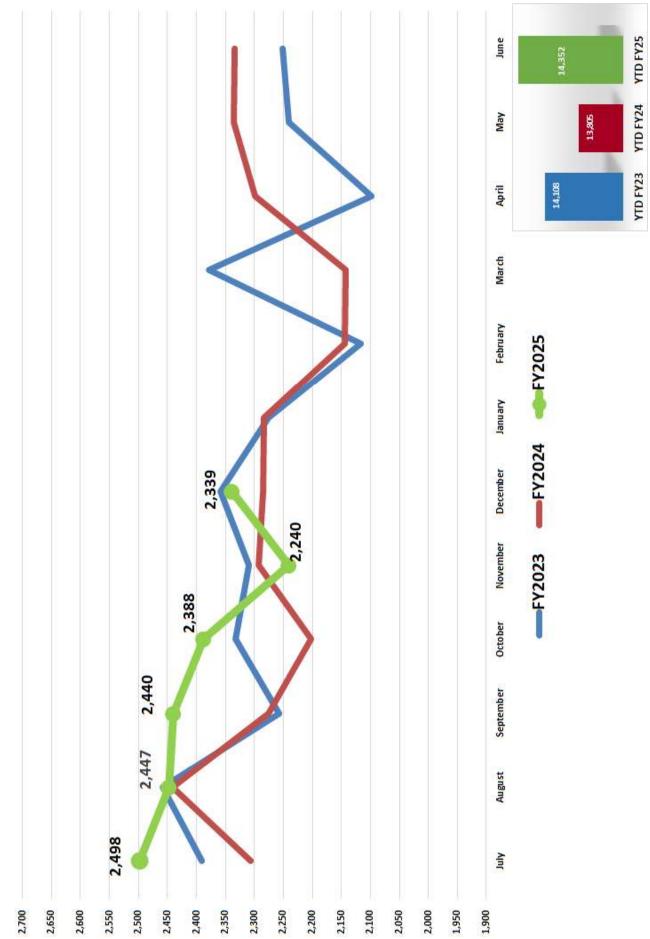


### **Average Daily Census**

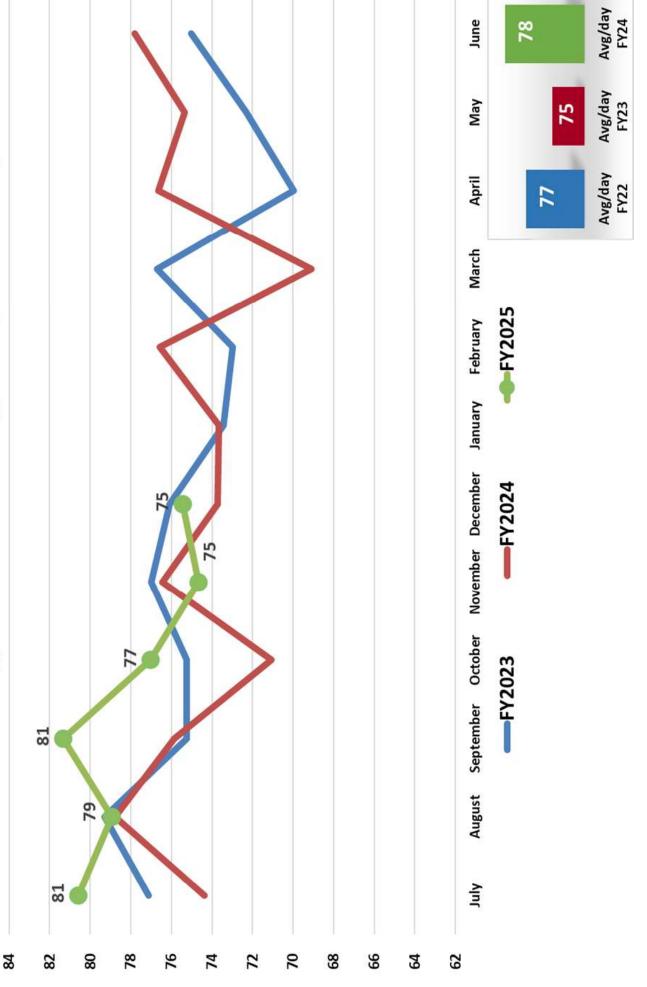


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### Discharges



## Average Discharges per day

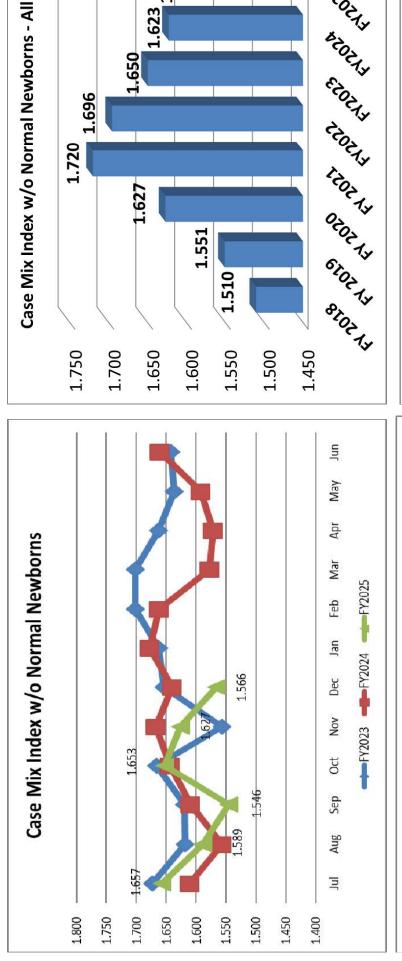


## Statistical Results - Fiscal Year Comparison (Dec)

	Ä	<b>Actual Results</b>	ts	Budget	Budget	<b>Budget Variance</b>
	Dec 2023	Dec 2024	% Change	Dec 2024	Change	% Change
Average Daily Census	411	406	(1.2%)	423	(11)	(4.1%)
KDHCD Patient Days:						
Medical Center	8,776	8,594	(2.1%)	8,845	(251)	(2.8%)
Acute I/P Psych	1,213	1,085	(10.6%)	1,403	(318)	(22.7%)
Sub-Acute	096	206	(2.5%)	930	(23)	(2.5%)
Rehab	590	622	5.4%	295	09	10.7%
TCS-Ortho	295	432	46.4%	442	(10)	(2.3%)
NICU	433	423	(2.3%)	445	(22)	(4.9%)
Nursery	478	522	9.5%	200	22	4.4%
Total KDHCD Patient Days Total Outpatient Volume	12,745 55,552	12,585 56,296	(1.3%)	13,127	(5,364)	(4.1%)

## Statistical Results – Fiscal Year Comparison (Jul-Dec)

	Ac	<b>Actual Results</b>	S	Budget	Budget	Budget Variance
	<b>FYTD 2024</b>	FYTD 2025	% Change	FYTD 2025	Change	% Change
Average Daily Census	398	408	2.5%	412	(4)	(1.1%)
KDHCD Patient Days:						
Medical Center	48,960	51,443	5.1%	50,751	692	1.4%
Acute I/P Psych	7,834	6,726	(14.1%)	8,326	(1,600)	(19.2%)
Sub-Acute	5,608	5,525	(1.5%)	5,550	(25)	(0.5%)
Rehab	3,140	3,476	10.7%	3,310	166	2.0%
TCS-Ortho	2,086	2,168	3.9%	2,305	(137)	(2.9%)
NICO	2,568	2,610	1.6%	2,620	(10)	(0.4%)
Nursery	3,056	3,109	1.7%	3,000	109	3.6%
Total KDHCD Patient Days	73,252	75,057	2.5%	75,862	(802)	(4.1%)
Total Outpatient Volume	345,265	355,202	2.9%	365,984	(10,782)	(2.9%)



1.623

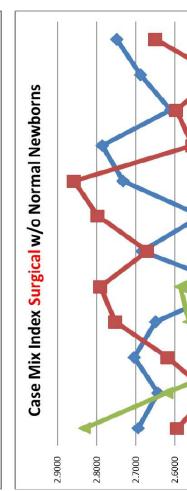
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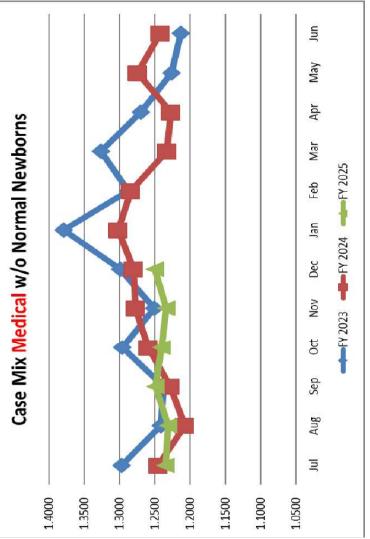
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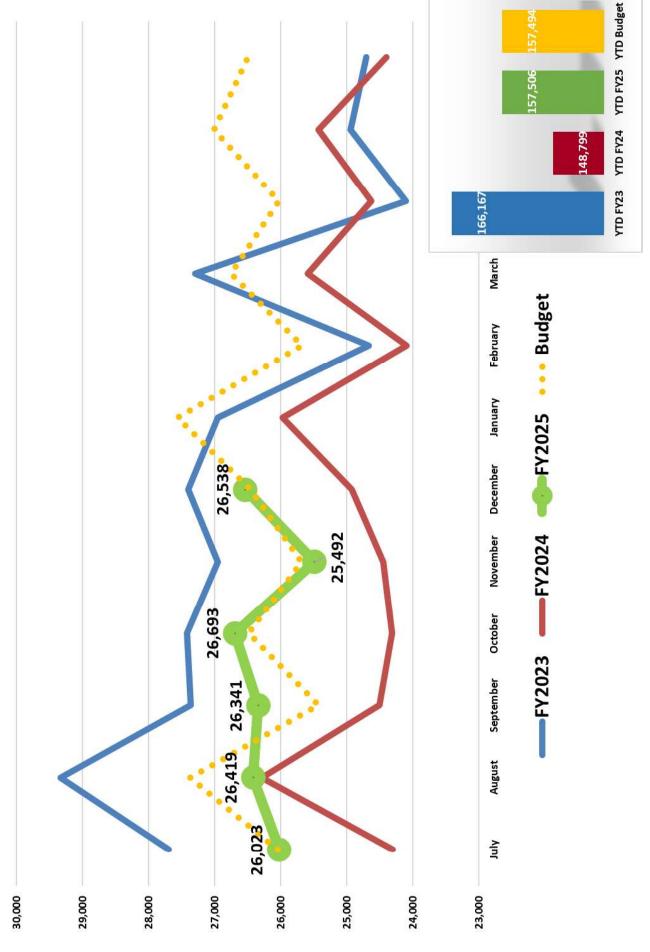
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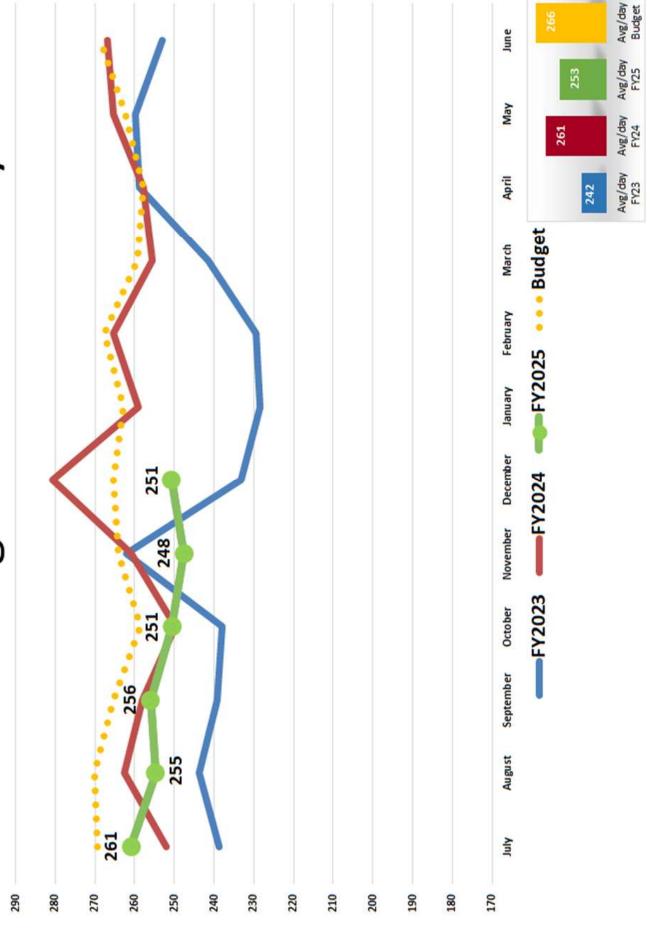
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FY 2023 FY 2024 FY 2025

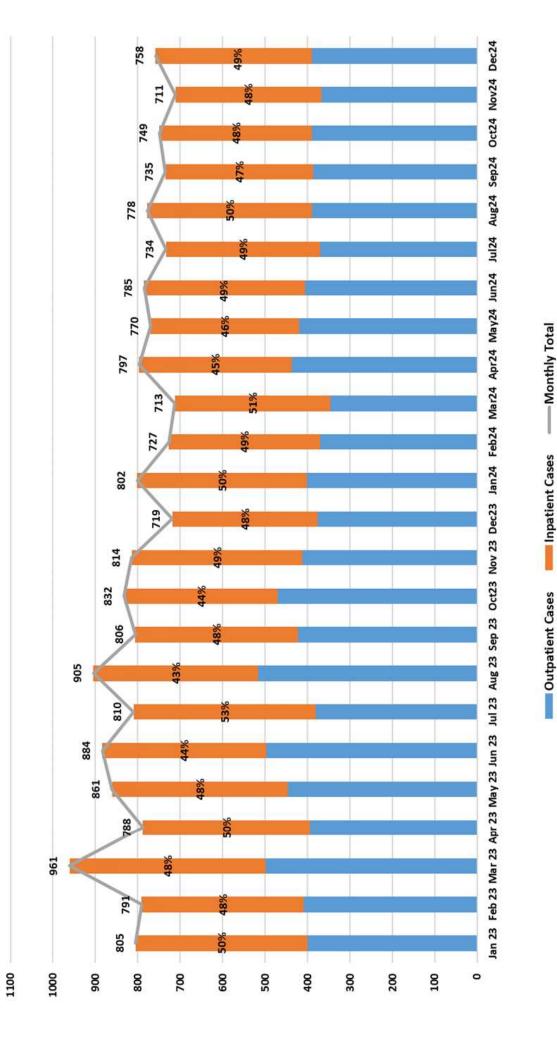
### Adjusted Patient Days



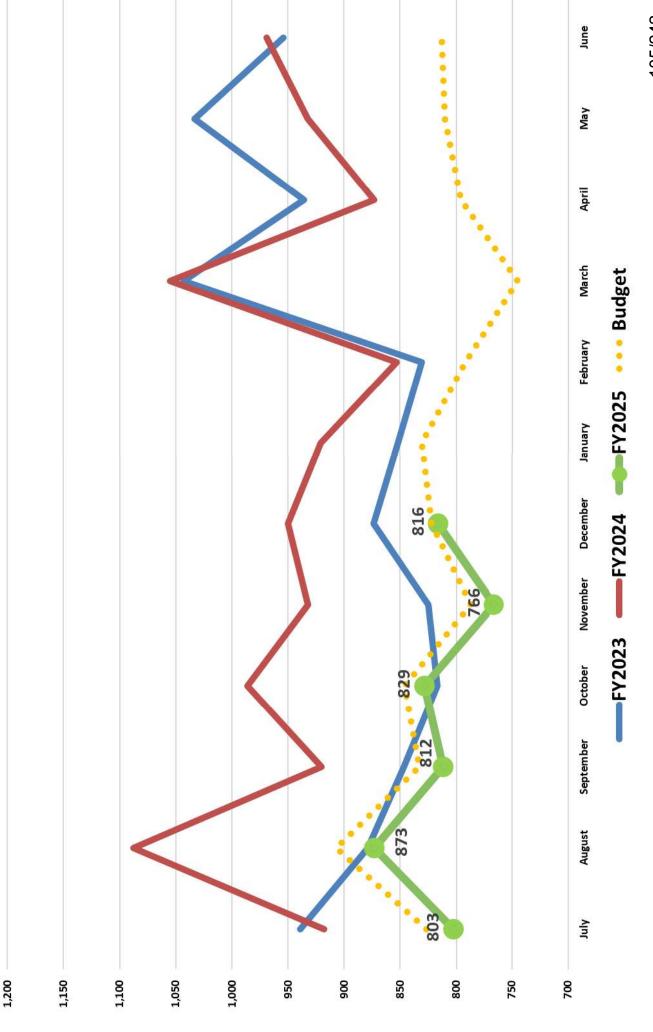
### ED - Avg Treated Per Day



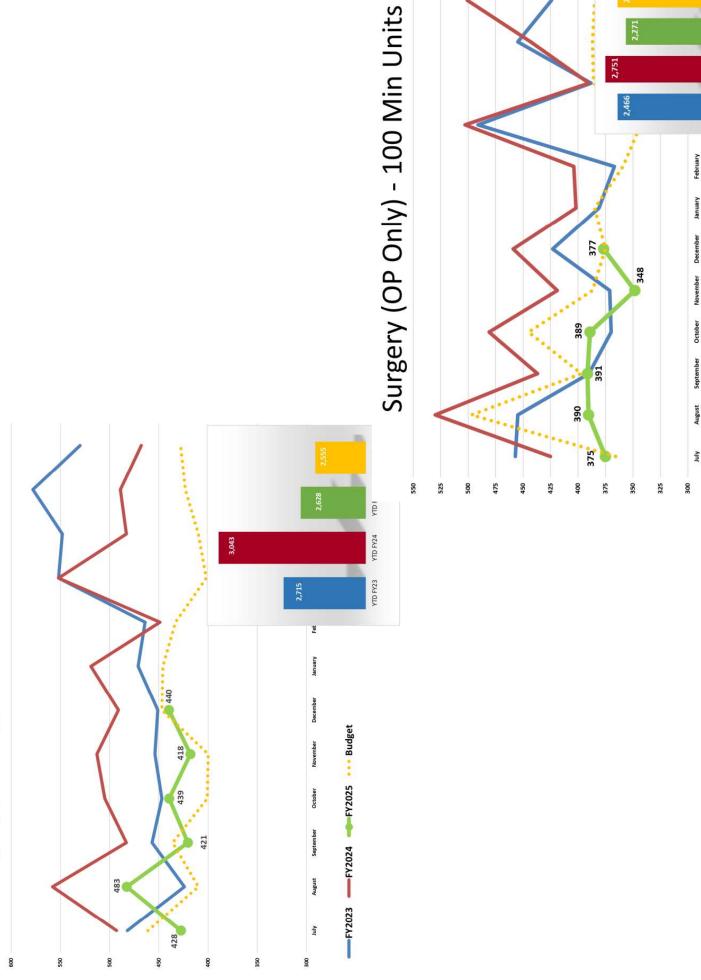
### Surgery Cases (IP & OP)



## Surgery (IP & OP) - 100 Min Units



Surgery (IP Only) - 100 Min Unit



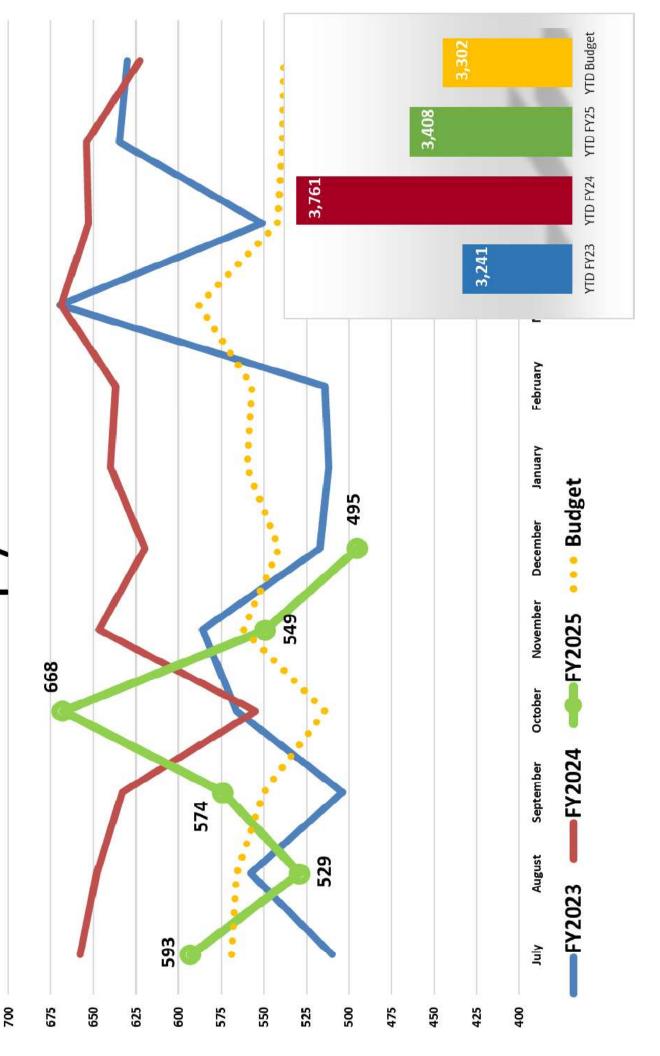
-FY2023 -FY2024 -FY2025 --- Budget

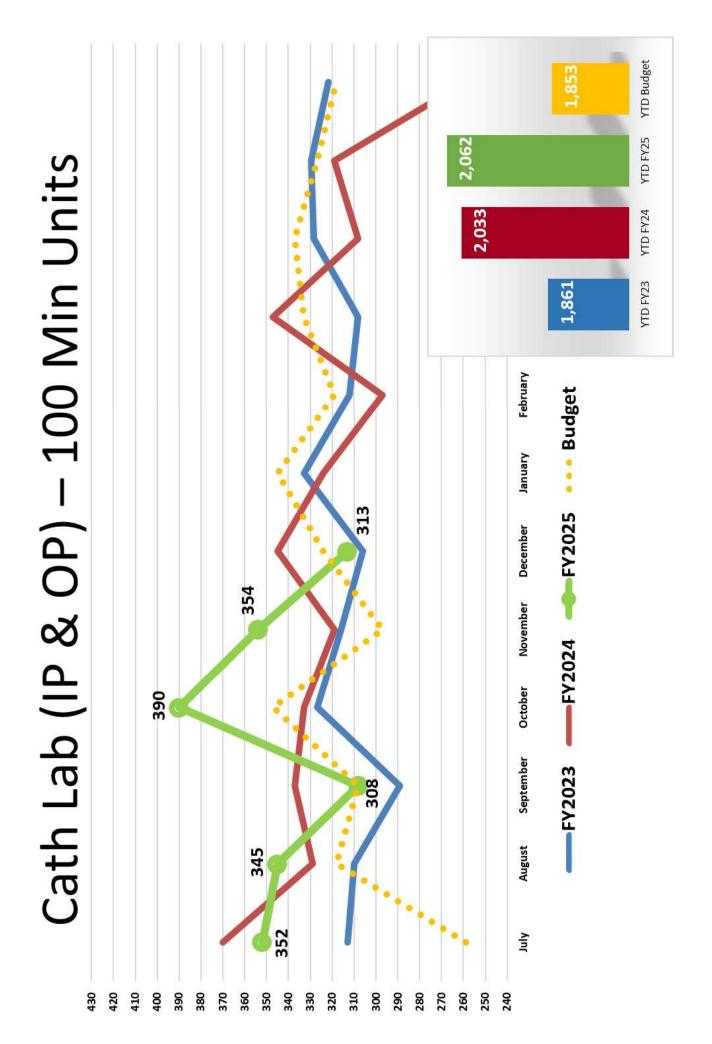
## July- December 2024-Surgery\* -100 Min. Units Compared to Budget

Patient Type	Budget	Actual	Variance	%
<u>a</u>	2,683	2,726	43	2%
OP	2,701	2,453	(248)	%6-
Grand Total	5,384	5,180	(204)	-4%

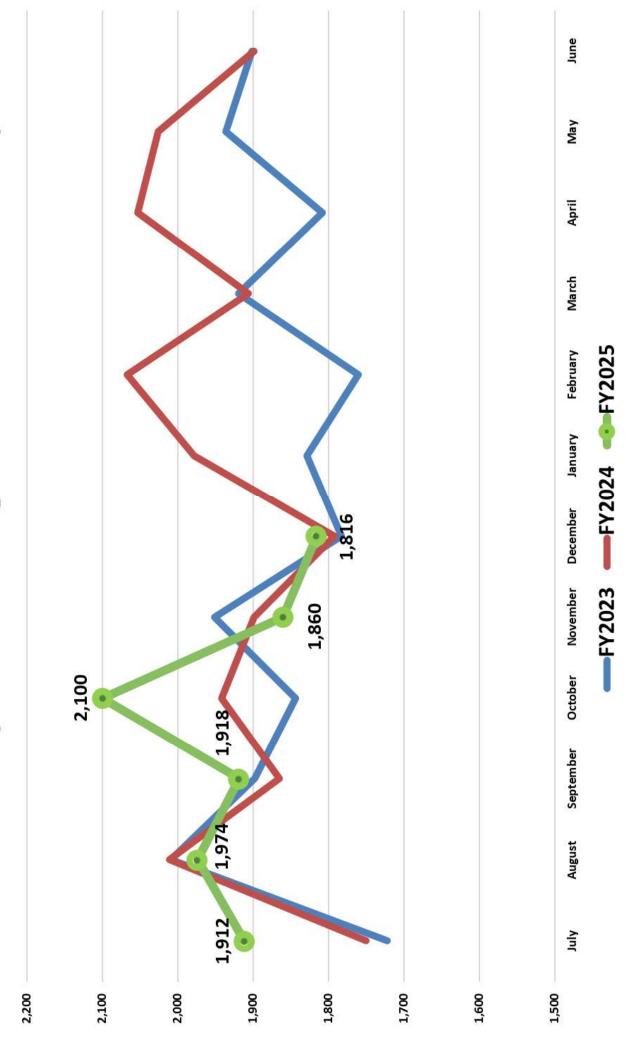
Specialty	Budget	Actual	Variance
dI 🗉	2,683.0	2,726.4	43.4
General	1,144.0	1,047.1	(6.96)
Orthopedic	651.0	836.7	185.7
Vascular	276.0	282.6	6.5
Neurosurgery	172.0	7.76	(74.3)
Podiatry	122.0	146.7	24.7
Urology	79.0	83.9	4.9
Gynecology and Ok	81.0	81.0	0.0
General Robotic	75.3	84.8	9.6
Urology Robotic	52.7	50.1	(5.6)
Hand	19.0	1.8	(17.2)
Donor	7.0	4.1	(5.9)
Plastics	1.0	3.6	2.6
Gynecology and Ok	0.0	3.3	3.3
Ophthalmology	1.0	1.6	9.0
Interventional Radio	2.0		(2.0)
ENT		1.2	1.2

Specialty	Budget	Actual	Variance
<b>I</b> OP	2,700.7	2,453.2	(247.5)
Orthopedic	864.0	841.5	(22.5)
General	296.0	269.7	(26.3)
Gynecology and Ok	285.0	243.5	(41.5)
Urology	283.0	199.0	(84.0)
Podiatry	156.0	129.7	(26.3)
Vascular	145.0	115.8	(29.2)
Urology Robotic	95.5	100.5	4.9
Ophthalmology	88.0	88.4	0.4
General Robotic	85.9	65.0	(20.9)
Gynecology and Ok	52.3	36.9	(15.3)
ENT	29.0	34.6	5.6
Neurosurgery	8.0	19.3	11.3
Plastics	2.0	7.7	5.7
Pain Management	2.0	1.6	(3.4)
Hand	0.9		(0.9)





## Outpatient Registrations Per Day



# Other Statistical Results - Fiscal Year Comparison (Dec)

		Actual	Actual Results		Budget	<b>Budget Variance</b>	/ariance
	Dec 23	Dec 24	Change	% Change	Dec 24	Change	% Change
Rural Health Clinics Registrations	11,149	12,109	096	8.6%	12,265	(156)	(1.3%)
RHC Exeter - Registrations	5,249	5,746	497	9.5%	5,700	46	%8.0
RHC Lindsay - Registrations	1,637	1,594	(43)	(2.6%)	1,981	(387)	(19.6%)
RHC Woodlake - Registrations	1,362	1,331	(31)	(2.3%)	1,300	31	2.4%
RHC Dinuba - Registrations	1,168	1,255	28	7.4%	1,484	(229)	(15.4%)
RHC Tulare - Registrations	1,733	2,183	450	26.0%	1,800	383	21.3%
Urgent Care – Court Total Visits	3,781	2,629	(1,152)	(30.5%)	3,800	(1,171)	(30.8%)
Urgent Care – Demaree Total Visits	2,583	1,674	(606)	(35.2%)	2,766	(1,092)	(39.5%)
							:

KH Medical Clinic - Ben Maddox Visits	735	919	184	25.0%	1,100	(181)	(16.5%)
KH Medical Clinic - Plaza Visits	213	271	58	27.2%	629	(358)	(%6.93)
KH Medical Willow Clinic Visits	0	525	525	%0'0	292	(42)	(7.4%)
KH Cardiology Center Visalia Registrations	1,310	1,379	69	2.3%	1,324	55	4.1%
KH Mental Wellness Clinic Visits	172	234	(37)	(13.7%)	380	(146)	(38.4%)
Urology Clinic Visits	156	234	78	%0'09	497	(263)	(25.9%)
Wound Care Visits	804	1,124	320	%6'68	1,800	(929)	(37.6%)
							7 1 1 7 7 7 7

# Other Statistical Results - Fiscal Year Comparison (Jul-Dec)

		YTD Actu	YTD Actual Results		Budget	<b>Budget Variance</b>	/ariance
	YTD Dec 23	YTD Dec 24	Change	% Change	YTD Dec 24	Change	% Change
Rural Health Clinics Registrations	70,713	80,398	9,685	13.7%	74,440	5,958	8.0%
RHC Exeter - Registrations	35,439	38,213	2,774	%8.7	37,237	926	2.6%
RHC Lindsay - Registrations	10,045	11,043	998	6.6%	10,442	601	2.8%
RHC Woodlake - Registrations	6,479	7,940	1,461	22.5%	6,977	963	13.8%
RHC Dinuba - Registrations	7,558	9,062	1,504	19.9%	8,285	777	9.4%
RHC Tulare - Registrations	11,192	14,140	2,948	26.3%	11,500	2,640	23.0%
		8 8			20)		y (4)
Urgent Care – Court Total Visits	19,082	14,207	(4,875)	(25.5%)	19,519	(5,312)	(27.2%)
Urgent Care – Demaree Total Visits	12,961	8,804	(4,157)	(32.1%)	13,407	(4,603)	(34.3%)
							25
KH Medical Clinic - Ben Maddox Visits	4,717	5,185	468	%6.6	6,750	(1,565)	(23.2%)
KH Medical Clinic - Plaza Visits	213	1,641	1,428	670.4%	3,444	(1,803)	(52.4%)
KH Medical Willow Clinic Visits	0	1,328	1,328	%0.0	2,922	(1,594)	(54.6%)
KH Cardiology Center Visalia Registrations	8,415	9,338	923	11.0%	9,018	320	3.5%
KH Mental Wellness Clinic Visits	1,592	1,772	180	11.3%	2,130	(358)	(16.8%)
Urology Clinic Visits	1,544	1,883	339	22.0%	3,229	(1,346)	(41.7%)
Wound Care Visits	6,151	4,686	(1,464)	(23.8%)	9,850	(5,164)	(52.4%)

# Other Statistical Results — Fiscal Year Comparison (Dec)

		Actual	Actual Results		Budget	<b>Budget Variance</b>	/ariance
	Dec 23	Dec 24	Change	% Change	Dec 24	Change	% Change
All O/P Rehab Svcs Across District	16,845	19,391	2,546	15.1%	19,313	78	0.4%
Physical & Other Therapy Units (I/P & O/P)	16,083	17,815	1,732	10.8%	17,592	223	1.3%
Radiology - CT - All Areas	4,240	4,573	333	7.9%	4,288	285	%9'9
Radiology - MRI - All Areas	022	098	06	11.7%	988	24	2.8%
Radiology - Ultrasound - All Areas	2,504	2,965	194	18.4%	2,535	430	17.0%
Radiology - Diagnostic Radiology	67.6	££8'6	104	1.1%	9,649	184	1.9%
Radiology – Main Campus	15,068	15,562	467	3.3%	14,927	635	4.3%
Radiology - Ultrasound - Main Campus	1,971	2,324	353	17.9%	1,970	354	17.9%
West Campus - Diagnostic Radiology	938	1,114	176	18.8%	066	124	12.6%
West Campus - CT Scan	398	909	108	27.1%	144	65	14.8%
West Campus - MRI	908	408	102	33.3%	288	21	5.4%
West Campus - Ultrasound	233	149	108	20.3%	564	77	13.6%
West Campus - Breast Center	1,719	1,685	(34)	(2.0%)	1,697	(12)	(%2.0)
Med Onc Visalia Treatments	1,134	920	(214)	(18.9%)	1,168	(248)	(21.2%)

(24.273)242

(22)

235

165.7%

11

178

67

Rad Onc Hanford Treatments

Rad Onc Visalia Treatments

(14.3%)

(211)

1,472

(22.0%)

(320)

1,261

1,617

# Other Statistical Results — Fiscal Year Comparison (Jul-Dec)

		YTD Actu	YTD Actual Results		Budget	<b>Budget Variance</b>	/ariance
	YTD Dec 23	YTD Dec 24	Change	% Change	YTD Dec 24	Change	% Change
All O/P Rehab Svcs Across District	117,593	123,141	5,548	4.7%	126,006	(2,865)	(2.3%)
Physical & Other Therapy Units (I/P & O/P)	101,348	110,455	9,107	9.0%	104,448	6,007	5.8%
Padiology CT All Areas	26,966	27,624	658	2.4%	27,187	437	1.6%
Radiology - MRI - All Areas	4,947	5,245	298	%0.9	5,182	63	1.2%
Radiology - Ultrasound - All Areas	15,551	18,109	2,558	16.4%	15,729	2,380	15.1%
Radiology - Diagnostic Radiology	56,506	57,131	625	1.1%	57,110	21	%0.0
Radiology – Main Campus	89,276	91,973	2,697	3.0%	90,015	1,958	2.2%
Radiology - Ultrasound - Main Campus	12,105	14,147	2,042	16.9%	12,224	1,923	15.7%
West Campus - Diagnostic Radiology	6,352	6,720	368	5.8%	6,441	279	4.3%
West Campus - CT Scan	2,756	2,886	130	4.7%	2,847	39	1.4%
West Campus - MRI	2,140	2,497	357	16.7%	2,400	26	4.0%
West Campus - Ultrasound	3,446	3,962	516	15.0%	3,505	457	13.0%
West Campus - Breast Center	10,160	10,229	69	%2.0	10,244	(15)	(0.1%)

2.7%

239

8,747

2.4%

212

8,986

8,774

(21.8%)

(1,742)

7,999

(19.4%)

(1,510)

6,257

7,767

Med Onc Visalia Treatments

Rad Onc Visalia Treatments

114/242

54

1,466

3.8%

55

1,520

1,465

Rad Onc Hanford Treatments

# Other Statistical Results - Fiscal Year Comparison (Dec)

		Actual	Actual Results		Budget	<b>Budget Variance</b>	/ariance
	Dec 23	Dec 24	Change	% Change	Dec 24	Change	% Change
ED - Avg Treated Per Day	281	251	(30)	(10.7%)	265	(15)	(%5.5%)
Surgery (IP & OP) – 100 Min Units	950	816	(134)	(14.1%)	822	(6)	(%2.0)
Endoscopy Procedures	620	495	(125)	(20.2%)	541	(46)	(8.5%)
Cath Lab (IP & OP) - 100 Min Units	345	313	(35)	(9.3%)	324	(11)	(3.4%)
Cardiac Surgery Cases	37	31	(9)	(16.2%)	32	(1)	(3.1%)
Deliveries	377	426	67	13.0%	380	46	12.0%
Clinical Lab	239,739	250,067	10,328	4.3%	242,854	7,213	3.0%
Reference Lab	5,359	5,725	366	6.8%	4,829	896	18.5%
Dialysis Center - Visalia Visits	1,556	1,497	(69)	(3.8%)	1,757	(260)	(14.8%)
Infusion Center - Outpatient Visits	381	417	36	9.4%	494	(77)	(15.6%)
Hospice Days	3,604	3,600	(4)	(0.1%)	3,837	(237)	(6.2%)
Home Health Visits	3,088	2,722	(396)	(11.9%)	3,164	(442)	(14.0%)
Home Infusion Days	21,334	20,299	(1,035)	(4.9%)	20,130	169	%8.0

# Other Statistical Results - Fiscal Year Comparison (Jul-Dec)

		YTD Actu	YTD Actual Results	5.	Budget	<b>Budget Variance</b>	/ariance
	YTD Dec 23	YTD Dec 24	Change	% Change	YTD Dec 24	Change	% Change
ED - Avg Treated Per Day	261	253	(7)	(2.8%)	266	(12)	(4.5%)
Surgery (IP & OP) – 100 Min Units	5,794	4,899	(895)	(15.4%)	5,022	(123)	(2.4%)
Endoscopy Procedures	3,761	3,408	(353)	(9.4%)	3,302	106	3.2%
Cath Lab (IP & OP) - 100 Min Units	2,033	2,062	29	1.4%	1,853	209	11.3%
Cardiac Surgery Cases	172	155	(17)	(8.6%)	207	(52)	(25.1%)
Deliveries	2,406	2,518	112	4.7%	2,433	85	3.5%
		S 39			***		
Clinical Lab	1,399,977	1,464,114	64,137	4.6%	1,461,273	2,841	0.2%
Reference Lab	33,774	39,798	6,024	17.8%	34,369	5,429	15.8%
Dialysis Center - Visalia Visits	9,044	9,049	5	0.1%	10,542	(1,493)	(14.2%)
Infusion Center - Units of Service	2,294	2,631	337	14.7%	2,908	(277)	(8.5%)
Hospice Days	22,387	21,031	(1,356)	(6.1%)	22,716	(1,685)	(7.4%)
Home Health Visits	18,572	17,160	(1,412)	(7.6%)	19,259	(2,099)	(10.9%)
Home Infusion Days	137,432	133,305	(4,127)	(3.0%)	134,554	(1,249)	(0.9%)

### December Financial Summary (000's)

December		
: - Month of	¢ Change	ع دااهاالغ
Comparison to Budget - Month of December	Actual	Dec-2024
Compariso	Budget	Dec-2024

### **Operating Expenses**

### es

Stimulus/FEMA **Operating Margin** 

Operating Margin after Stimulus/FEMA

Nonoperating Revenue (Loss)

**Excess Margin** 

<b>%9</b> .0-	-2.4%	-1.1%	10.4%	-4.0%	3.9%					
(\$332)	(\$475)	(\$807)	\$4,507	(\$1,431)	\$3,076	(\$3,884)	\$47,722	\$43,838	(\$228)	\$43,080
\$53,026	\$19,778	\$72,804	\$43,219	\$32,868	\$79,087	(\$6,283)	\$47,722	\$41,439	(\$101)	\$41,338
\$53,358	\$20,253	\$73,611	\$38,711	\$37,299	\$76,011	(\$2,400)	\$0	(\$2,400)	\$658	(\$1,742)

### 118/242

### Year to Date Financial Summary (000's)

cember	640 /o	
t - YTD De	i de	ع دااهاالعد خ
Comparison to Budget - YTD December	Actual YTD	Dec-2024
Compari	<b>Budget YTD</b>	Dec-2024

ம

0.7%

\$2,249

\$319,643

\$317,394

-2.2%

(\$2,590)

\$118,539

\$121,130

-0.1%

(\$341)

\$438,183

\$438,524

Operating Revenue	Net Patient Service Reven	Other Operating Revenue	Total Operating Revenue
Operating Revenue	Net Patient Service Reve	Other Operating Revenu	Total Operating Revenue

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Employment Expenses Other Expenses **Total Operating Expenses** 

Operating Margin Stimulus/FEMA Operating Margin after Stimulus/FEMA Nonoperating Revenue (Loss)

**Excess Margin** 

3.9%	-3.9%	0.2%					
\$9,450	(\$8,410)	\$1,040	(\$1,381)	\$47,722	\$46,341	\$5,028	\$51,369
\$240,757	\$217,231	\$457,987	(\$19,805)	\$47,722	\$27,917	\$8,981	\$36,898
\$231,306	\$225,640	\$456,947	(\$18,423)	\$0	(\$18,423)	\$3,953	(\$14,471)

### 19/242

### December Financial Comparison (000's)

	Comparis	on to Budge	Comparison to Budget - Month of December	ecember	Compariso	n to Prior Ye	Comparison to Prior Year - Month of December	December	
	Budget Dec-2024	Actual Dec-2024	\$ Change	% Change	Actual Dec-2023	Actual Dec-2024	\$ Change	% Change	
Operating Revenue	0 0 0	0 0	(000)	ò		000	100	ò	
Net Patient Service Kevenue Supplemental Gov't Programs	\$ <b>53,358</b>	\$ <b>53,026</b>	(\$23 <b>2)</b>	<b>-0.6%</b>	\$ <b>48,629</b>	\$ <b>53,026</b> \$7,476	\$1.088	8.3% 14.6%	
Prime Program	\$792	\$792	\$0\$	0.0%	\$822	\$792	(\$30)	-3.8%	
Premium Revenue	\$7,547	\$6,707	(\$840)	-12.5%	\$7,032	\$6,707	(\$325)	-4.8%	
Management Services Revenue	\$0	\$	\$0	%0.0	\$2,907	\$0	(\$2,907)	0.0%	
Other Revenue	\$4,409	\$4,803	\$394	8.2%	\$3,831	\$4,803	\$971	20.2%	
Other Operating Revenue	\$20,253	\$19,778	(\$475)	-2.4%	\$20,979	\$19,778	(\$1,201)	-6.1%	
Total Operating Revenue	\$73,611	\$72,804	(\$807)	-1.1%	\$69,608	\$72,804	\$3,196	4.4%	
Operating Expenses									
Salaries & Wages	\$31,914	\$32,547	\$633	1.9%	\$28,952	\$32,547	\$3,595	11.0%	
Contract Labor	\$1,242	\$1,797	\$556	30.9%	\$2,038	\$1,797	(\$241)	-13.4%	
Employee Benefits	\$5,556	\$8,875	\$3,318	37.4%	\$6,278	\$8,875	\$2,597	29.3%	
Total Employment Expenses	\$38,711	\$43,219	\$4,507	10.4%	\$37,268	\$43,219	\$5,951	13.8%	
Medical & Other Supplies	\$15,262	\$12,992	(\$2,270)	-17.5%	\$12,655	\$12,992	\$337	7.6%	
Physician Fees	\$7,185	\$7,453	\$268	3.6%	\$6,987	\$7,453	\$466	6.3%	
Purchased Services	\$1,817	\$1,991	\$175	8.8%	\$1,499	\$1,991	\$492	24.7%	
Repairs & Maintenance	\$2,082	\$2,129	\$47	2.2%	\$2,627	\$2,129	(\$498)	-23.4%	
Utilities	\$840	\$943	\$103	10.9%	\$837	\$943	\$106	11.2%	
Rents & Leases	\$154	\$145	(\$\$)	-5.8%	\$161	\$145	(\$16)	-10.7%	
Depreciation & Amortization	\$3,302	\$3,152	(\$150)	-4.7%	\$2,769	\$3,152	\$383	12.2%	
Interest Expense	\$608	\$586	(\$23)	-3.9%	\$603	\$586	(\$18)	-3.1%	
Other Expense	\$2,284	\$2,067	(\$217)	-10.5%	\$1,919	\$2,067	\$148	7.2%	
Humana Cap Plan Expenses	\$3,766	\$4,411	\$644	14.6%	\$2,924	\$4,411	\$1,487	33.7%	
Total Other Expenses	\$37,299	\$35,868	(\$1,431)	-4.0%	\$32,981	\$32,868	\$2,888	8.1%	
Total Operating Expenses	\$76,011	\$79,087	\$3,076	3.9%	\$70,249	\$79,087	\$8,838	11.2%	
Operating Margin	(\$2,400)	(\$6,283)	(\$3,884)		(\$641)	(\$6,283)	(\$5,642)		
Stimulus/FEMA	\$0	\$47,722	\$47,722		\$0	\$47,722	\$47,722		
Operating Margin after Stimulus/FEMA	(\$2,400)	\$41,439	\$43,838		(\$641)	\$41,439	\$42,080		
Nonoperating Revenue (Loss)	\$658	(\$101)	(\$758)		\$5,057	(\$101)	(\$5,158)		
Excess Margin	(\$1,742)	\$41,338	\$43,080		\$4,416	\$41,338	\$36,921		7

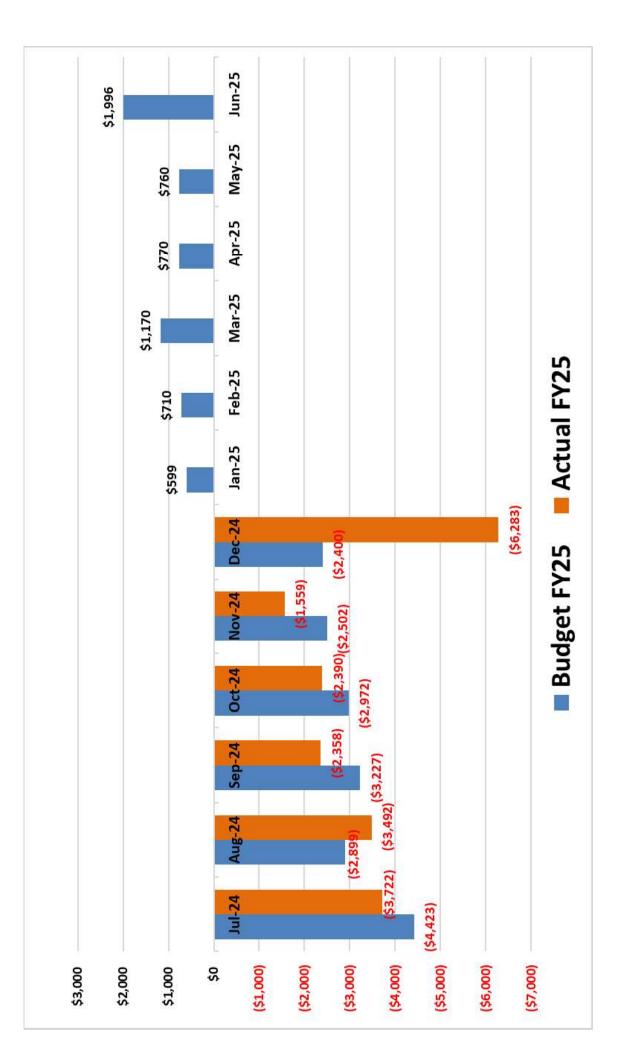
# Year to Date: July through December Financial Comparison (000's)

	Collibal	Comparison to budget - 11D December	- TID Dece	шрег	Compariso	Comparison to Prior Year - YID December	ar - YID Dec	emper
	Budget YTD Dec-2024	Actual YTD Dec-2024	\$ Change	% Change	Actual YTD Dec-2023	Actual YTD Dec-2024	\$ Change	% Change
Operating Revenue								
Net Patient Service Revenue	\$317,394	\$319,643	\$2,249	0.7%	\$286,561	\$319,643	\$33,082	10.3%
Supplemental Gov't Programs	\$44,642	\$45,855	\$1,213	2.6%	\$39,118	\$45,855	\$6,737	14.7%
Prime Program	\$4,751	\$4,751	\$0	%0:0	\$4,930	\$4,751	(\$178)	-3.8%
Premium Revenue	\$45,283	\$43,521	(\$1,762)	-4.0%	\$45,214	\$43,521	(\$1,693)	-3.9%
Management Services Revenue	\$0	\$0	\$	%0:0	\$19,357	\$0	(\$19,357)	%0:0
Other Revenue	\$26,453	\$24,412	(\$2,041)	-8.4%	\$20,208	\$24,412	\$4,205	17.2%
Other Operating Revenue	\$121,130	\$118,539	(\$2,590)	-2.2%	\$128,826	\$118,539	(\$10,287)	-8.7%
Total Operating Revenue	\$438,524	\$438,183	(\$341)	-0.1%	\$415,387	\$438,183	\$22,796	5.2%
Operating Expenses								
Salaries & Wages	\$189,076	\$191,573	\$2,496	1.3%	\$169,926	\$191,573	\$21,646	11.3%
Contract Labor	\$8,163	\$8,711	\$547	6.3%	\$11,499	\$8,711	(\$2,789)	-32.0%
Employee Benefits	\$34,067	\$40,474	\$6,406	15.8%	\$40,775	\$40,474	(\$301)	-0.7%
Total Employment Expenses	\$231,306	\$240,757	\$9,450	3.9%	\$222,200	\$240,757	\$18,557	7.7%
Medical & Other Supplies	\$93,129	\$83,423	(\$9,706)	-11.6%	\$77,427	\$83,423	\$5,995	7.2%
Physician Fees	\$43,109	\$43,877	\$268	1.8%	\$38,880	\$43,877	\$4,997	11.4%
Purchased Services	\$10,783	\$9,954	(\$858)	-8.3%	\$9,504	\$9,954	\$451	4.5%
Repairs & Maintenance	\$12,467	\$12,710	\$243	1.9%	\$13,313	\$12,710	(\$603)	-4.7%
Utilities	\$5,919	\$5,662	(\$257)	-4.5%	\$5,463	\$5,662	\$199	3.5%
Rents & Leases	\$922	\$808	(\$114)	-14.2%	\$921	\$808	(\$113)	-14.0%
Depreciation & Amortization	\$19,811	\$19,101	(\$710)	-3.7%	\$16,869	\$19,101	\$2,231	11.7%
Interest Expense	\$3,611	\$3,541	(\$20)	-2.0%	\$3,605	\$3,541	(\$64)	-1.8%
Other Expense	\$13,535	\$12,360	(\$1,175)	-9.5%	\$11,986	\$12,360	\$374	3.0%
Humana Cap Plan Expenses	\$22,355	\$25,795	\$3,440	13.3%	\$21,356	\$25,795	\$4,438	17.2%
Total Other Expenses	\$225,640	\$217,231	(\$8,410)	-3.9%	\$199,326	\$217,231	\$17,905	8.2%
Total Operating Expenses	\$456,947	\$457,987	\$1,040	0.2%	\$421,526	\$457,987	\$36,461	8.0%
Operating Margin	(\$18,423)	(\$19,805)	(\$1,381)		(\$6,139)	(\$19,805)	(\$13,666)	
Stimulus/FEMA	\$0	\$47,722	\$47,722		\$3,220	\$47,722	\$44,502	
Operating Margin after Stimulus/FEM	(\$18,423)	\$27,917	\$46,341		(\$2,919)	\$27,917	\$30,836	
Nonoperating Revenue (Loss)	\$3,953	\$8,981	\$2,028		\$8,146	\$8,981	\$835	
	(\$14.471)	000 JC2	¢11 200		לנר אל	000 202	¢21 £71	

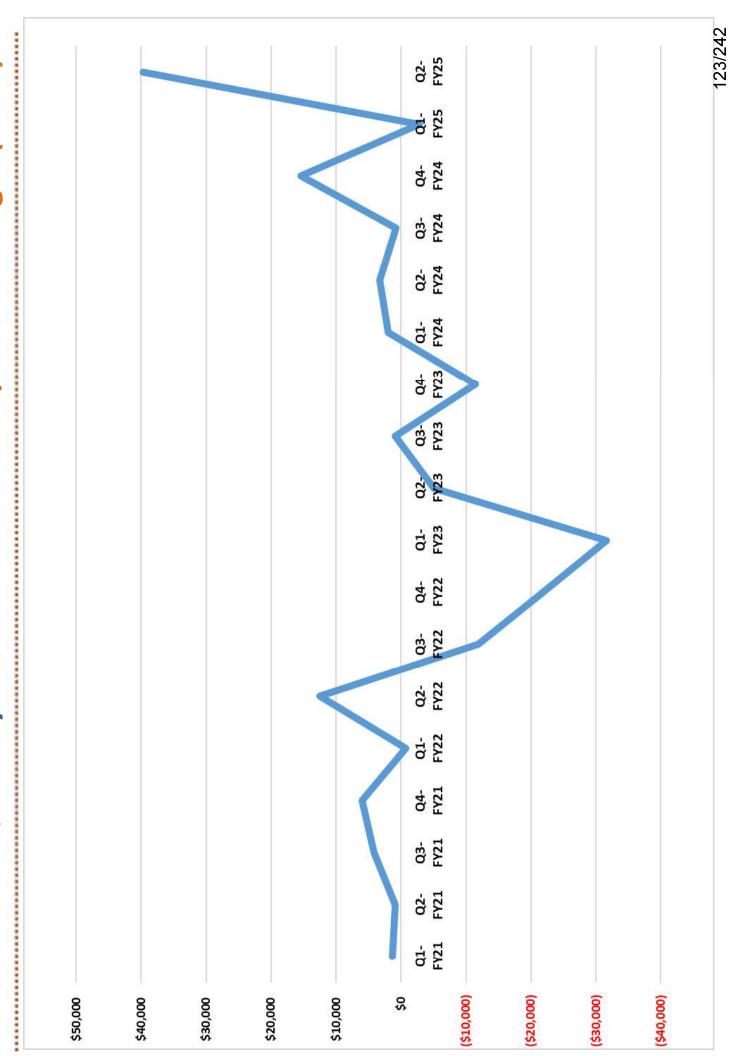
# YTD Wages/Contract Labor Comparison to Prior Year: Rate vs Volume

	July-December 2023	July-December 2024	Change over Prior Year	%
Employee Wages	\$ 169,926,264	191,572,595	\$21,646,331	12.7%
Increase in Hours			148,501	3.4%
Average Wage Rate Change		' '	\$3.50	9.1%
		Impact due to Rate	\$ 15.901.542	73%
		Impact due to Volume		27%
		Change in Wages	21,646,331	
Contract Labor Expense	\$11,499,344	\$8.710.531	(\$2,788,813)	-24%
Decrease in Hours			(13,652)	-16%
Average Contracted Rate Change	ge		(\$13.02)	<b>%6-</b>
COMBINED				
Wages & Contract Expense	\$181,425,609	\$200,283,126	\$18,857,518	10.4%
Change in Hours			134,849	3.0%
Combined Rate Change			\$3.51	7.2%
		Impact due to Rate	\$ 13,391,838	71%
		Impact due to Volume	\$ 5,465,679	29%
		Combined Change	18,857,518	

# **Budget and Actual Fiscal Year 2025: Trended Operating Margin (000's)**



# Trended Quarterly Results: Bottom Line / Excess Margin (000's)



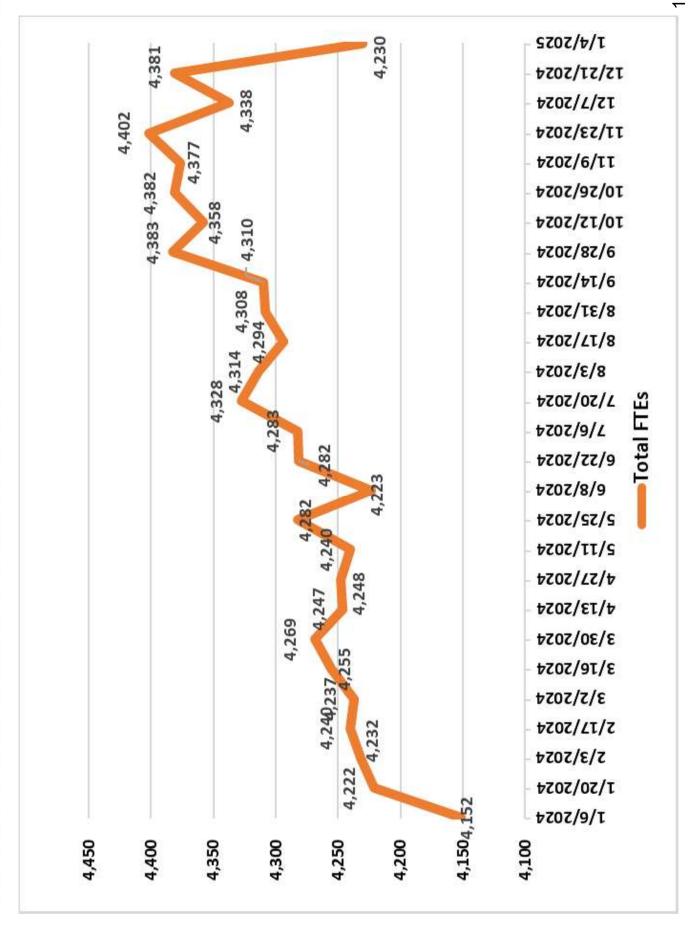
## December 2023-2024: Trended Financial Information (000's)

	Dec-23	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	FY 2025
Patient Service Revenue	\$48,629	\$50,866	\$53,450	\$51,648	\$56,157	\$54,496	\$53,026	\$319,643
Other Revenue	\$20,979	\$19,487	\$20,024	\$19,142	\$20,242	\$19,868	\$19,778	\$118,539
Total Operating Revenue	\$69,608	\$70,353	\$73,474	\$70,790	\$76,398	\$74,364	\$72,804	\$438,183
Employee Expense	\$37,268	\$38,264	\$39,058	\$37,671	\$41,494	\$41,051	\$43,219	\$240,757
Other Operating Expense	\$32,981	\$35,811	\$37,908	\$35,477	\$37,294	\$34,872	\$35,868	\$217,231
Total Operating Expenses	\$70,249	\$74,075	\$76,965	\$73,148	\$82'82\$	\$75,923	\$79,087	\$457,987
Net Operating Margin	(\$641)	(\$3,722)	(\$3,492)	(\$2,358)	(\$2,390)	(\$1,559)	(\$6,283)	(\$19,805)
Stimulus/FEMA	0\$	0\$	0\$	0\$	0\$	0\$	\$47,722	\$47,722
NonOperating Income	\$5,057	\$1,190	\$896	\$4,720	\$1,371	\$905	(\$101)	\$8,981
Excess Margin	\$4,416	(\$2,533)	(\$2,596)	\$2,362	(\$1,019)	(\$654)	\$41,338	\$36,898
Profitability								
Onerating Margin %	(%6'0)	(5.3%)	(4.8%)	(3.3%)	(3.1%)	(2.1%)	(8,6%)	(4.5%)
Onerating Margin %excl Int	(0.1%)	(4.4%)	(4.0%)	(2.5%)	(%7'C)	(1.3%)	(7.8%)	(3.8%)
Operating EBIDA	\$2,732	\$46	\$239	\$1,457	\$1,348	\$2,293	(\$2,546)	(006\$)
Operating EBIDA Margin	3.9%	0.1%	0.3%	2.1%		3.1%	(3.5%)	(0.2%)
Liquidity Indicators								
Day's Cash on Hand	83.5	97.4	89.8	91.9	88.4	78.9	74.6	74.6
Day's in Accounts Receiveabl€	77.6	64.0	68.5	71.0	8.3	6.99	65.8	65.8
Unrestricted Funds (000's)	\$183,624	\$220,767	\$209,641	\$214,303	\$207,507	\$187,057	\$177,933	\$177,933
Debt & Other Indicators								
Debt Service Coverage (MAD)	2.67	0.70	0.50	1.40	1.80	1.50	3.20	3.20
Discharges (Monthly)	2,285	2,498	2,447	2,440	2,388	2,240	2,339	2,392
Adj Discharges (Case mix adj)	7,344	8,455	8,215	7,779	8,441	7,760	7,724	48,374
Adjusted patient Days (Mo.)	24,965	26,023	26,419	26,419	26,693	25,492	26,538	26,264
Cost/Adj Discharge	\$9.6	\$8.8	\$9.4	\$9.4	\$9.3	\$9.8	\$10.2	\$9.5
Compensation Ratio	77%	75%	73%	73%	74%	75%	85%	75%

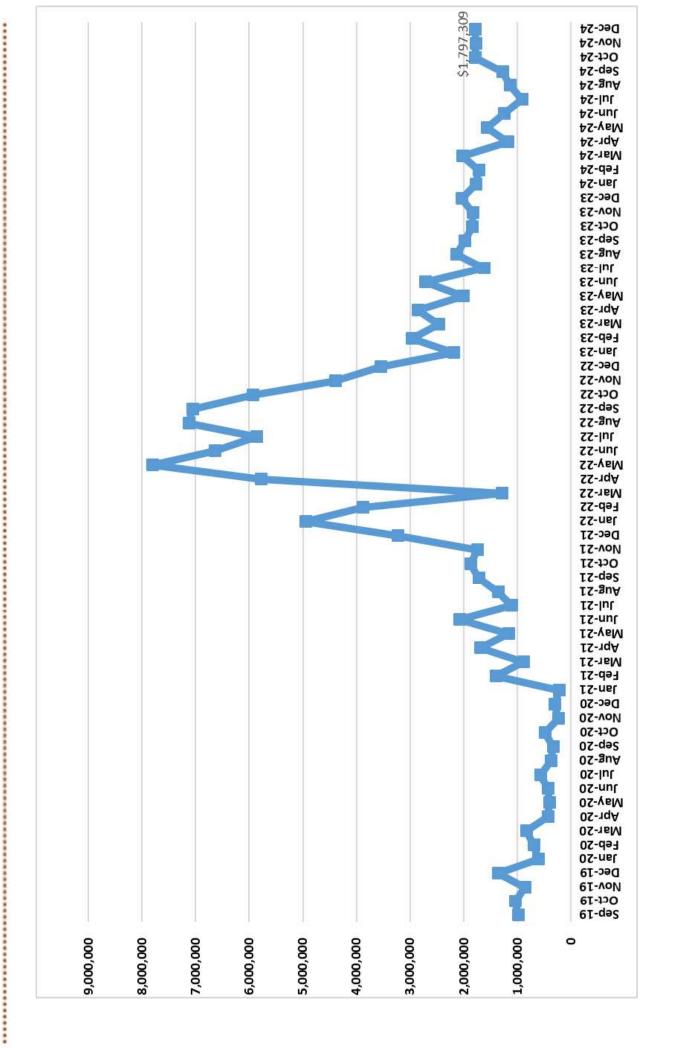
## Month of December - Budget Variances

- Contract Labor: The unfavorable variance of \$556K is due to an unexpected increase in the need of contract labor primarily in ICCU and the ED.
- Employee Benefits: The higher than expected costs of \$3.3M is primarily due to the impact of recording 6 months of full match of our 401K plan of \$2.3M, as well as a timing issue in our Health Insurance expenses.
- Medical & Other Supply Expense: The favorable \$2.3M variance is due to pharmacy cost being lower than budget due to Medical Oncology infusion and retail pharmacy volume being lower than anticipated.
- Humana Cap Expenses: The unfavorable variance of \$644K is due to higher than anticipated third party expenses.

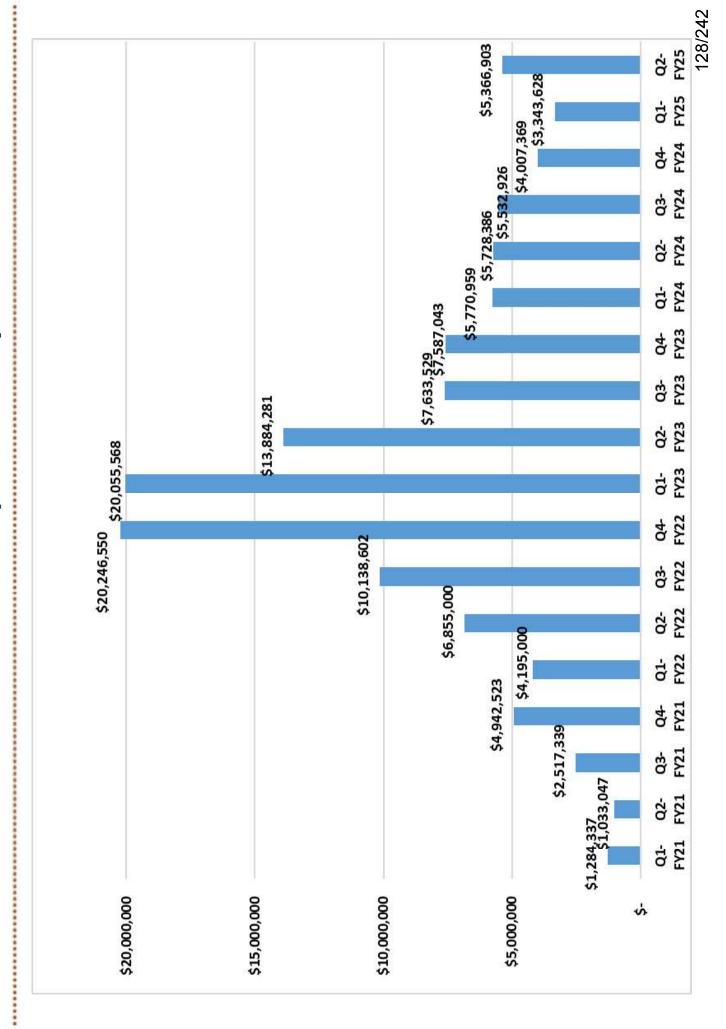
## Total FTEs (includes Contract Labor)



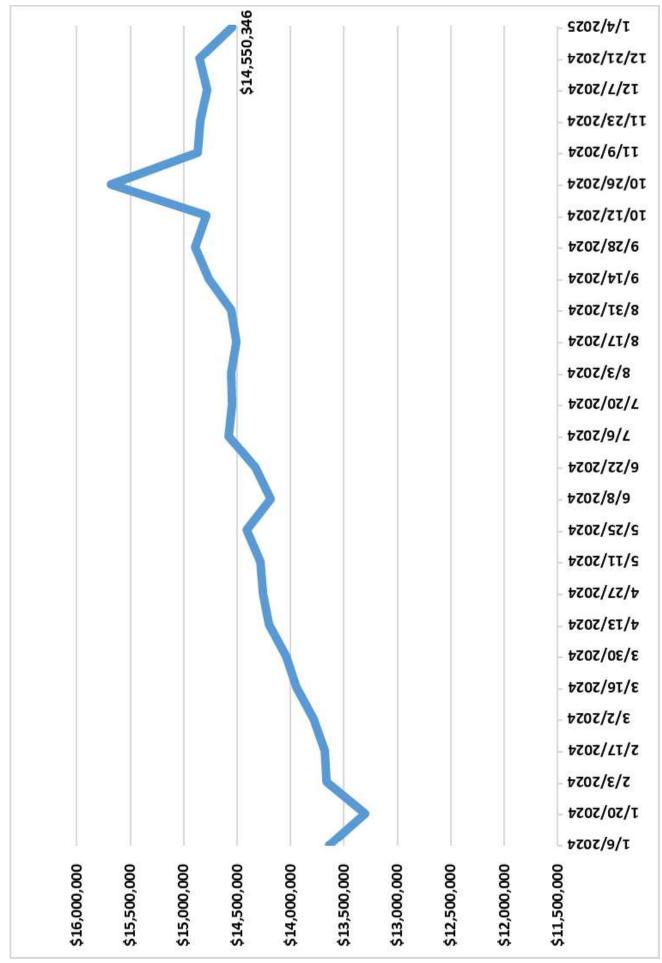
### Contract Labor Expense



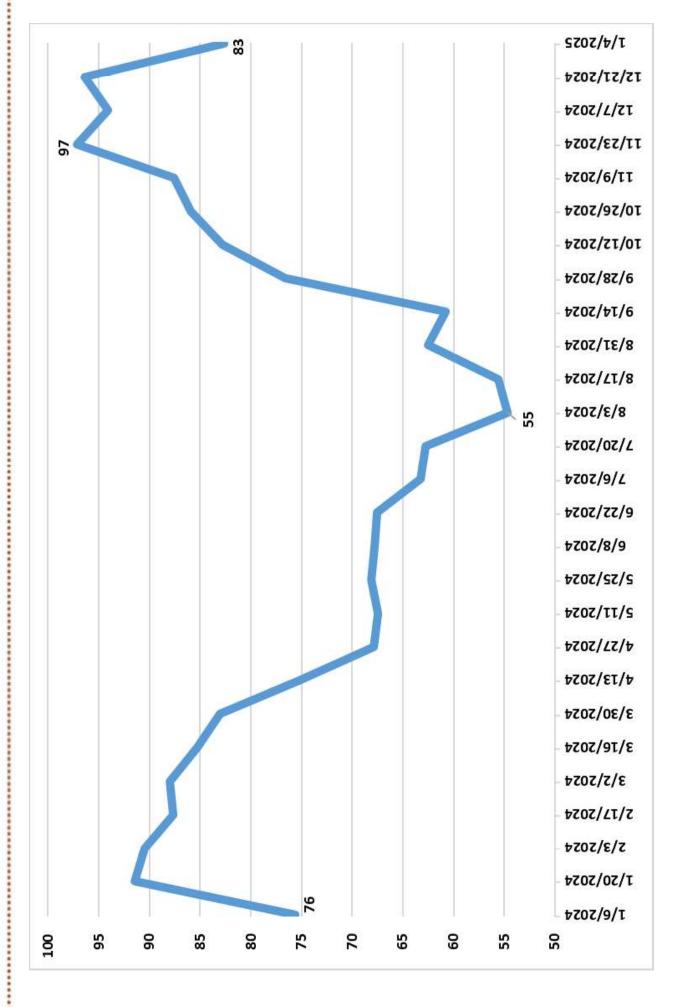
### Contract Labor Expense by Quarter



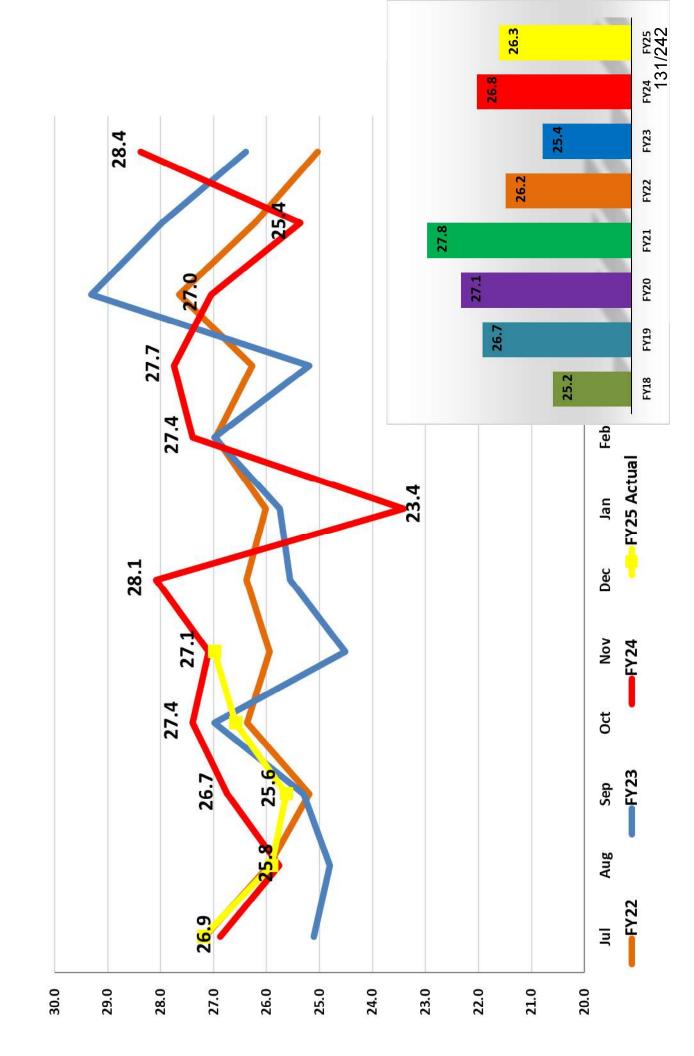
# Total Payroll: excludes contract labor and PTO cash out



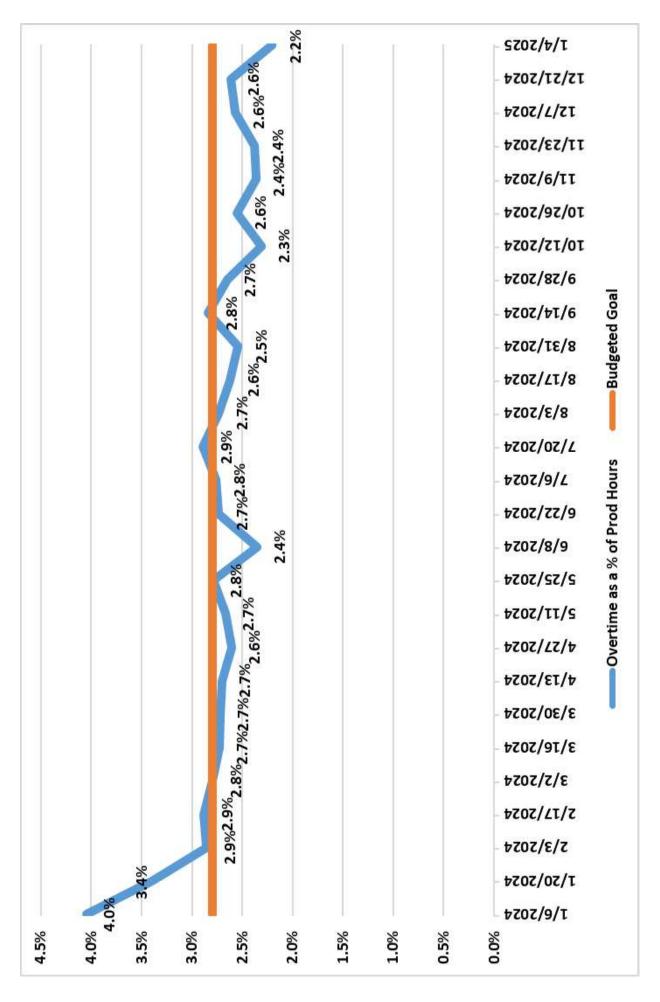
# Contract Labor Full Time Equivalents (FTEs)



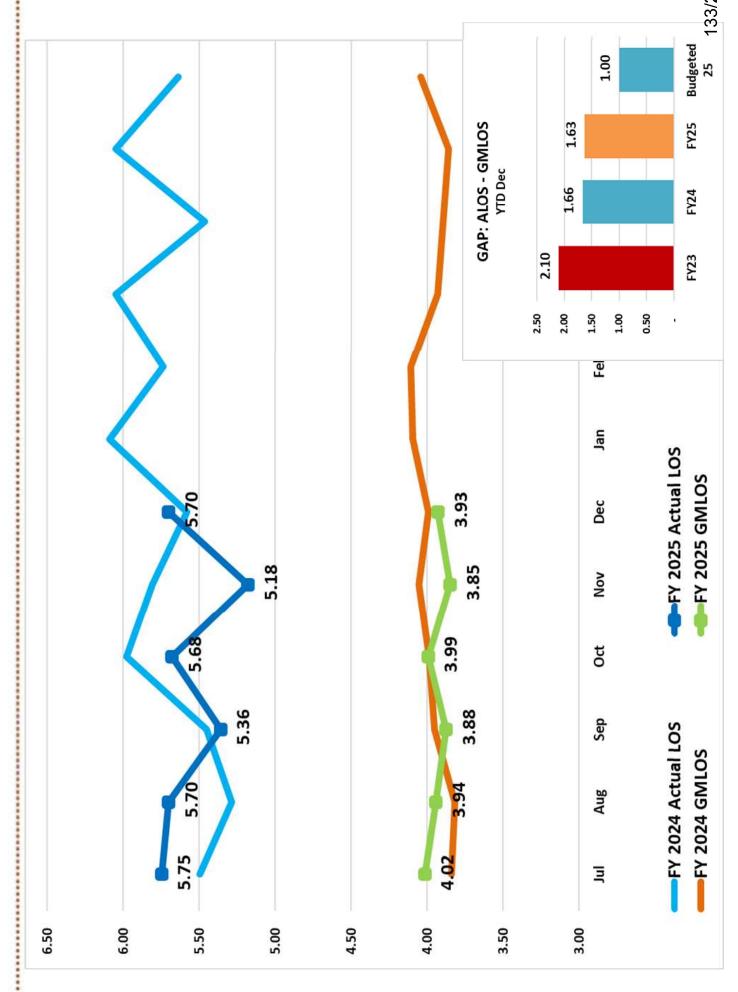
# Productivity Measure: Worked Hours/ Adj. Patient Days



## Overtime as a % of Productive Hours



## Average Length of Stay versus National Average (GMLOS)



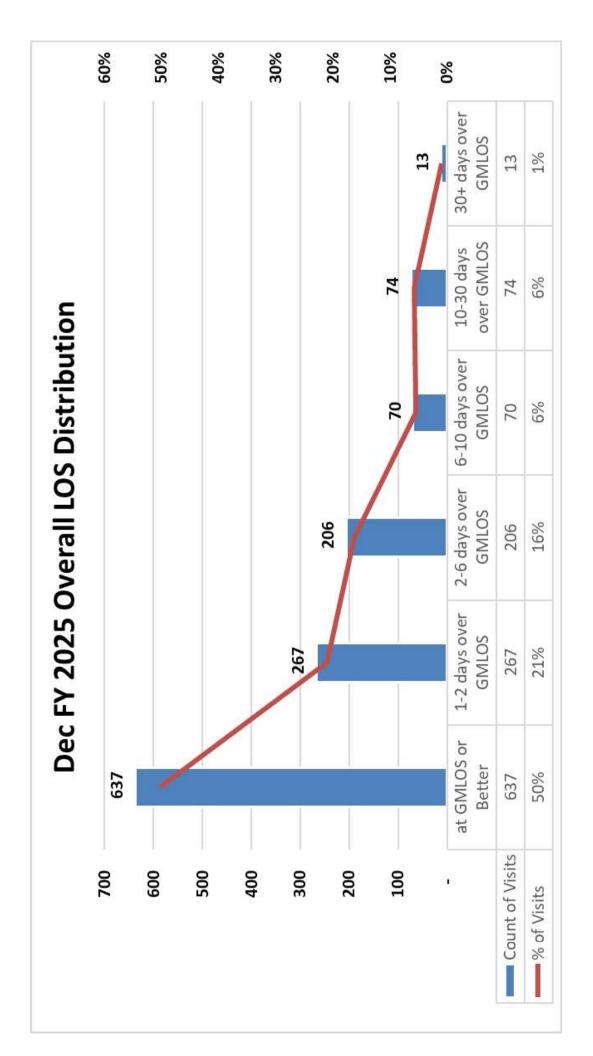
## Average Length of Stay versus National Average (GMLOS)

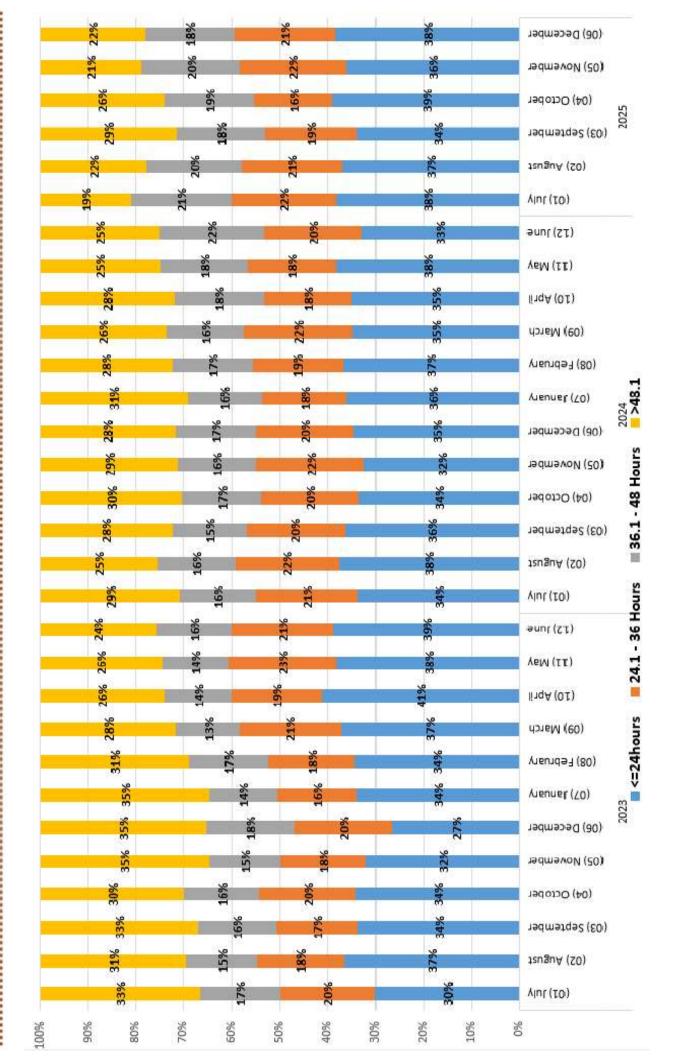
	0		
	ALOS	GMLOS	GAP
Dec-22	6.14	3.78	2.36
Jan-23	6.82	4.02	2.80
Feb-23	92.9	4.06	2.50
Mar-23	5.69	4.09	1.60
Apr-23	5.35	3.99	1.36
May-23	5.37	3.99	1.38
Jun-23	5.39	3.94	1.45
Jul-23	5.50	3.90	1.60
Aug-23	5.29	3.84	1.45
Sep-23	5.45	3.82	1.64
Oct-23	5.98	3.95	2.03
Nov-23	5.81	3.99	1.82
Dec-23	5.58	4.05	1.53
Jan-24	6.09	3.99	2.10
Feb-24	5.74	4.10	1.64
Mar-24	6.05	4.11	1.94
Apr-24	5.47	3.94	1.53
May-24	6.05	3.90	2.15
Jun-24	5.63	3.86	1.76
Jul-24	5.75	4.02	1.73
Aug-24	5.70	3.94	1.76
Sep-24	5.36	3.88	1.48
Oct-24	5.68	3.99	1.68
Nov-24	5.18	3.85	1.33
Dec-24	5.70	3.93	1.77
	5.52	3.92	1.61

### Average Length of Stay Distribution

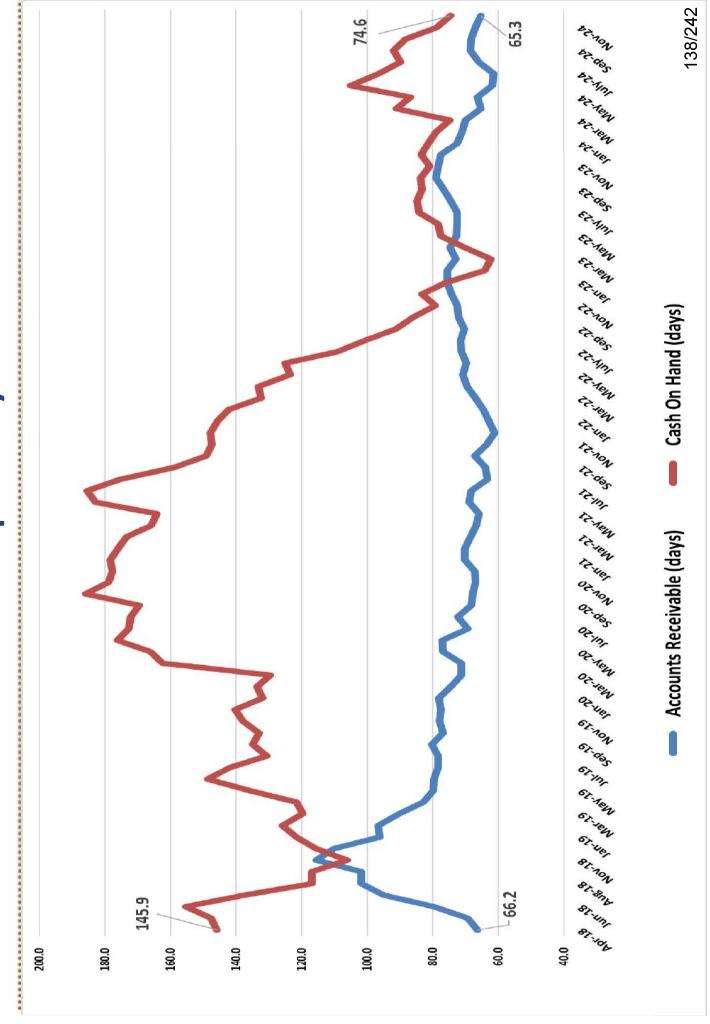


### Length of Stay Distribution





### Trended Liquidity Ratios



### Ratio Analysis Report

June 30,	Current Prior 2024 2023 Moody's	Month Month Audited Median Benchmark	Value Value Value Aa A Baa		3.3 2.6 2.3 1.7 1.8 1.7	65.3 66.9 61.9 47.8 <b>47.7</b> 47.8	74.6         78.9         105.1         273.9         188.4         134.1	8.3 8.5 10.7 44.7 <b>24.2</b> 16.6	48.0         52.8         58.6         70.9 <b>62.7</b> 64.0		83.4% 83.8% 106.3% 271.7% <b>164.5%</b> 131.0%	32.1% 35.3% 34.5% 22.5% <b>31.1%</b> 35.0%	3.1 6.9 3.4 2.4 <b>3.6</b> 6.9	4.1     1.8     3.7     6.7     4.5     2.1	() 3.2 1.5 2.9 6.8 <b>3.8</b> 1.9	13.9     13.8       13.9     13.3       11.1     12.8       13.9		(4.5%) (3.7%) 0.8% 2.1% <b>0.5%</b> (2.3%)	7.5% (1.2%) 2.4% 5.5% <b>2.7%</b> (.9%)	0.6% 1.5% 6.1% 6.7% <b>5.5%</b> 3.0%	
				LIQUIDITY RATIOS	Current Ratio (x)	Accounts Receivable (days)	Cash On Hand (days)	Cushion Ratio (x)	Average Payment Period (days)	CAPITAL STRUCTURE RATIOS	Cash-to-Debt	Debt-To-Capitalization	Debt-to-Cash Flow (x)	Debt Service Coverage	Maximum Annual Debt Service Coverage (x)	Age Of Plant (years)	PROFIT ABILITY RATIOS	Operating Margin	Excess Margin	Operating Cash Flow Margin	

881,611

904,249 \$

## Consolidated Statements of Net Position (000's)

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### **CURRENT ASSETS**

Cash and cash equivalents

Current Portion of Board designated and trusted

Net patient accounts Accounts receivable:

Other receivables

Inventories

Medicare and Medi-Cal settlements Prepaid expenses NON-CURRENT CASH AND INVESTMENTS

Total current assets

less current portion

Total non-current cash and investments Assets in self-insurance trust fund Revenue bond assets held in trust Board designated cash and assets

### INTANGIBLE RIGHT TO USE LEASE,

net of accumulated amortization

### INTANGIBLE RIGHT TO USE SBITA,

net of accumulated amortization

### CAPITAL ASSETS

**Buildings and improvements** 

Equipment

Construction in progress

### Less accumulated depreciation

### **OTHER ASSETS**

Property not used in operations Health-related investments

### **DEFERRED OUTFLOWS Total assets**

Total other assets

Total assets and deferred outflows

4 Jun-24	(Audited)	14,302 \$ 19,412	19,172 14,944	132,639 133,806			98,530 82,755		380,453 298,082	156,315 210,518	19,	704 827	179,830 230,671	13,304 10,464	10,246 12,153		428,721 428,209	'n	802.82			4,467 4,487		1		016 330 013
Dec-2		\$ 14,	19,	132,	92,	14,	98,	8	380,	156,	22,		179,	13,	10,	, T,	428,	335,	807,297	525,	281,	4	2,	17,	24,	889,628

## Consolidated Statements of Net Position (000's)

Jun-24

Dec-24

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ASSETS	(۵
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<b>ABILITIES</b>	CURRE
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Accounts payable and accrued expenses
Accrued payroll and related liabilities
SBITA liability, current portion
Lease liability, current portion
Bonds payable, current portion

Notes payable, current portion Total current liabilities LEASE LIABILITY, net of current portion SBITA LIABILITY, net of current portion

LONG-TERM DEBT, less current portion

Bonds payable Notes payable Total long-term debt NET PENSION LIABILITY

OTHER LONG-TERM LIABILITIES

**Total liabilities** 

### **NET ASSETS**

Invested in capital assets, net of related debt Restricted Unrestricted

Total net position

Total liabilities and net position

41,096 62,382 4,146 2,248 12,585	9,850	8,477 5,846	214,713 20,750 235,463 21,226 36,256	439,574 66,112 52,733 323,192 442,037
₩				
\$ 31,754 63,693 4,146 2,248 12,754	(0) 114,596	11,346	212,293 20,750 233,043 21,490 38,336	423,766 59,156 61,791 359,536 480,483

Soard designated funds	Maturity Date	Yield	Investment Type	G/L Account	Amount	Total
AIF		4.43	Various		9,773,060	
CAMP		4.43	CAMP		13,135,910	
llspring		4.03	Money market		1,775,035	
FM Ispring	9-Jan-25	4.03 2.05	Money market MTN-C	John Deere Mtn	317,592 500,000	
Ispring	15-Jan-25	1.13	U.S. Govt Agency	US Treasury Bill	3,300,000	
Ispring	21-Jan-25	2.05	MTN-C	US Bank NA	1,400,000	
Ispring	7-Mar-25	2.13	MTN-C	Deere John Mtn	550,000	
merican Business Bank alPrivate Bank	20-Mar-25 20-Mar-25	4.50 4.50	CD CD	American Business Bank CalPrivate Bank	235,500 235,500	
tizens National Bank of Texas	20-Mar-25	4.50	CD	Citizens National Bank of Texas	235,500	
ommunity Bank of the Day	20-Mar-25	4.50	CD	Community Bank of the Day	203,034	
ast West Bank	20-Mar-25	4.50	CD	East West Bank	235,500	
armers Bank and Trust Company contier Bank of Texas	20-Mar-25 20-Mar-25	4.50 4.50	CD CD	Farmers Bank and Trust Company Frontier Bank of Texas	235,500 235,500	
ptus Bank	20-Mar-25	4.50	CD	Optus Bank	198,863	
pppy Bank	20-Mar-25	4.50	CD	Poppy Bank	235,500	
epublic Bank	20-Mar-25	4.50	CD	Republic Bank	206,240	
. Louis Bank illamette Valley Bank	20-Mar-25 20-Mar-25	4.50 4.50	CD CD	St. Louis Bank Willamette Valley Bank	235,500 235,500	
otus Bank	27-Mar-25	4.50	CD	Optus Bank	22,383	
estern Alliance - CDARS	31-Mar-25	4.50	CD	Western Alliance	250,000	
Ispring Ispring	1-Apr-25 1-May-25	0.88 0.74	Municipal Municipal	Bay Area Toll San Diego County	250,000 300,000	
spring	15-May-25	2.75	U.S. Govt Agency	US Treasury Bill	980,000	
-M	15-May-25	0.93	Municipal	University Calf Ca	185,000	
Ispring	1-Jun-25	0.92	Municipal	Connecticut ST	400,000	
Ispring	17-Jun-25 30-Jun-25	0.50 0.25	U.S. Govt Agency U.S. Govt Agency	FNMA US Treasury Bill	2,000,000 350,000	
Ispring Ispring	21-Jul-25	0.25	U.S. Govt Agency	FHLMC	1,500,000	
Ispring	1-Aug-25	2.17	Municipal	Santa Cruz Ca	400,000	
FM -	1-Aug-25	0.85	Municipal	San Juan Ca	190,000	
Ispring FM	25-Aug-25 25-Aug-25	0.38 3.75	U.S. Govt Agency	FNMA FHLMC	1,500,000 259,799	
-M Ispring	25-Aug-25 4-Sep-25	0.38	U.S. Govt Agency U.S. Govt Agency	FHLMC	259,799 525,000	
Ispring	23-Sep-25	0.00	U.S. Govt Agency	FHLMC	750,000	
Ispring	29-Oct-25	0.55	MTN-C	Procter Gamble Co	1,300,000	
Ispring	31-Oct-25 17-Nov-25	0.25	U.S. Govt Agency	US Treasury Bill	770,000	
FM Ispring	17-Nov-25 30-Nov-25	0.56 0.38	ABS U.S. Govt Agency	Kubota Credit US Treasury Bill	6,585 2,550,000	
-M	31-Jan-26	0.38	U.S. Govt Agency	US Treasury Bill	1,000,000	
Ispring	6-Feb-26	1.75	MTN-C	State Street Corp	1,000,000	
FM	15-Feb-26	1.63	U.S. Govt Agency	US Treasury Bill	1,000,000	
FM FM	28-Feb-26 28-Feb-26	2.50 0.50	U.S. Govt Agency U.S. Govt Agency	US Treasury Bill US Treasury Bill	500,000 1,500,000	
llspring	31-Mar-26	0.75	U.S. Govt Agency	US Treasury Bill	675,000	
FM .	31-Mar-26	0.38	U.S. Govt Agency	US Treasury Bill	1,000,000	
-M	2-Apr-26	3.38	MTN-C	Bank of America	250,000	
FM Ispring	19-Apr-26 21-Apr-26	3.50 4.75	MTN-C MTN-C	Bank of America Morgan Stanley	295,000 1,000,000	
llspring	25-Apr-26	3.91	MTN-C	Wells Fargo co	800,000	
FM	30-Apr-26	0.75	U.S. Govt Agency	US Treasury Bill	1,000,000	
FM	15-May-26	3.30	MTN-C	IBM Corp	410,000	
FM FM	28-May-26 31-May-26	1.20 0.75	MTN-C U.S. Govt Agency	Astrazeneca LP US Treasury Bill	265,000 1,000,000	
FM	31-May-26	2.13	U.S. Govt Agency	US Treasury Bill	1,200,000	
FM	15-Jun-26	0.00	ABS	Carmax Auto Owner	79,487	
llspring	18-Jun-26	1.13	MTN-C	Toyota Motor	1,400,000	
llspring FM	30-Jun-26 30-Jun-26	0.88 0.88	U.S. Govt Agency U.S. Govt Agency	US Treasury Bill US Treasury Bill	1,850,000 990,000	
llspring	1-Jul-26	1.89	Municipal	Anaheim Ca Pub	1,000,000	
FM	1-Jul-26	1.46	Municipal	Los Angeles Ca	270,000	
FM	7-Jul-26	5.25	ABS	American Honda Mtn	145,000	
FM FM	8-Jul-26 17-Jul-26	3.05 5.08	MTN-C MTN-C	Walmart INC Cooperatieve CD	205,000 400,000	
-M	20-Jul-26	0.00	ABS	Honda Auto Rec Own	67,485	
FM	31-Jul-26	0.63	U.S. Govt Agency	US Treasury Bill	880,000	
FM	7-Aug-26	5.45	MTN-C	Wells Fargo Bank Na	545,000	
FM FM	31-Aug-26 14-Sep-26	0.75 1.15	U.S. Govt Agency MTN-C	US Treasury Bill Caterpillar Finl Mtn	800,000 220,000	
-M -M	18-Sep-26	5.61	MTN-C MTN-C	Natixis Ny	405,000	
Ispring	30-Sep-26	0.88	U.S. Govt Agency	US Treasury Bill	2,210,000	
-M -M	30-Sep-26	0.88	U.S. Govt Agency	US Treasury Bill	1,000,000	
-M Ispring	1-Oct-26 31-Oct-26	2.95 1.13	MTN-C U.S. Govt Agency	JP Morgan * US Treasury Bill	415,000 800,000	
M	1-Nov-26	4.76	Municipal	California St Univ	125,000	
M	4-Nov-26	0.02	MTN-C	American Express Co	445,000	
M	13-Nov-26	5.60	MTN-C	National Rural Mtn	160,000	
spring spring	30-Nov-26 4-Dec-26	1.13 5.49	U.S. Govt Agency MTN-C	US Treasury Bill Citibank N A	2,000,000 1,000,000	
FM	11-Jan-27	1.70	MTN-C	Deere John Mtn	220,000	
Ispring	15-Jan-27	1.95	MTN-C	Target Corp	900,000	
FM FM	26-Feb-27	4.80	MTN-C MTN-C	Cisco Sys	260,000	
-M FM	15-Mar-27 18-Mar-27	6.03 4.99	MTN-C MTN-C	Daimler Trucks State Street Corp	325,000 335,000	
FM	25-Mar-27	3.22	U.S. Govt Agency	FHLMC	575,000	
М	30-Mar-27	4.80	MTN-C	Hormel Food Corp	115,000	
M	15-Apr-27	0.00	ABS	Carmax Auto Owner	365,643	
M spring	15-Apr-27 30-Apr-27	2.50 2.88	MTN-C U.S. Govt Agency	Home Depot Inc US Treasury Bill	220,000 970,000	
spring M	30-Apr-27	0.50	U.S. Govt Agency	US Treasury Bill	250,000	
М	30-Apr-27	2.88	U.S. Govt Agency	US Treasury Bill	800,000	
-м	13-May-27	5.00	MTN-C	Paccar Financial Mtn	95,000	
FM	15-May-27	2.38	U.S. Govt Agency	US Treasury Bill	925,000	
FM FM	15-May-27	1.70 3.70	MTN-C MTN-C	IBM Corp	230,000	
-M FM	15-May-27 17-May-27	3.70 4.14	ABS	Unitedhealth Group Capital One Prime	85,000 181,656	
Ispring	21-May-27	5.41	MTN-C	Goldman Sachs	1,100,000	
Ispring	15-Jul-27	3.68	Municipal	Massachusetts St	1,000,000	
M	26-Jul-27	4.60	MTN-C	Blackrock Funding	185,000	
FM spring	30-Jul-27 1-Aug-27	4.65 3.46	MTN-C Municipal	Honeywell Alameda Cnty Ca	185,000 500,000	
Spring M	15-Aug-27	2.25	U.S. Govt Agency	US Treasury Bill	190,000	

Allspring	15-Sep-27	5.93	MTN-C	Bank of America	1,100,000
Allspring	1-Oct-27	4.66	Municipal	San Francisco Ca	1,000,000
PFM	8-Oct-27	4.35	MTN-C	Toyota Motor	130,000
PFM Allenring	31-Oct-27 15-Nov-27	0.50 4.60	U.S. Govt Agency	US Treasury Bill	1,500,000
Allspring Allspring	15-Nov-27	5.49	MTN-C ABS	Caterpillar Finl Mtn Nissan Auto Lease	1,000,000 500,000
PFM	15-Nov-27	4.51	ABS	Mercedes Benz Auto	162,980
PFM	17-Nov-27	5.02	MTN-C	Bp Cap Mkts Amer	310,000
PFM	15-Jan-28	4.10	MTN-C	Mastercard	130,000
Allspring	18-Jan-28	5.66	ABS	Mercedes Benz Auto	1,000,000
PFM	7-Feb-28	3.44	MTN-C	Bank New York Mellon Mtn	300,000
Allspring	16-Feb-28	4.47	MTN-C	GM Finl Consumer	1,000,000
PFM	18-Feb-28	5.41	ABS	Honda Auto	350,000
PFM	25-Feb-28	0.00	ABS	BMW Vehicle Owner	95,000
PFM	29-Feb-28	1.13	U.S. Govt Agency ABS	US Treasury Bill	1,500,000
PFM Allspring	17-Apr-28 22-Apr-28	0.00 5.57	MTN-C	Hyundai Auto JP Morgan	115,000 1,100,000
PFM	30-Apr-28	3.50	U.S. Govt Agency	US Treasury Bill	750,000
PFM	30-Apr-28	1.25	U.S. Govt Agency	US Treasury Bill	600.000
PFM	15-May-28	0.00	ABS	Ally Auto Rec	195,000
PFM	15-May-28	4.87	MTN-C	American Express Co	150,000
PFM	15-May-28	4.79	MTN-C	Bank of America	180,000
PFM	15-May-28	5.23	MTN-C	Ford CR Auto Owner	160,000
PFM	26-May-28	5.50	MTN-C	Morgan Stanley	280,000
PFM	31-May-28	3.63	U.S. Govt Agency	US Treasury Bill	1,500,000
PFM	16-Jun-28	5.59	ABS	GM FinI con Auto Rec	110,000
PFM	25-Jun-28	0.00	U.S. Govt Agency	FHLMC	530,000
PFM	25-Jun-28	0.00	U.S. Govt Agency	FHLMC	435,464
PFM	30-Jun-28	4.00	U.S. Govt Agency MTN-C	US Treasury Bill	1,500,000
PFM PFM	14-Jul-28 25-Jul-28	4.95 4.19		John Deere Mtn FNMA	120,000 515,992
PFM		5.69	U.S. Govt Agency MTN-C	Harley Davidson	500,000
PFM	15-Aug-28 15-Aug-28	5.90	ABS	Fifth Third Auto	385,000
PFM	25-Aug-28	0.00	U.S. Govt Agency	FHLMC	545,000
PFM	25-Aug-28 25-Aug-28	4.65	U.S. Govt Agency	FHLMC	545,000
PFM	15-Sep-28	5.23	MTN-C	American Express	445,000
PFM	15-Sep-28	5.16	MTN-C	Chase Issuance Trust	435,000
PFM	25-Sep-28	4.85	U.S. Govt Agency	FHLMC	410,000
PFM	25-Sep-28	0.00	U.S. Govt Agency	FHLMC	535,000
PFM	29-Sep-28	5.80	MTN-C	Citibank N A	535,000
PFM	30-Sep-28	4.63	U.S. Govt Agency	US Treasury Bill	500,000
Allspring	25-Oct-28	5.80	MTN-C	Bank New York Mtn	1,000,000
PFM	25-Oct-28	0.00	U.S. Govt Agency	FHLMC	200,000
PFM	25-Oct-28	4.86	U.S. Govt Agency	FHLMC	300,000
PFM	31-Oct-28	1.38	U.S. Govt Agency	US Treasury Bill	1,500,000
PFM	31-Oct-28	1.38	U.S. Govt Agency	US Treasury Bill	775,000
Allspring	15-Nov-28	4.98	MTN-C	Bank of America	394,000
PFM PFM	25-Nov-28 25-Dec-28	0.00	U.S. Govt Agency	FHLMC	280,000
PFM	25-Dec-28	4.57 0.00	U.S. Govt Agency	FHLMC FHLMC	325,000
PFM	25-Dec-28 31-Dec-28	3.75	U.S. Govt Agency U.S. Govt Agency	US Treasury Bill	315,000 1,200,000
PFM	31-Dec-28	1.38	U.S. Govt Agency	US Treasury Bill	500,000
PFM	16-Jan-29	4.60	MTN-C	Chase Issuance Trust	490,000
PFM	31-Jan-29	4.60	MTN-C	Paccar Financial Mtn	160,000
PFM	8-Feb-29	4.60	MTN-C	Air products	295,000
PFM	8-Feb-29	4.60	MTN-C	Texas Instrs	370,000
PFM	15-Feb-29	4.94	MTN-C	Wells Fargo Card	560,000
PFM	20-Feb-29	4.90	MTN-C	Cummins INC	195,000
PFM	22-Feb-29	4.90	MTN-C	Bristol Myers Squibb	200,000
Allspring	26-Feb-29	5.18	ABS	BMW Vehicle Owner	1,100,000
PFM	26-Feb-29	4.85	MTN-C	Cisco Sys	225,000
PFM	26-Feb-29	4.85	MTN-C	Astrazeneca	165,000
PFM	28-Feb-29	4.25	U.S. Govt Agency	US Treasury Bill	750,000
PFM PFM	14-Mar-29 14-Mar-29	4.70 4.70	MTN-C MTN-C	Blackrock Funding Blackrock Funding	50,000
Allspring	14-Mar-29 15-Mar-29	0.00	abs	John Deere Owner	220,000
Allspring	15-Mar-29 15-Mar-29	5.38	ABS	Hyundai Auto Rec	1,000,000 1,000,000
PFM	25-Mar-29	5.18	U.S. Govt Agency	FHLMC	315,000
Allspring	31-Mar-29	4.13	U.S. Govt Agency	US Treasury Bill	1,000,000
PFM	31-Mar-29	4.13	U.S. Govt Agency	US Treasury Bill	225,000
PFM	4-Apr-29	4.80	MTN-C	Adobe Inc	225,000
Allspring	15-Apr-29	5.59	MTN-C	Ford CR Auto Owner	1,000,000
PFM	15-Apr-29	5.59	MTN-C	Ford CR Auto Owner	415,000
PFM	25-May-29	4.72	U.S. Govt Agency	FHLMC	460,000
Allspring	31-May-29	4.50	U.S. Govt Agency	US Treasury Bill	1,000,000
Allspring	20-Jun-29	5.98	MTN-C	Verizon Master Trust	1,000,000
Allspring	25-Jun-29	4.75	MTN-C	Home Depot Inc	500,000
PFM	25-Jun-29	0.00	U.S. Govt Agency	FHLMC	200,000
PFM	25-Jun-29	4.75	MTN-C	Home Depot Inc	95,000
PFM	30-Jun-29	3.25	U.S. Govt Agency	US Treasury Bill	2,030,000
PFM Allapring	15-Jul-29	4.76	MTN-C	Ford CR Auto Owner	360,000
Allspring PFM	16-Jul-29	4.65 4.50	MTN-C MTN-C	American Express	1,025,000
PFM	17-Jul-29 25-Jul-29	4.50	U.S. Govt Agency	Pepsico inc FHLMC	280,000 515,000
PFM	25-Jul-29 25-Jul-29	4.62	U.S. Govt Agency	FHLMC	410,000
Allspring	31-Jul-29	4.00	U.S. Govt Agency	US Treasury Bill	500,000
PFM	31-Jul-29	4.00	U.S. Govt Agency	US Treasury Bill	750,000
PFM	6-Aug-29	4.84	MTN-C	Citibank N A	295,000
PFM	9-Aug-29	4.55	MTN-C	Toyota Motor	195,000
PFM	14-Aug-29	4.20	MTN-C	Eli Lilly Co	65,000
PFM	16-Aug-29	4.27	ABS	GM Finl con Auto Rec	155,000
PFM	31-Aug-29	3.63	U.S. Govt Agency	US Treasury Bill	750,000
PFM	18-Sep-29	3.80	MTN-C	Novartis Capital	365,000
PFM	25-Sep-29	4.79	U.S. Govt Agency	FHLMC	345,000
Allspring	30-Sep-29	3.50	U.S. Govt Agency	US Treasury Bill	950,000
PFM	4-Oct-29	4.05	MTN-C	Accenture Capital	195,000
Allspring	30-Nov-29	4.25	U.S. Govt Agency	US Treasury Bill	1,700,000
PFM	1-May-27	5.41	MTN-C	Goldman Sachs	220,000
PFM			ABS	Hyundai Auto Rec	195,000

\$ 143,885,709

	Maturity Date	Yield	Investment Type		G/L Account	Amount	Total
Self-insurance trust							
Wells Fargo Bank Wells Fargo Bank			Money market Fixed income - L/T		110900 152300	967,173 747,756	1,714,928
2015A revenue bonds US Bank			Principal/Interest payment fun	d	142110 _	1,089,733	1,089,733
2015B revenue bonds US Bank			Principal/Interest payment fun	d	142110	373,400	373,400
2017C revenue bonds US Bank			Principal/Interest payment fun	d	142110	3,213,825	3,213,825
2020 revenue bonds US Bank			Principal/Interest payment fun	d	142110	576,753	576,753
2022 revenue bonds US Bank			Principal/Interest payment fun	d	142110	1,467,809	1,467,809
2014 general obligation bonds							, . ,
CAMP			Interest Payment fund		152440	4,167,573	4,167,573
Master Reserve fund US Bank US Bank Operations					142102 142103	(368,772) 23,180,322	22,811,550
Wells Fargo Bank Wells Fargo Bank		0.16 0.16	Checking Checking	100100 100500	100100 100500	(3,037,048) 16,194,633 13,157,585	
<u>Payroll</u>						,,0	
Wells Fargo Bank Wells Fargo Bank Wells Fargo Bank		0.16 0.16 0.16	Checking Checking Checking	Flexible Spending HSA	100200 100300 100300	(218,022) 1,060,482 15,905 858,365	

14,015,950

Total investments \$ 193,317,231

Kaweah Delta Medical Foundation						
Wells Fargo Bank		Checking		100100	\$	(931)
Prime Infusion Network		•			_	(5.5)
<u> </u>		Ol and Maria		100500		
Wells Fargo Bank		Checking		100500		
Sequoia Regional Cancer Center						
Wells Fargo Bank		Checking		100500	(97,402)	
					<u>\$</u>	(97,402)
Kaweah Delta Hospital Foundation						
Central Valley Community Checking Various		Investments S/T Investments		100100 142200	360,715 5,175,418	
Various		L/T Investments		142300	13,330,559	
Various		Unrealized G/L		142400 _	3,053,913	21,920,604
Summary of board designated funds:						
Plant fund:						
Uncommitted plant funds		\$ 93,734,236		142100		
Committed for capital		16,812,250 110,546,486		142100		
GO Bond reserve - L/T		1,992,658		142100		
401k Matching		10,168,270		142100		
Cost report settlement - current	2,135,384			142104		
Cost report settlement - L/T	1,312,727	3,448,111		142100		
Development fund/Memorial fund		104,184		112300		
Workers compensation - current	5,180,000			112900		
Workers compensation - L/T	12,446,000	17,626,000		113900		
		\$ 143,885,709				
		Total Investments	%	Trust Accounts	Surplus Funds	%
Investment summary by institution:						
CAMP		13,135,910	6.8%		13,135,910	8.3%
Local Agency Investment Fund (LAIF) CAMP - GOB Tax Rev		9,773,060 4,167,573	5.1% 2.2%	4,167,573	9,773,060	6.2% 0.0%
Allspring		59,174,035	30.6%	1,714,928	57,459,107	36.4%
PFM		58,802,682	30.4%		58,802,682	37.2%
Western Alliance		250,000			250,000	0.2%
American Business Bank		235,500			235,500	0.1%
CalPrivate Bank Citizens National Bank of Texas		235,500 235,500			235,500 235,500	0.1% 0.1%
Community Bank of the Day		203,034			203,034	0.1%
East West Bank		235,500			235,500	0.1%
Farmers Bank and Trust Company		235,500			235,500	0.1%
Frontier Bank of Texas		235,500			235,500	0.1%
Optus Bank		221,247			221,247	0.1%
Poppy Bank Republic Bank		235,500 206,240			235,500 206,240	0.1% 0.1%
St. Louis Bank		235,500			235,500	0.1%
Willamette Valley Bank		235,500			235,500	0.1%
Wells Fargo Bank		15,730,878	8.1%		15,730,878	10.0%
US Bank		29,533,071	15.3%	29,533,071	-	0.0%
Total investments		\$ 193,317,231	100.0% \$	35,415,573	157,901,658	100.0%

Investment summary of surplus funds by type:		Investment Limitations	
Negotiable and other certificates of deposit Checking accounts	\$ 3,000,021 14,015,950	47,370,000	(;
Local Agency Investment Fund (LAIF) CAMP	9,773,060 13,135,910	75,000,000	
Medium-term notes (corporate) (MTN-C) U.S. government agency	35,654,000 67,401,254	47,370,000	(;
Municipal securities  Money market accounts  Commercial paper	5,620,000 2,092,627	31,580,000 39,475,000	(2
Asset Backed Securties Supra-National Agency	 7,208,836	31,580,000 47,370,000	(:
	\$ 157,901,658		
Return on investment:			
Current month	 4.31%		
Year-to-date	 3.67%		
Prospective	 2.79%		
LAIF (year-to-date)	 4.52%		
Budget	 2.82%		

Change in unrealized gain (loss) on investments (income	statement effect)		\$ (686,000)	2,518,575
Investment summary of CDs:				
American Business Bank	\$	235,500		
CalPrivate Bank		235,500		
Citizens National Bank of Texas		235,500		
Community Bank of the Day		203,034		
East West Bank		235,500		
Farmers Bank and Trust Company		235,500		
Frontier Bank of Texas		235,500		
Poppy Bank		235,500		
Republic Bank		206,240		
St. Louis Bank		235,500		
Willamette Valley Bank		235,500		
Optus Bank		221,247		
Western Alliance		250,000		
	\$	3,000,021		
Investment summary of asset backed securities:				
Ally Auto Rec	\$	195,000		
American Honda Mtn		145,000		
BMW Vehicle Owner		1,195,000		
Fifth Third Auto		385,000		
Capital One Prime		181,656		
Carmax Auto Owner		445,130		
GM FinI con Auto Rec		265,000		
Honda Auto		350,000		
Honda Auto Rec Own		67,485		
		445.000		
Hyundai Auto		115,000		
Hyundai Auto Hyundai Auto Rec		1,195,000		
Hyundai Auto Rec		1,195,000		

1,162,980 500,000 7,208,836 Quarter-to-date

N/A

(1,578,431)

Fair market value disclosure for the quarter ended Dec 31, 2024 (District only):

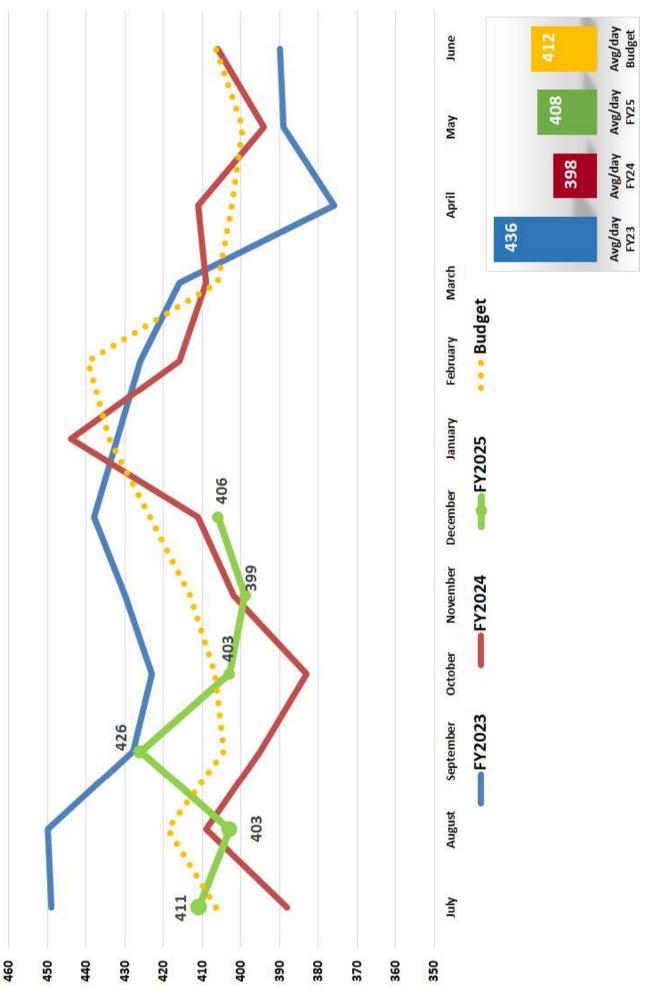
Mercedes Benz Auto Nissan Auto Lease

Difference between fair value of investments and amortized cost (balance sheet effect)

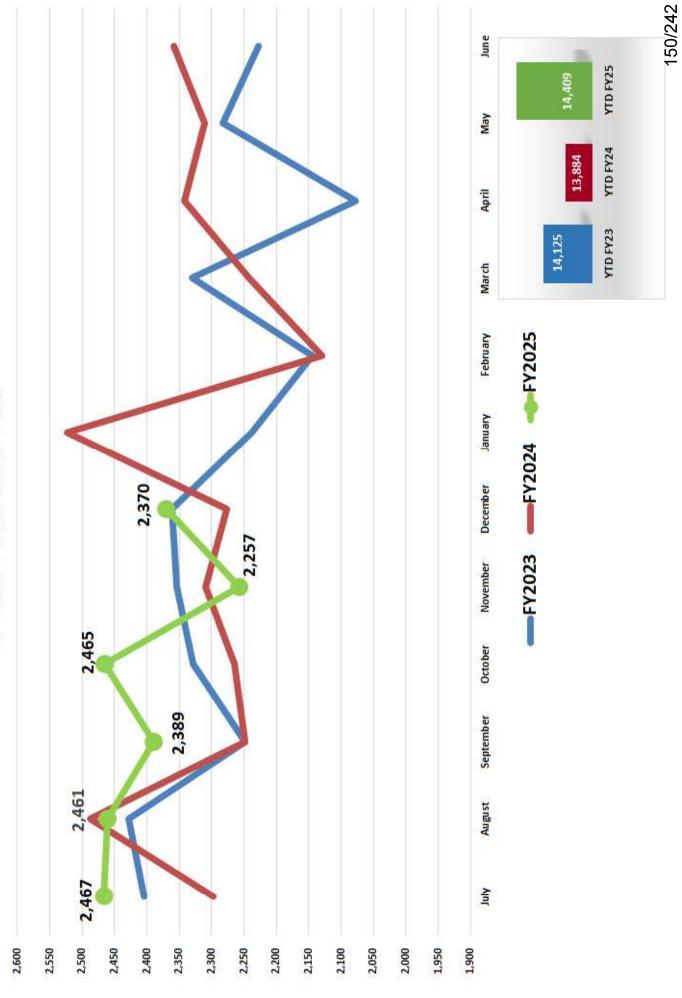
Investment summary of medium-term notes (corporate):		
Accenture Capital	\$	195,000
Adobe Inc American Express		225,000 1,470,000
American Express Co		595,000
Air products		295,000
Astrazeneca		165,000
Astrazeneca LP		265,000
Bank of America Bank New York Mellon Mtn		2,219,000 300,000
Bank New York Mtn		1,000,000
Blackrock Funding		455,000
Bp Cap Mkts Amer		310,000
Bristol Myers Squibb		200,000
Chase Issuance Trust Caterpillar Finl Mtn		925,000 1,220,000
Cisco Sys		485,000
Citibank N A		1,830,000
Cooperatieve CD		400,000
Cummins INC		195,000
Daimler Trucks		325,000
Deere John Mtn Eli Lilly Co		770,000 65,000
Ford CR Auto Owner		1,935,000
GM Finl Consumer		1,000,000
Goldman Sachs		1,320,000
Harley Davidson		500,000
Home Depot Inc		815,000
Honeywell Hormel Food Corp		185,000 115,000
IBM Corp		640,000
John Deere Mtn		620,000
JP Morgan		1,515,000
Mastercard		130,000
Morgan Stanley		1,280,000
National Rural Mtn Natixis Ny		160,000 405,000
Novartis Capital		365,000
Paccar Financial Mtn		255,000
Pepsico inc		280,000
Procter Gamble Co		1,300,000
State Street Corp		1,335,000
Target Corp Texas Instrs		900,000 370,000
Toyota Motor		1,725,000
Unitedhealth Group		85,000
US Bank NA		1,400,000
Verizon Master Trust		1,000,000
Walmart INC		205,000
Wells Fargo Bank Na Wells Fargo Card		545,000 560,000
Wells Fargo co		800,000
· ·	\$	35,654,000
Investment summary of U.S. government agency:	•	4.045.000
Federal National Mortgage Association (FNMA) Federal Home Loan Bank (FHLB)	\$	4,015,992 525,000
Federal Home Loan Mortgage Corp (FHLMC)		9,750,263
US Treasury Bill		53,110,000
•	\$	67,401,254
Investment summary of municipal securities:	•	500.000
Alameda Cnty Ca Anaheim Ca Pub	\$	500,000 1,000,000
Bay Area Toll		250,000
California St Univ		125,000
Connecticut ST		400,000
Los Angeles Ca		270,000
Massachusetts St		1,000,000
San Diego County San Francisco Ca		300,000 1,000,000
San Juan Ca		190,000
Santa Cruz Ca		400,000
University Calf Ca		185,000
	•	F 620 000
	\$	5,620,000

### Statistical Report December 2024

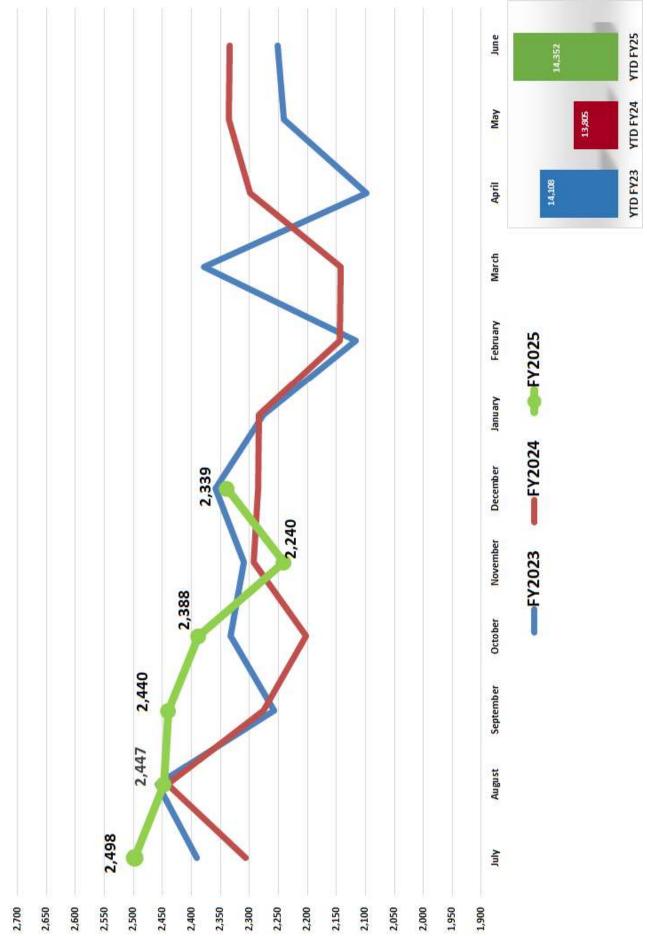




#### Admissions



#### Discharges

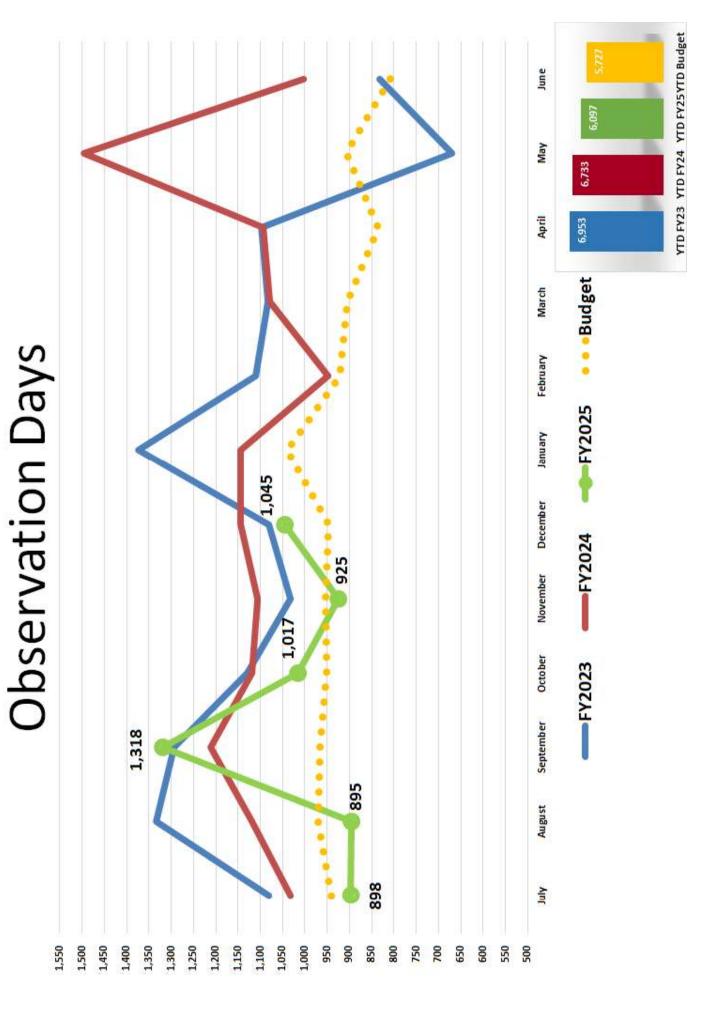


151/242

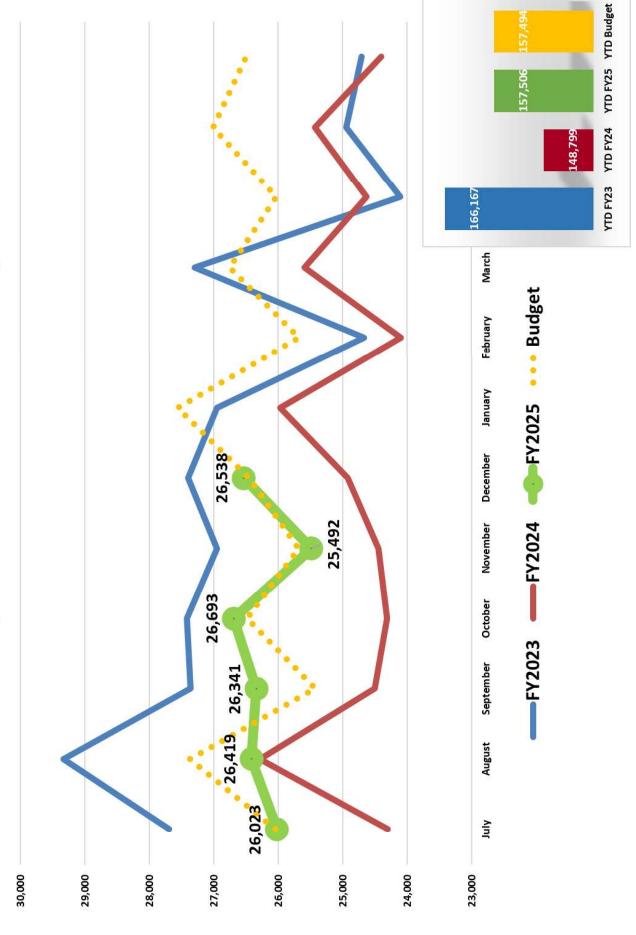
# Average Discharges per day



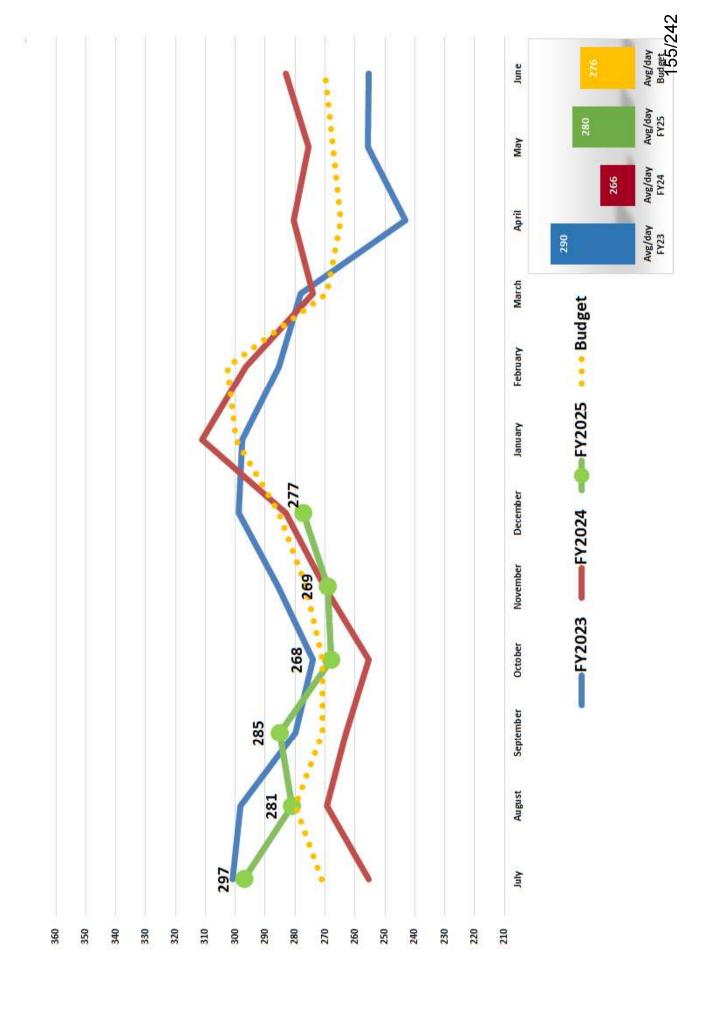
152/242



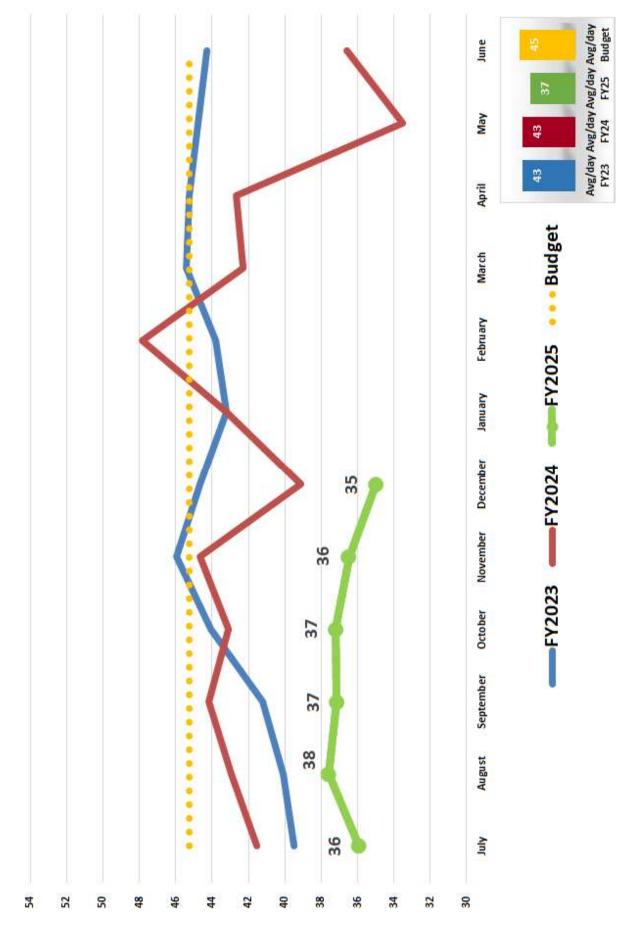
### Adjusted Patient Days



# Medical Center (Avg Patients Per Day)

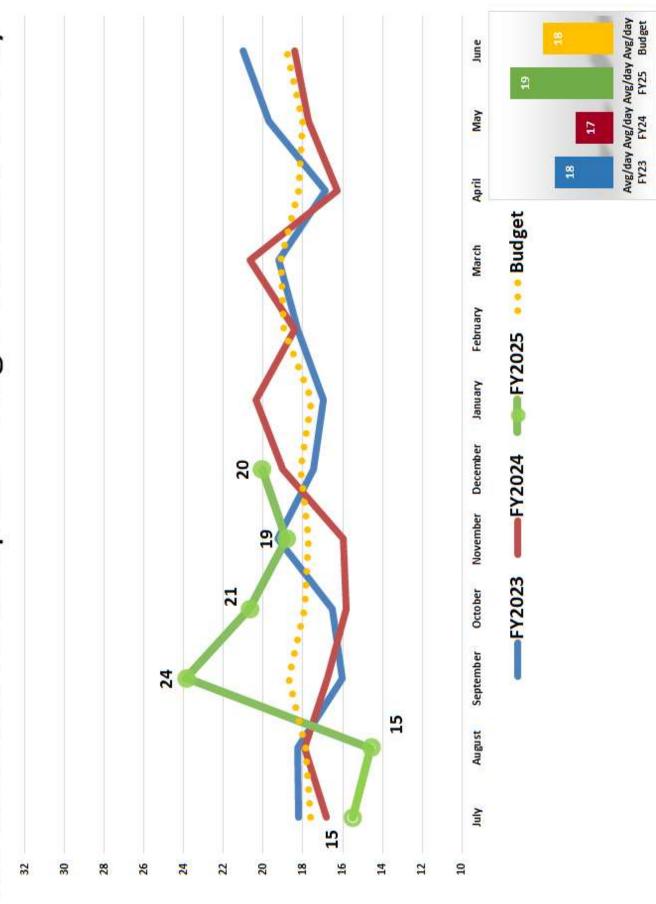


# Acute I/P Psych (Avg Patients Per Day)



## Sub-Acute - Avg Patients Per Day



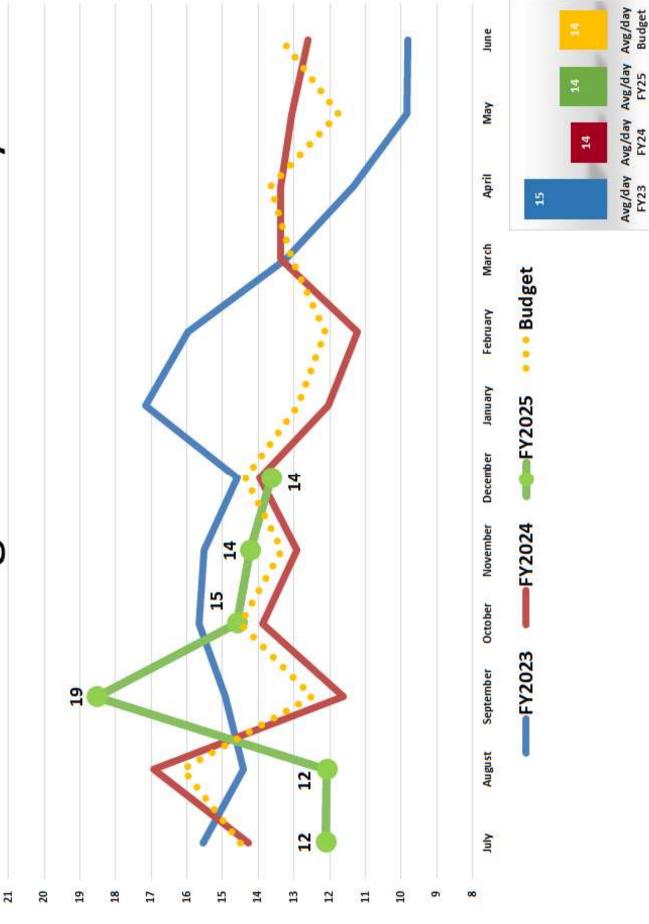


# TCS Ortho - Avg Patients Per Day

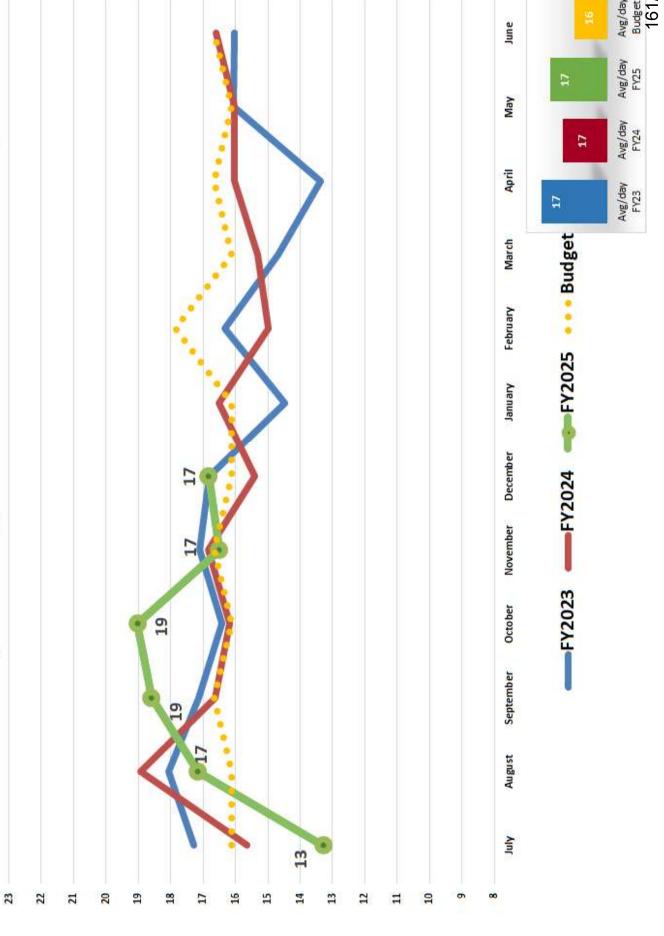
19



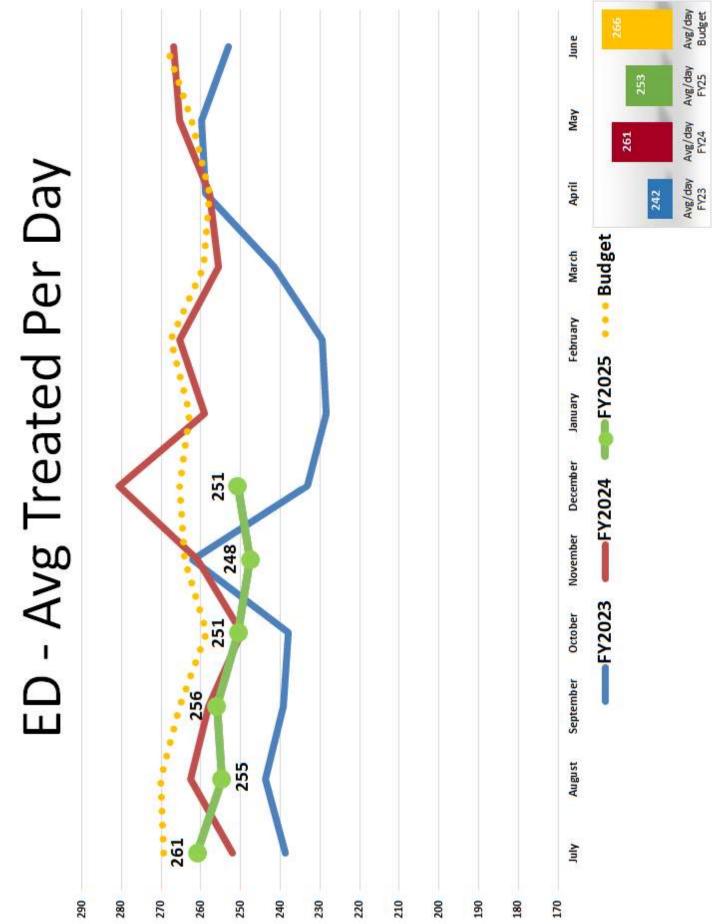
# NICU - Avg Patients Per Day

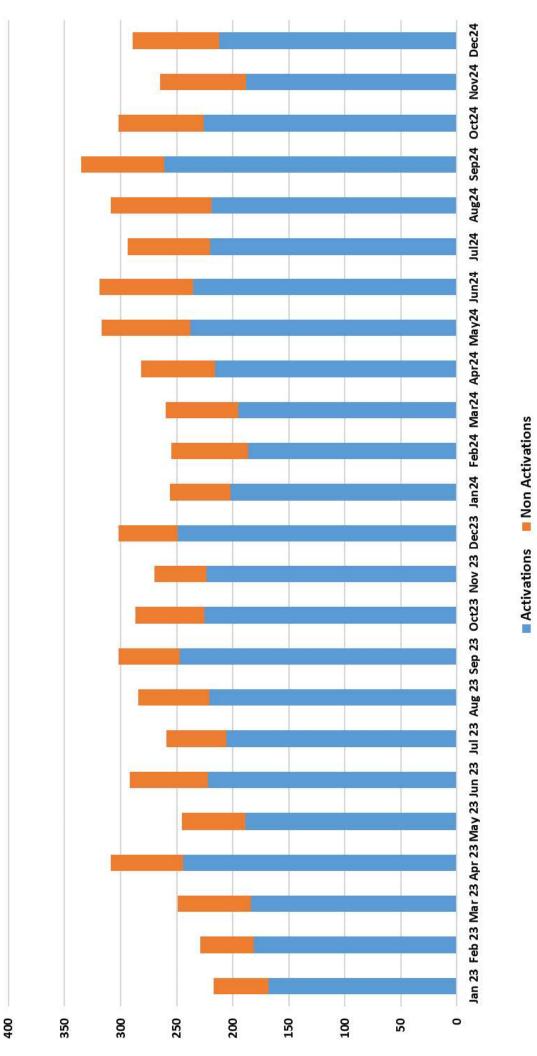


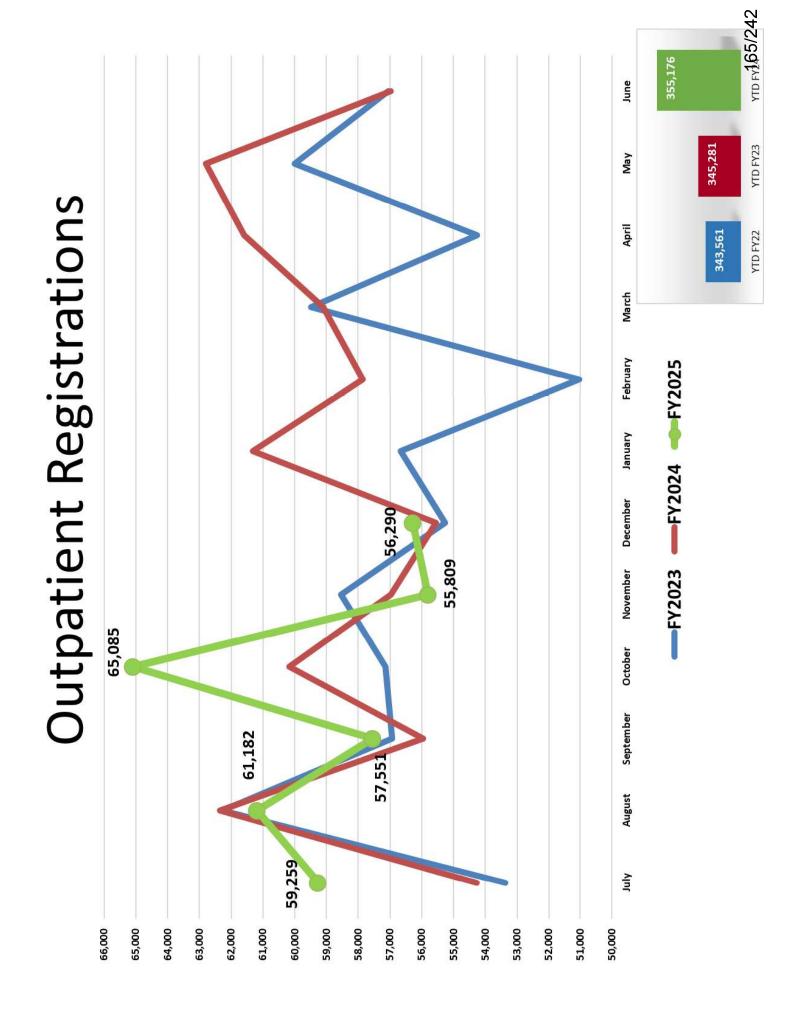
# Nursery - Avg Patients Per Day





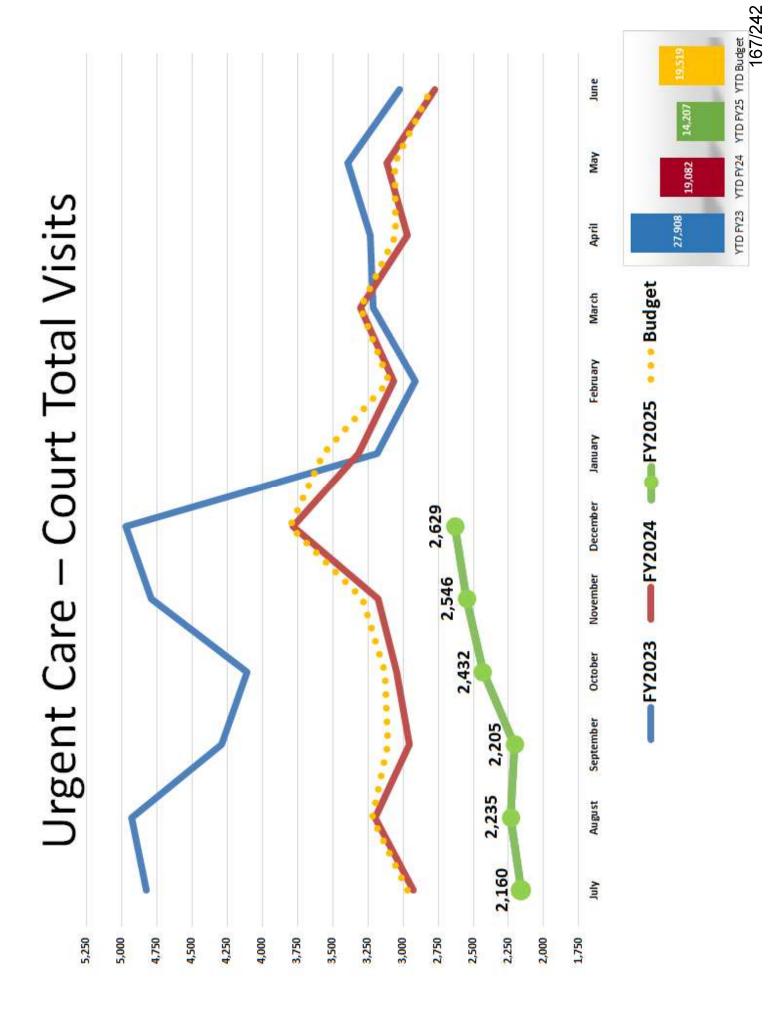




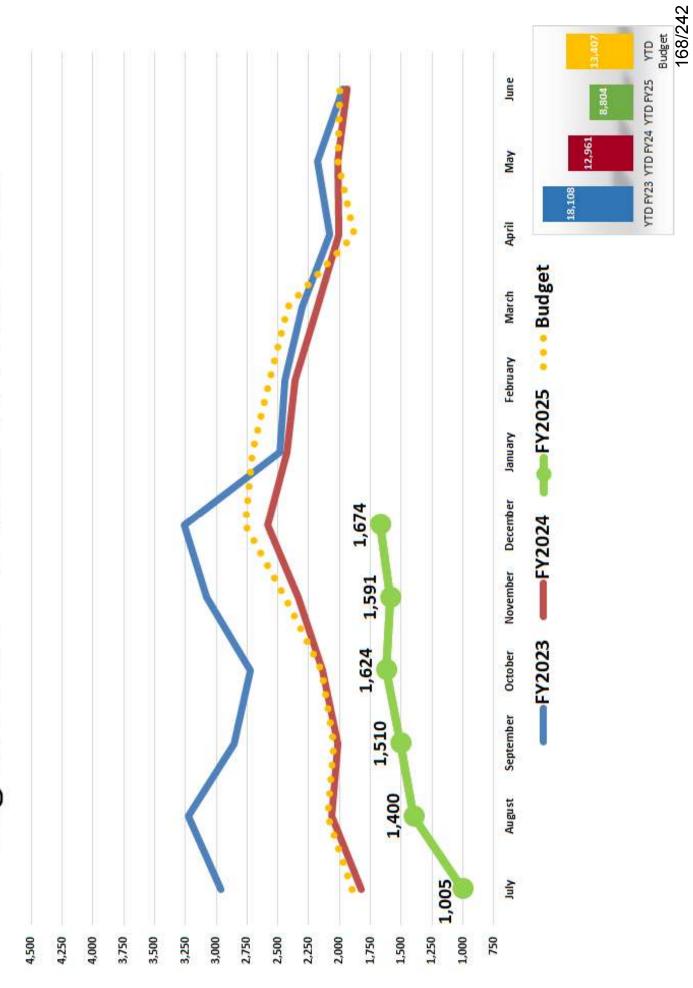


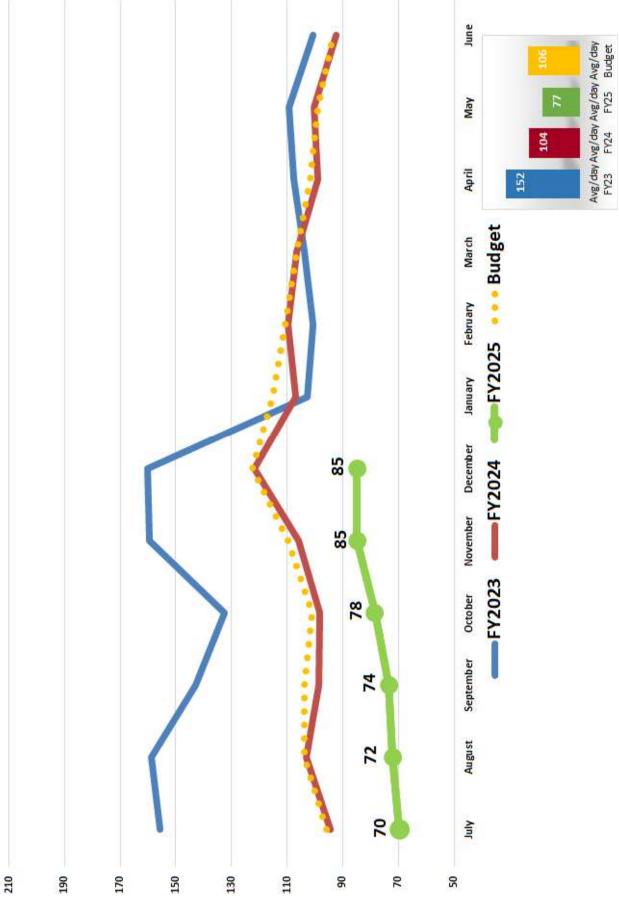
## Outpatient Registrations Per Day



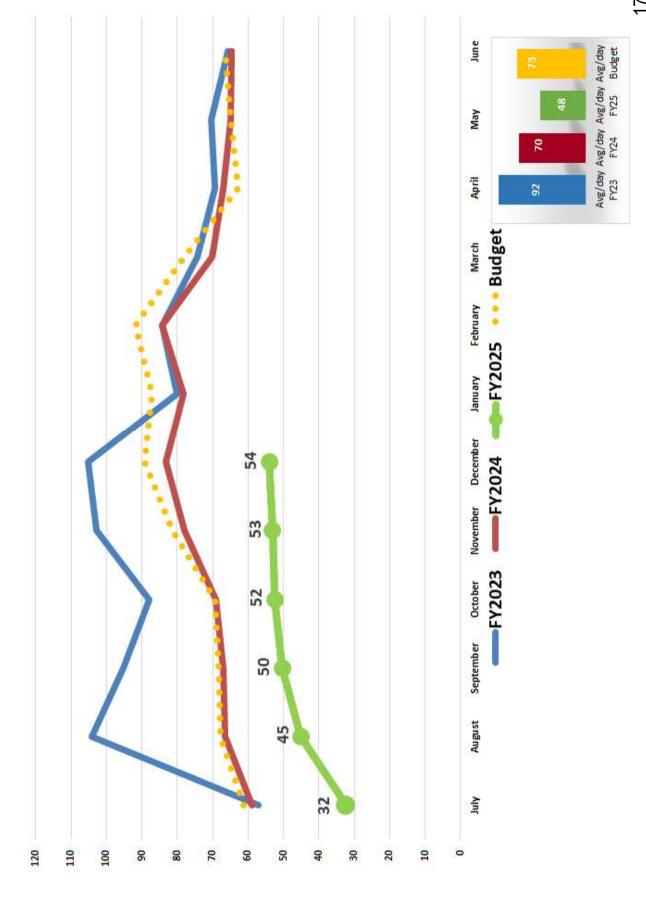


# Urgent Care - Demaree Total Visits

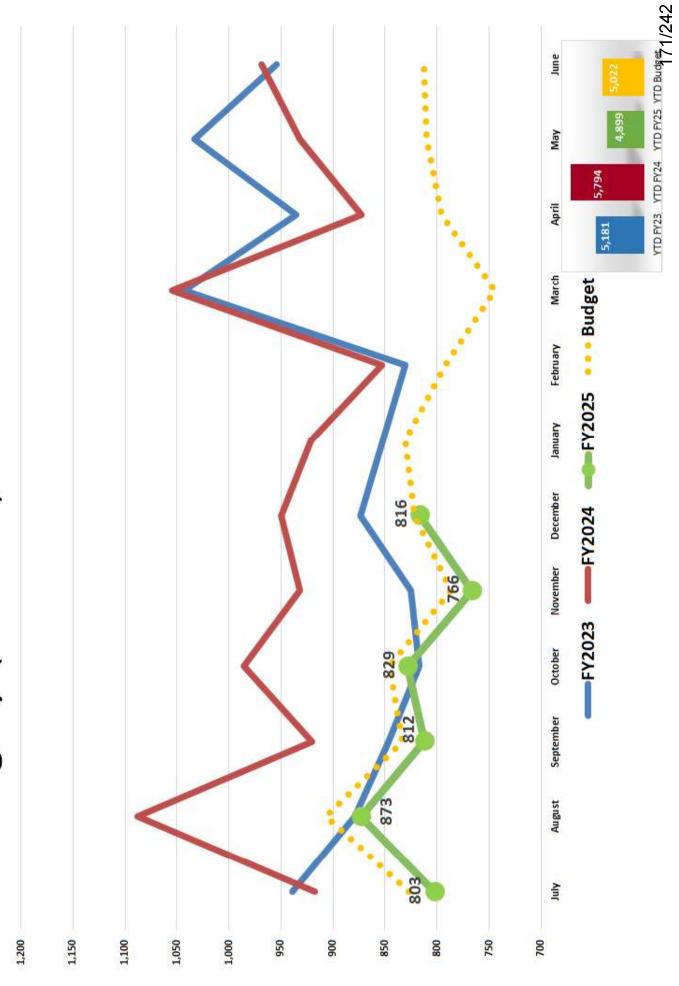




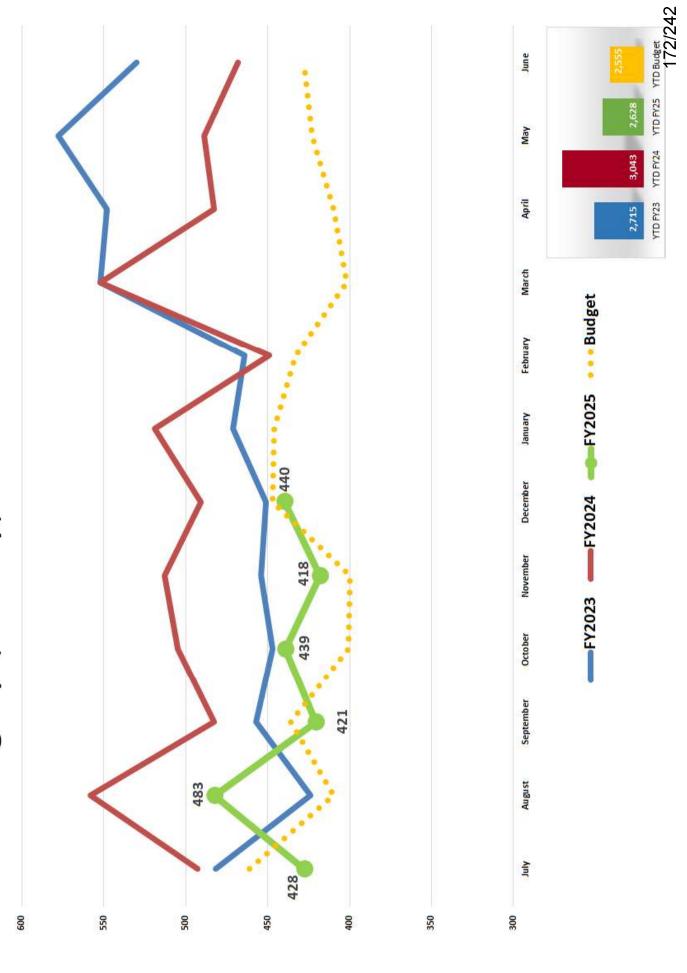
# Urgent Care – Demaree Avg Visits Per Day



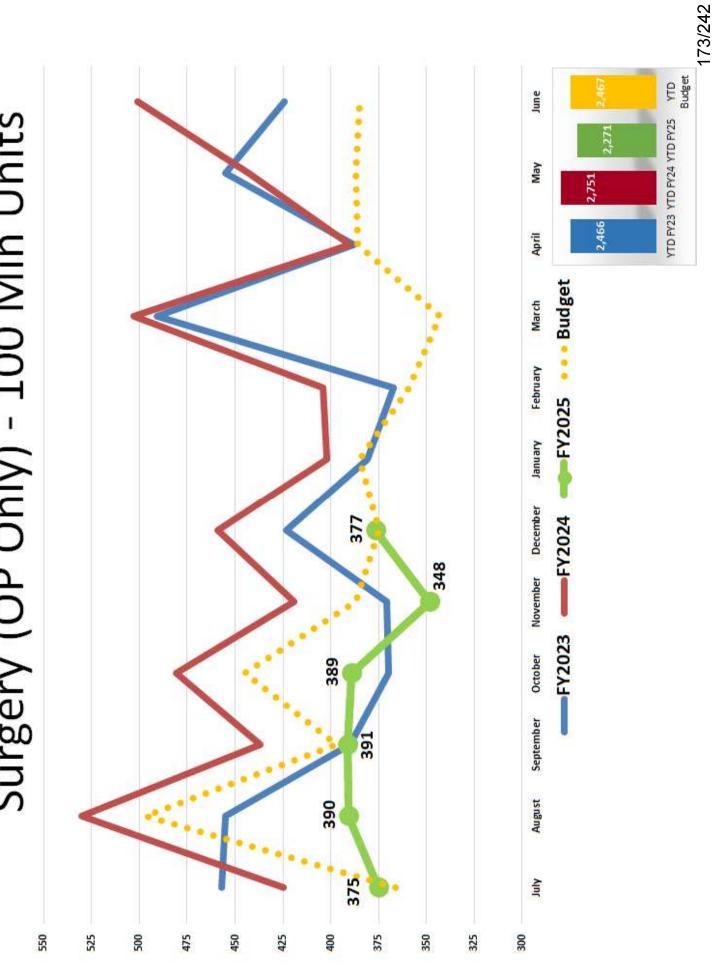
# Surgery (IP & OP) - 100 Min Units



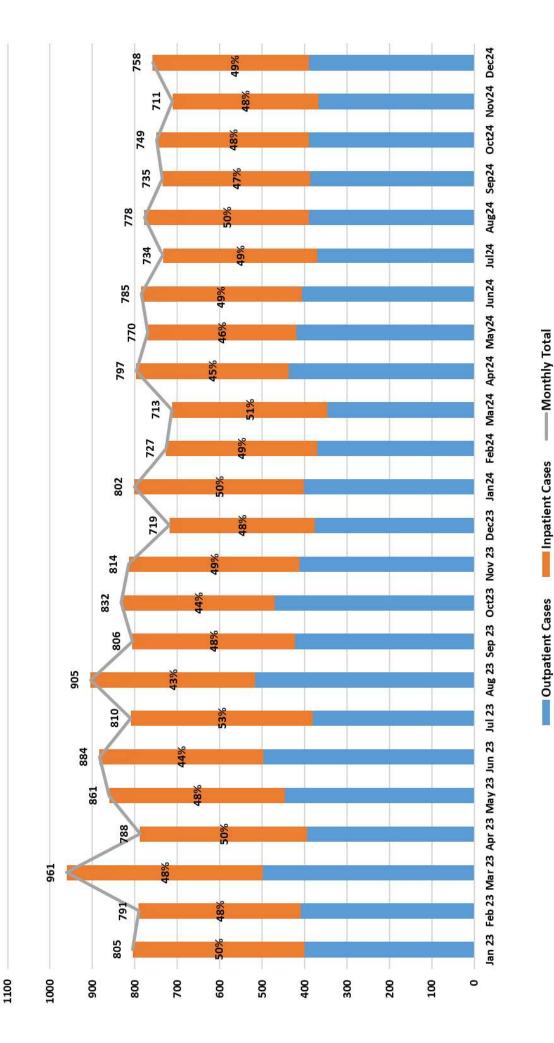
### Surgery (IP Only) - 100 Min Unit



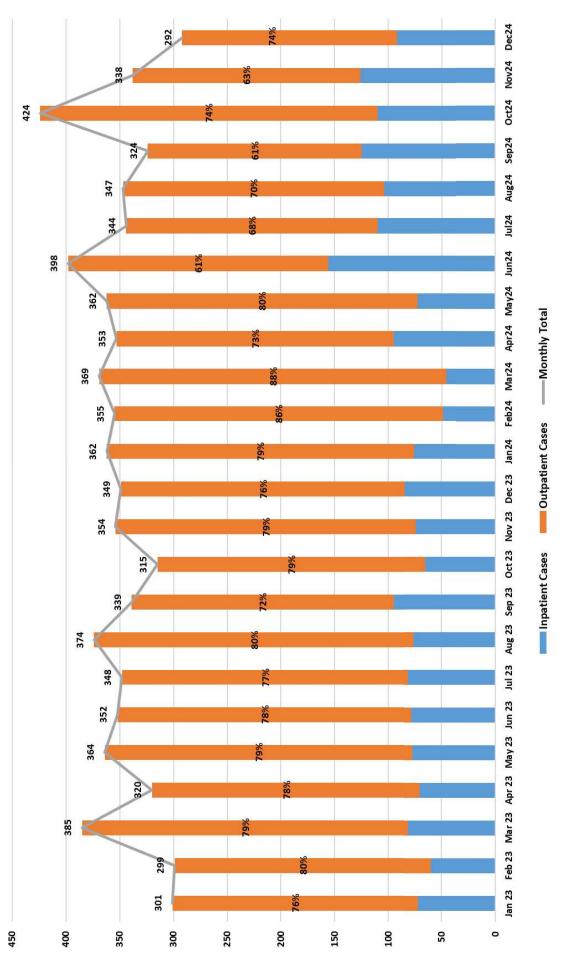
# Surgery (OP Only) - 100 Min Units

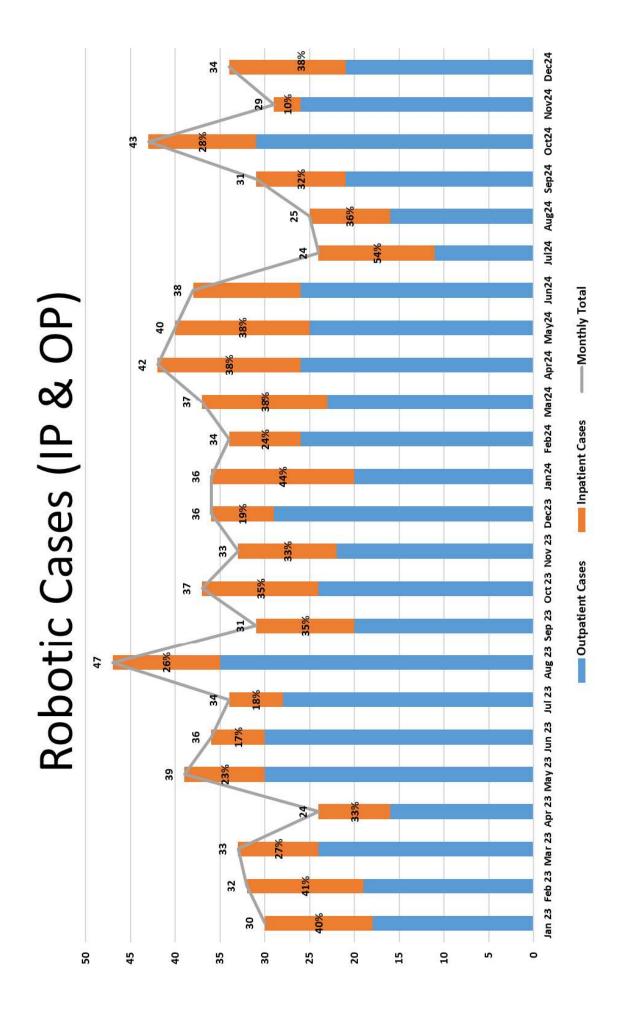


### Surgery Cases (IP & OP)

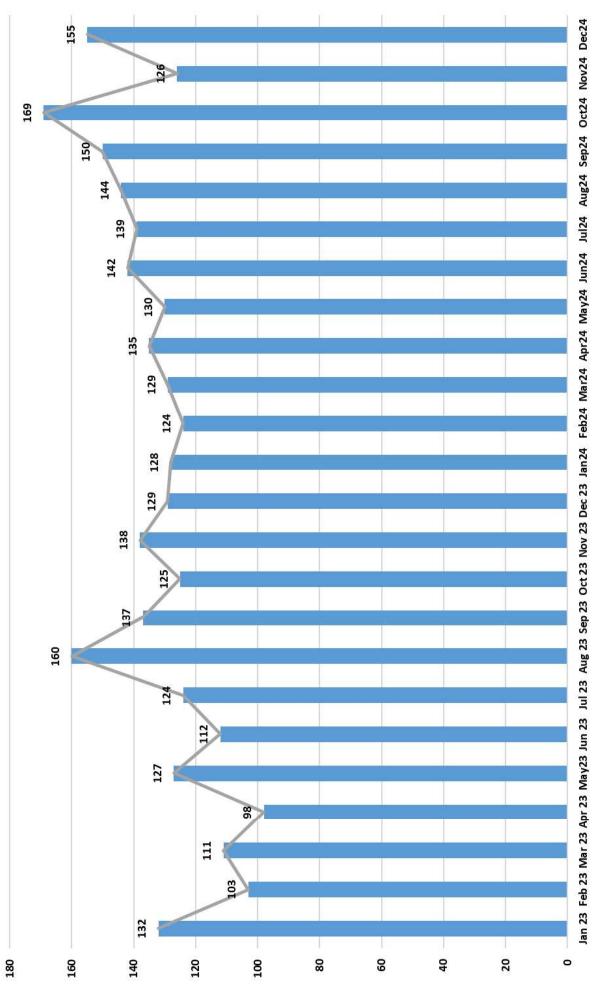


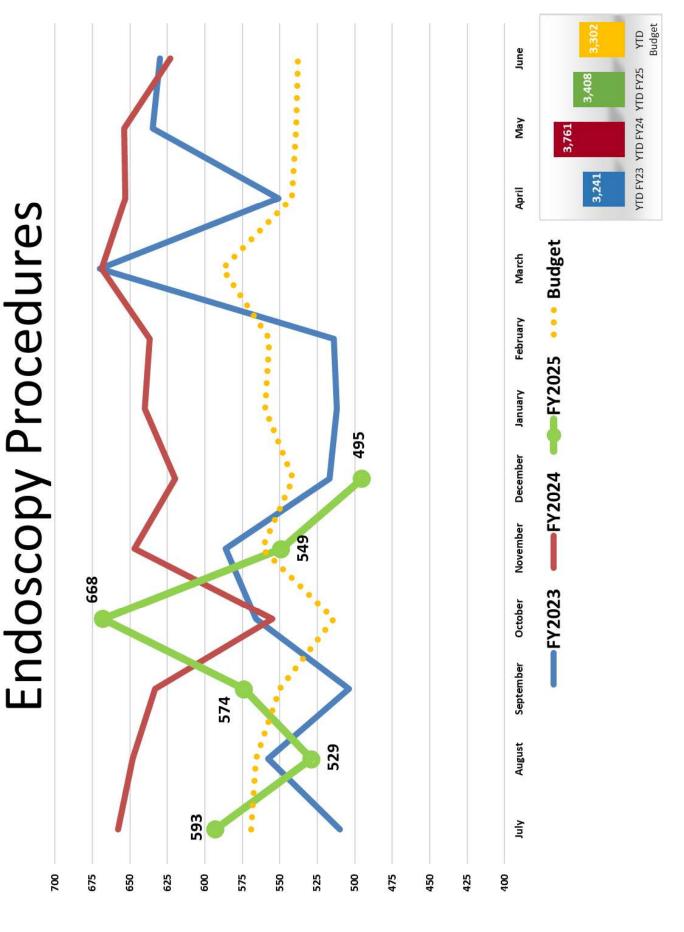




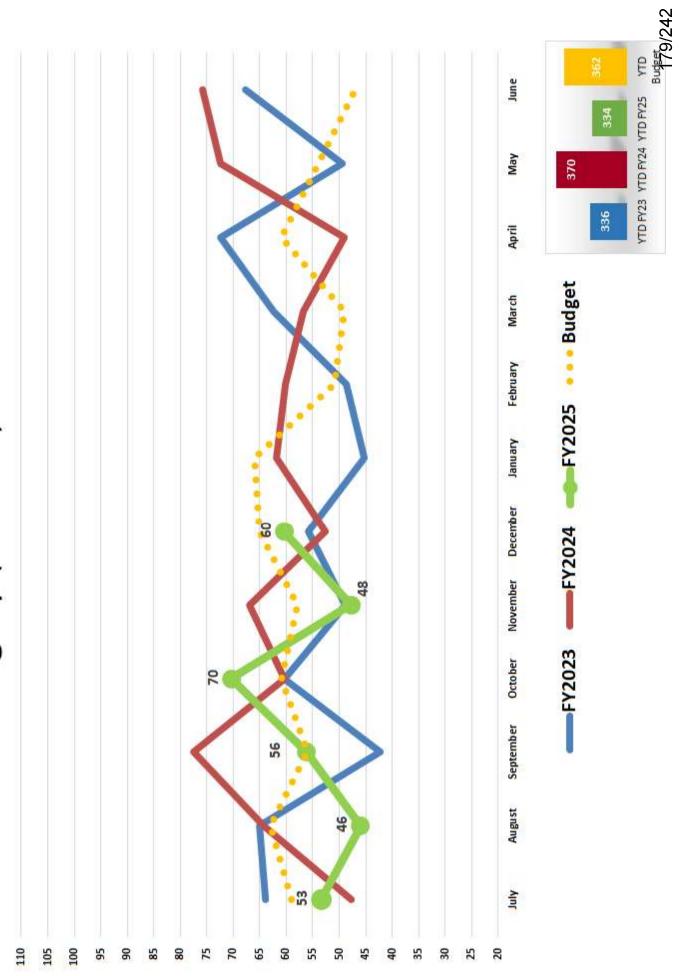


#### **OB** Cases





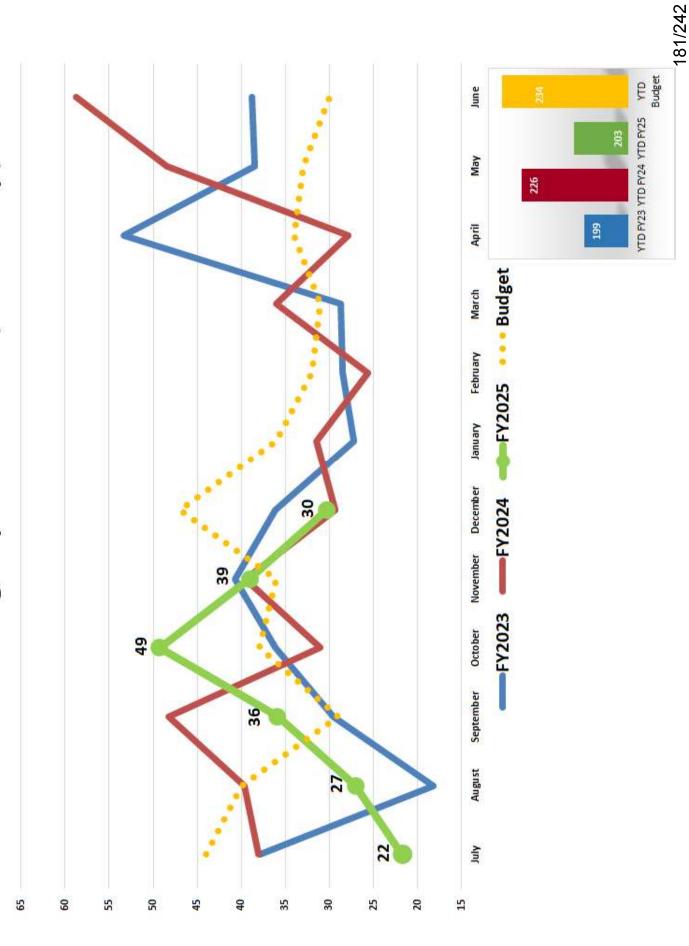
# Robotic Surgery (IP & OP) - 100 Min Units



# Robotic Surgery Minutes (IP Only)

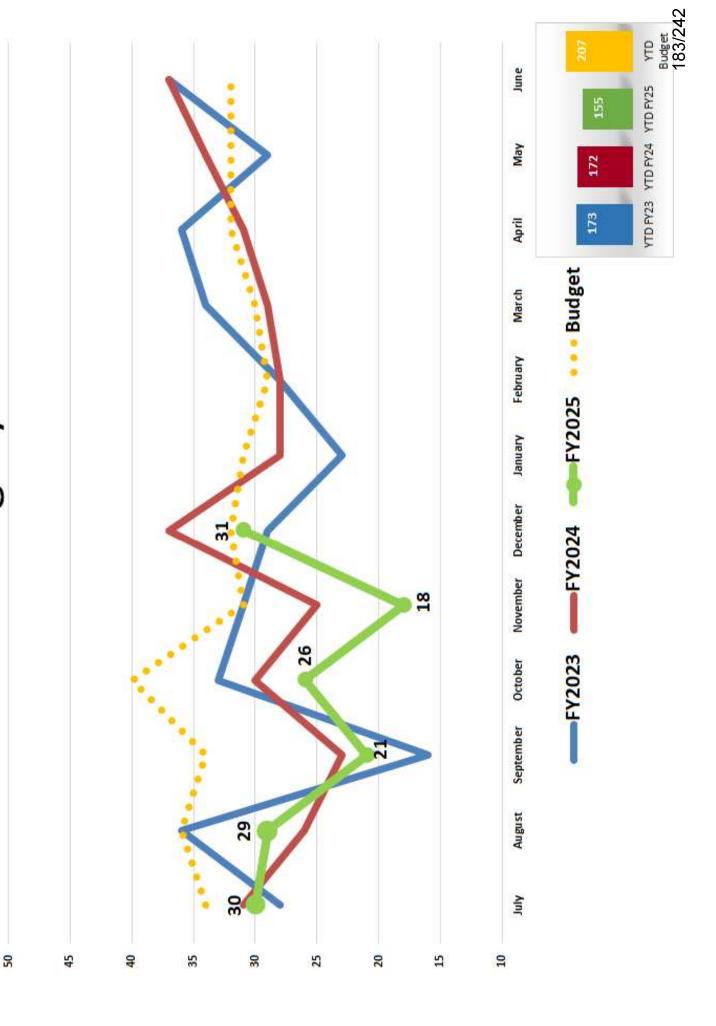


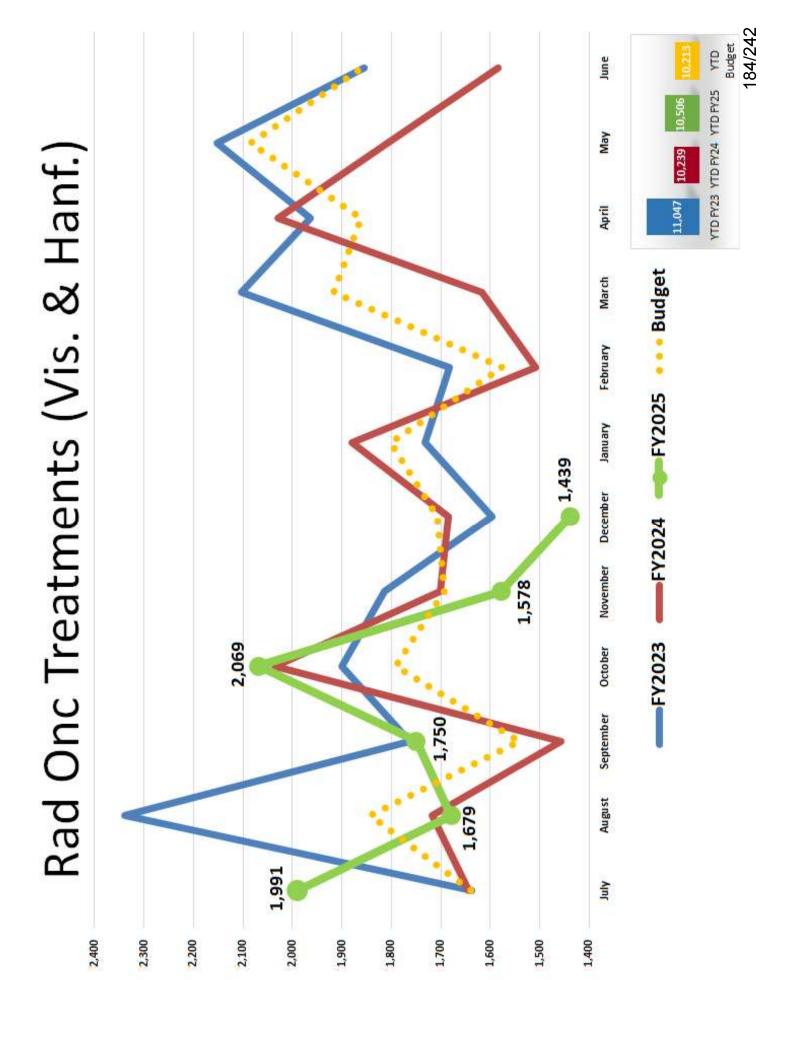
# Robotic Surgery Minutes (OP Only)



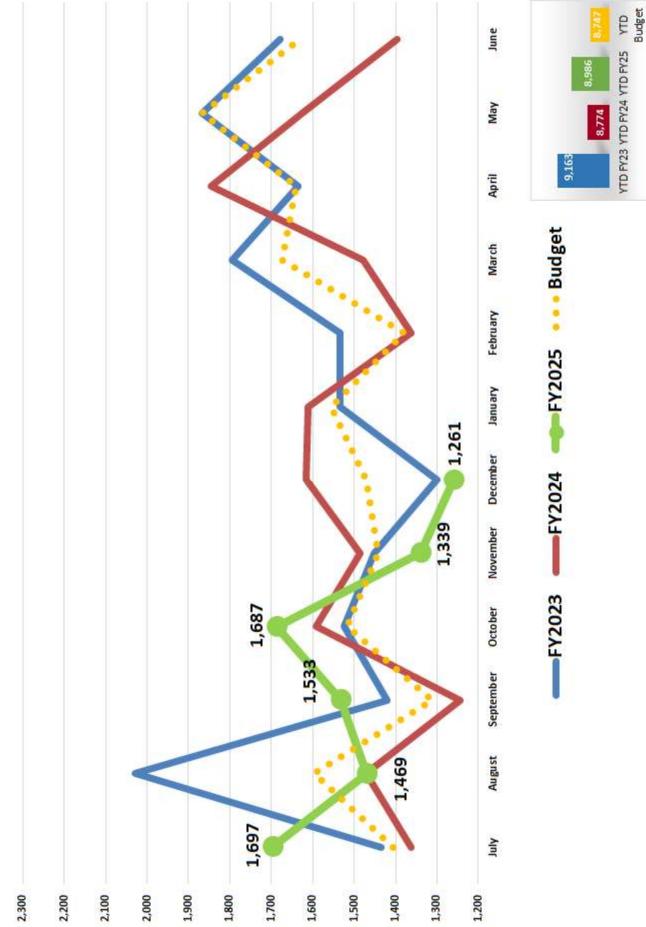
32/242

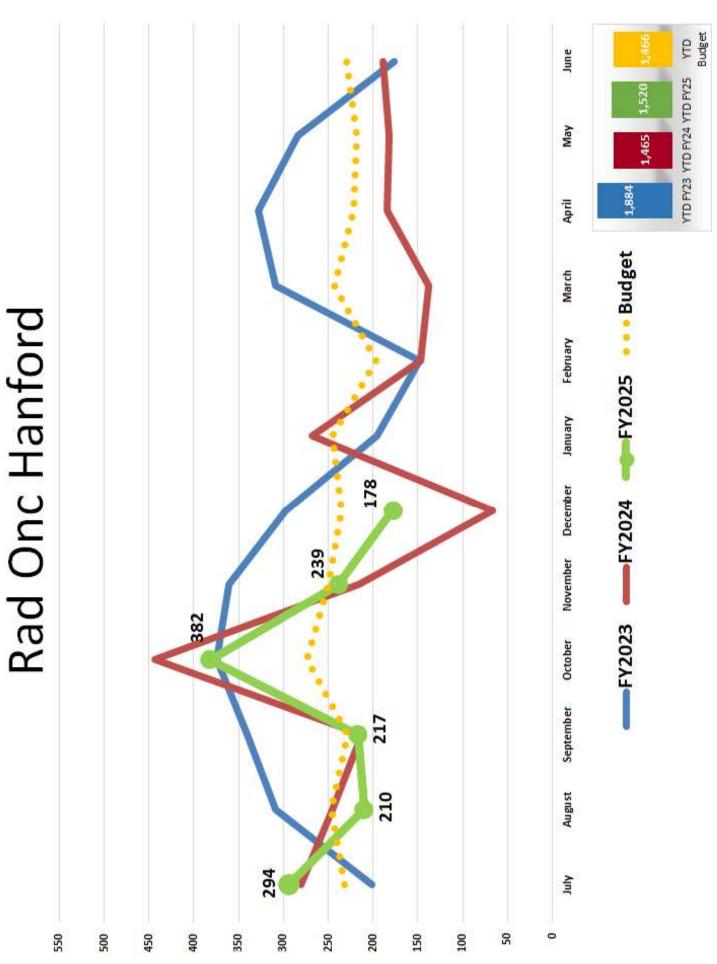
### Cardiac Surgery Cases



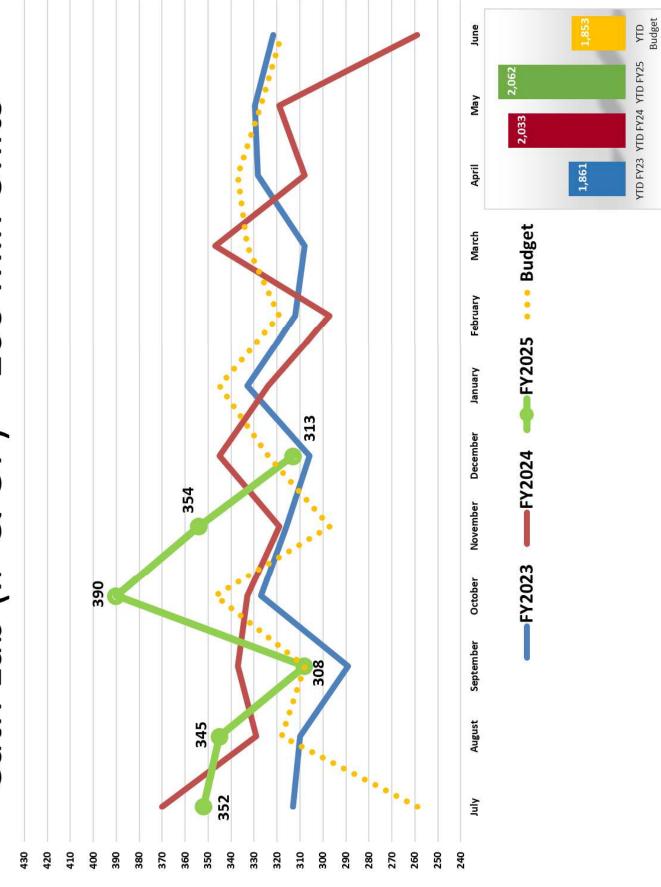


### Rad Onc Visalia

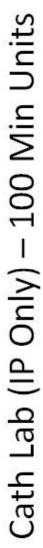


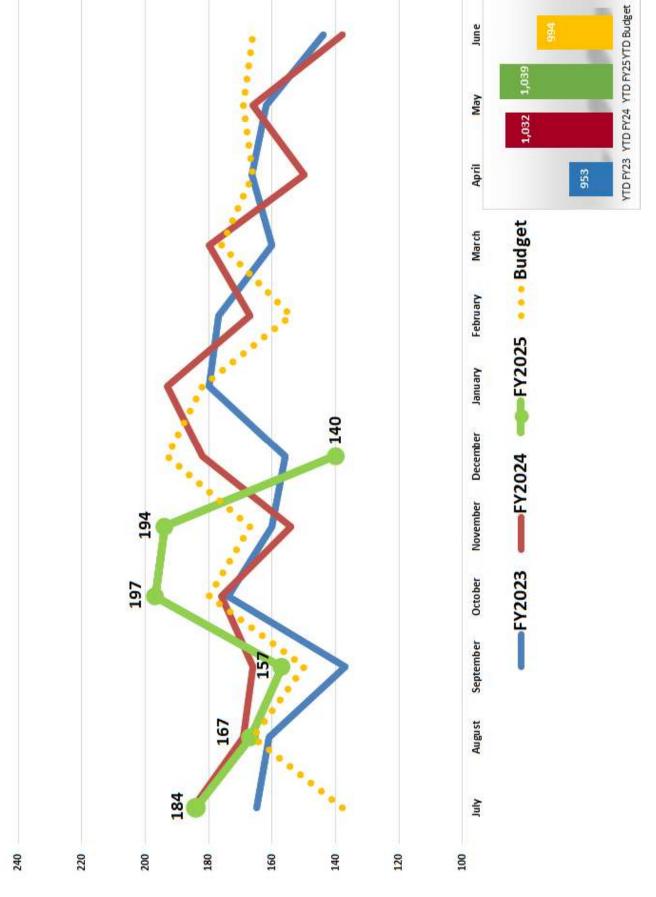


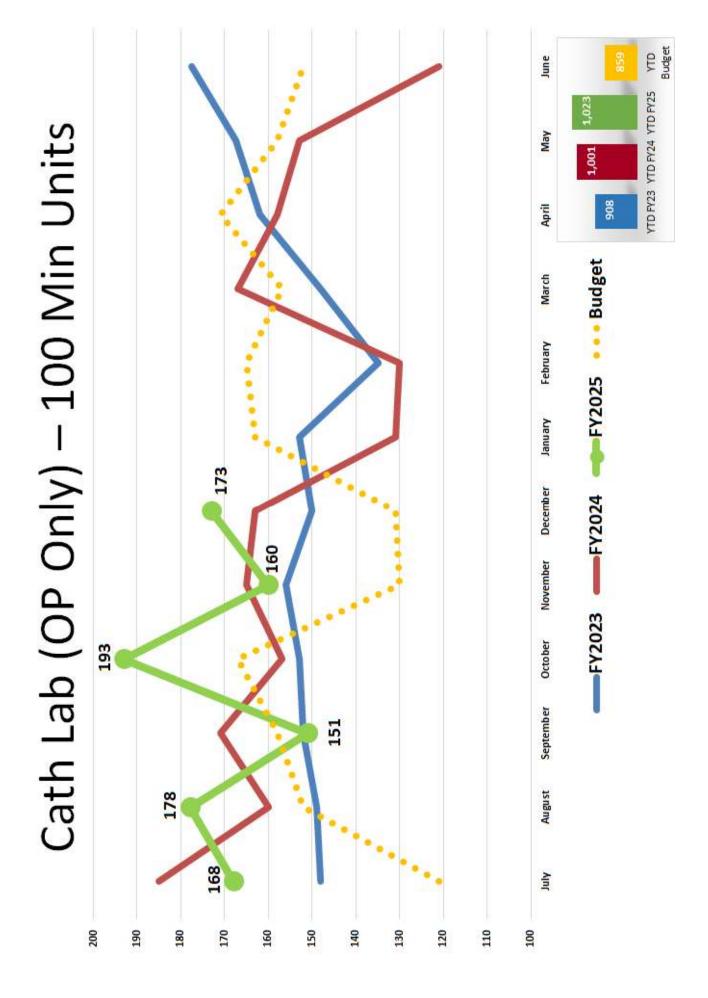
# Cath Lab (IP & OP) - 100 Min Units



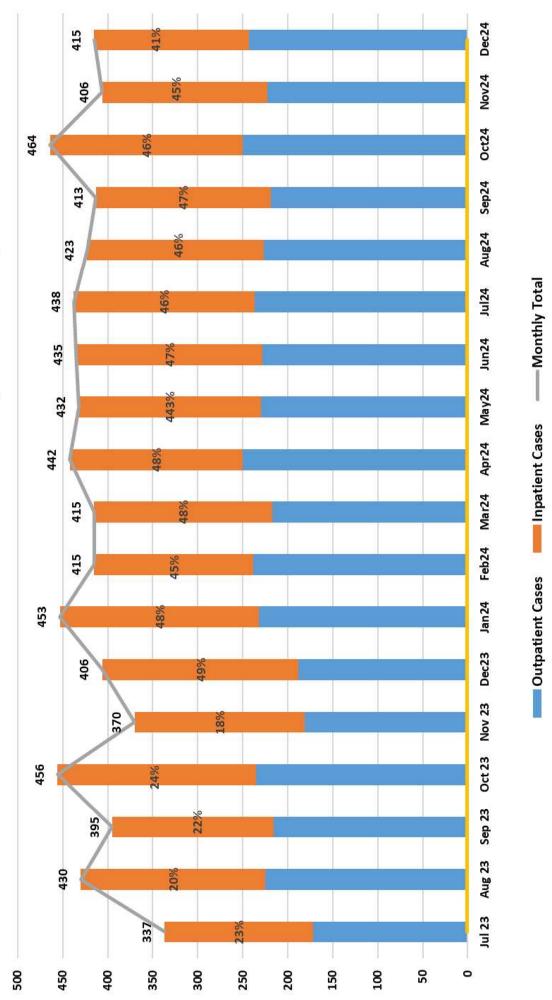
187/242

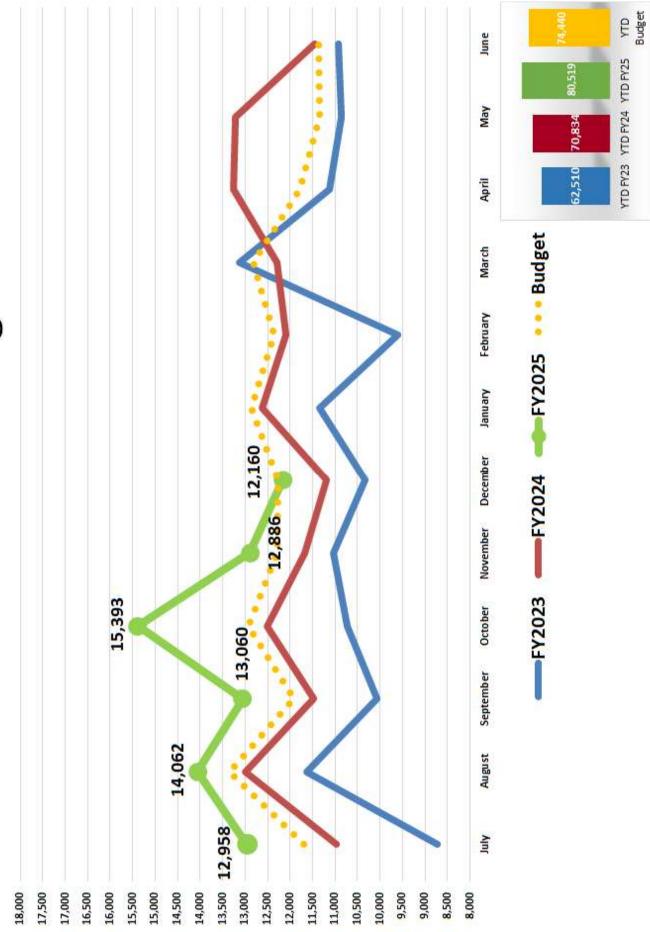


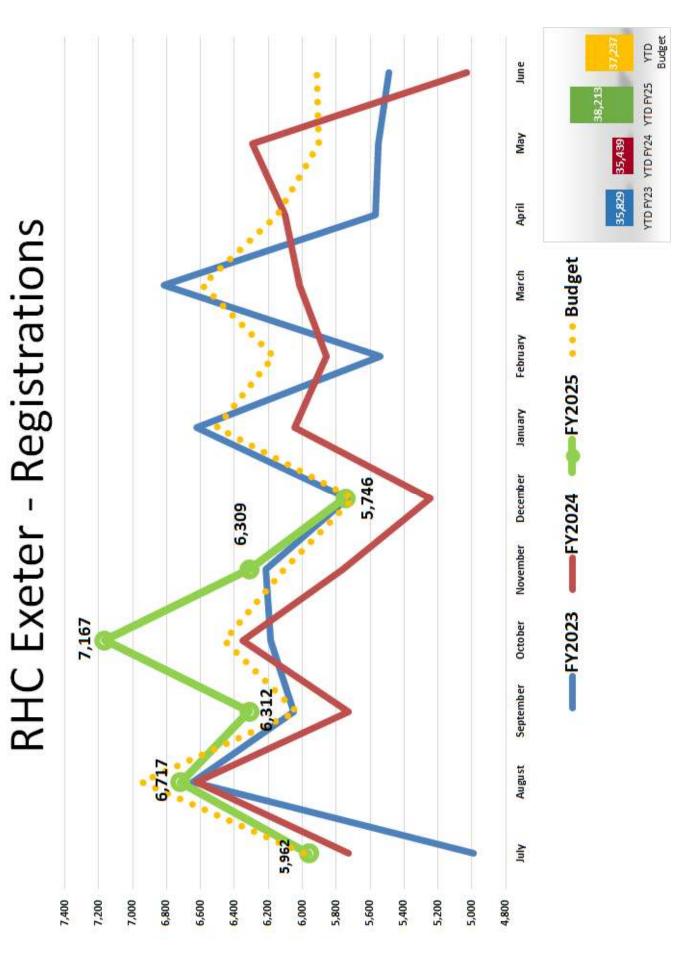








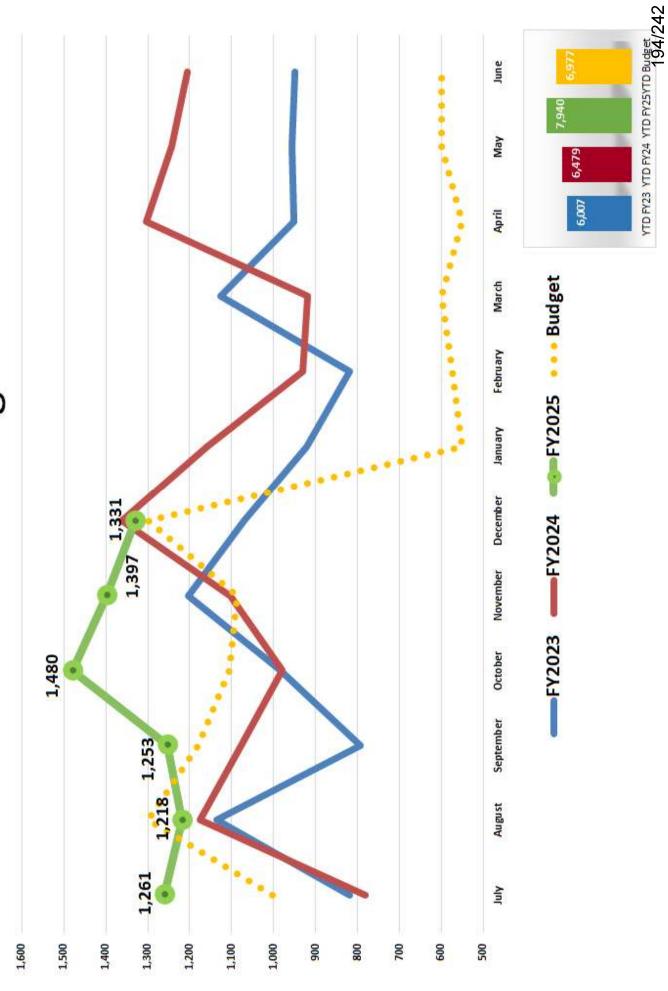




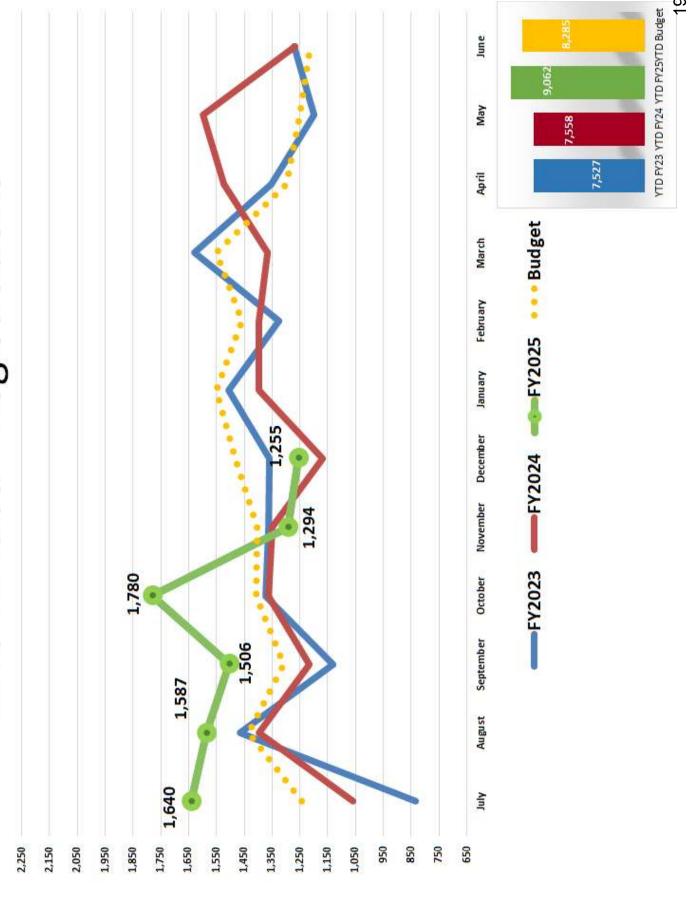
## RHC Lindsay - Registrations



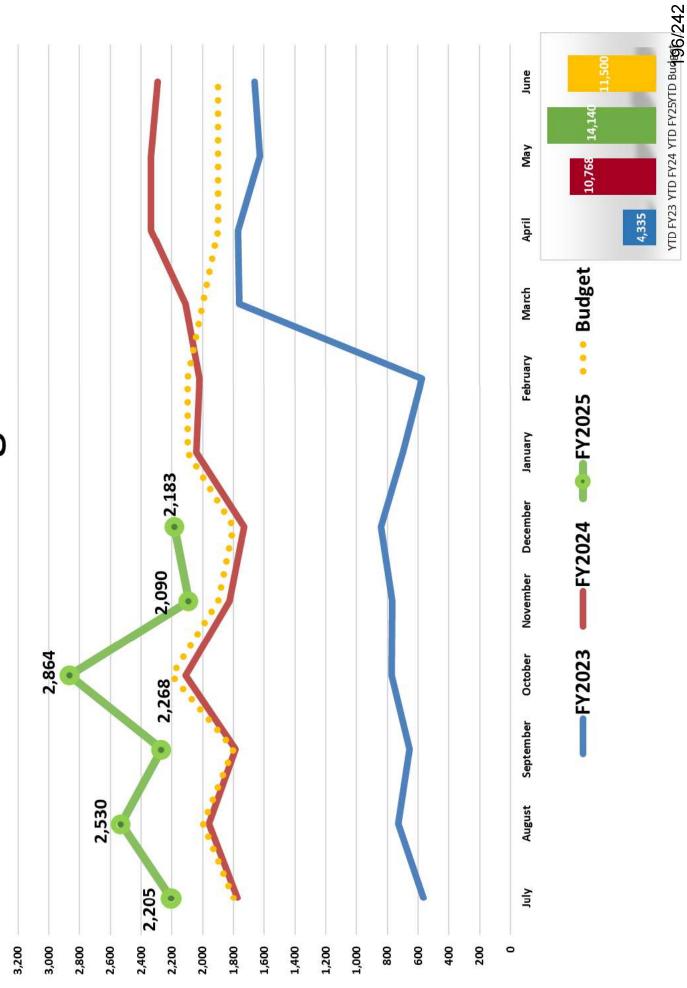
# RHC Woodlake - Registrations



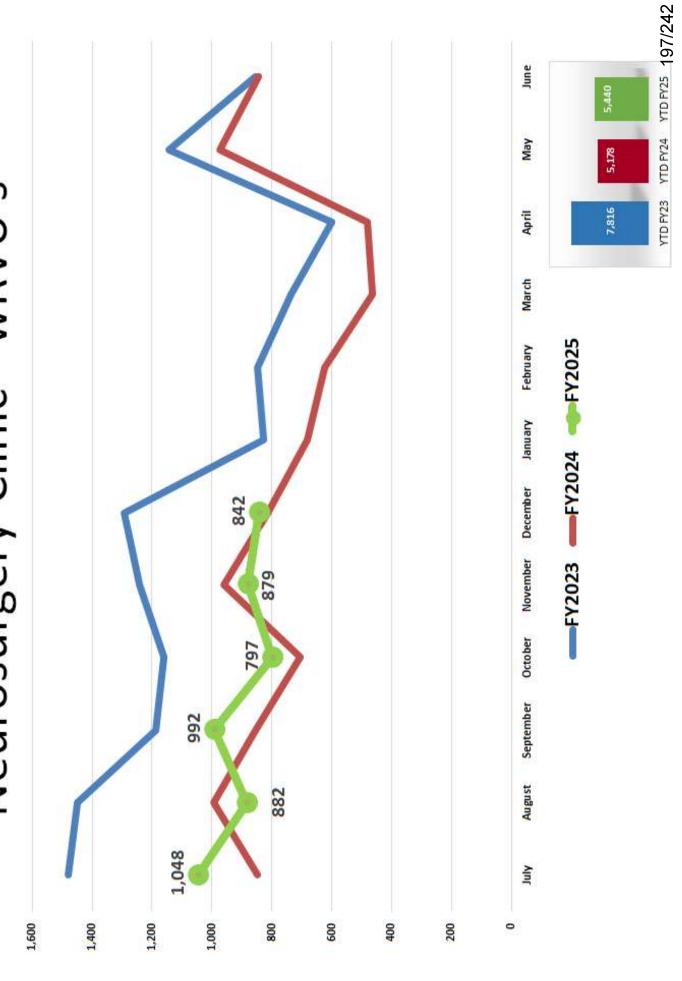
## RHC Dinuba - Registrations



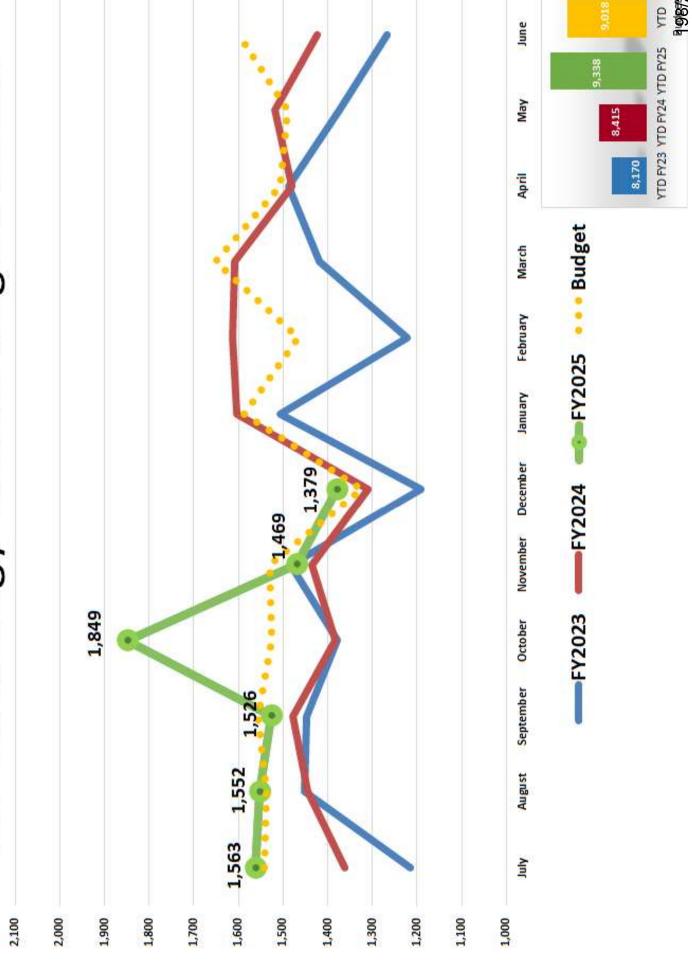
# RHC Tulare - Registrations

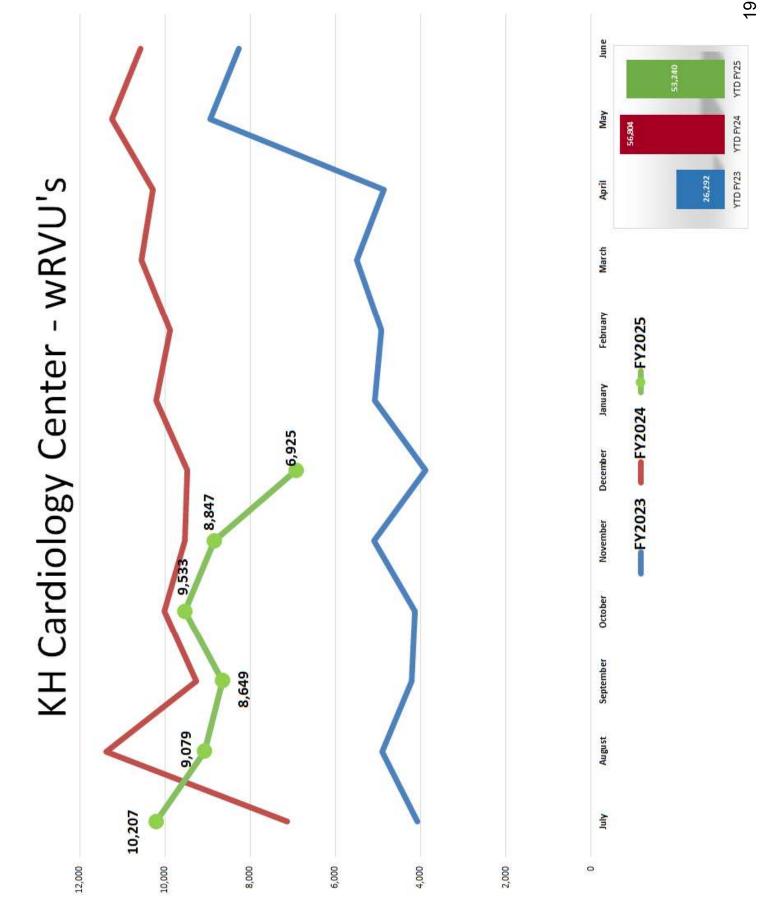


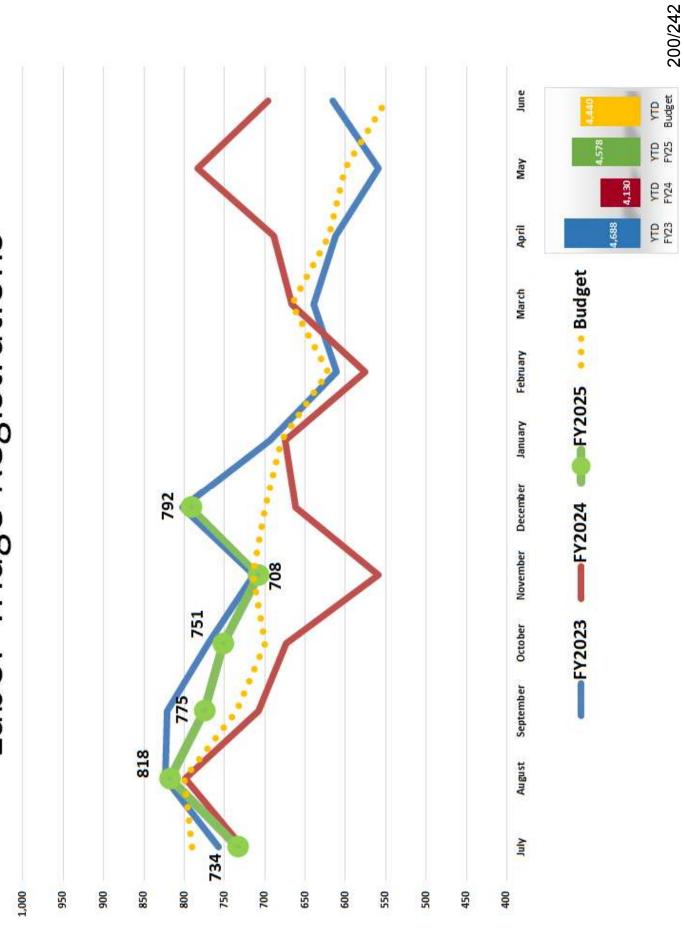
# Neurosurgery Clinic - wRVU's



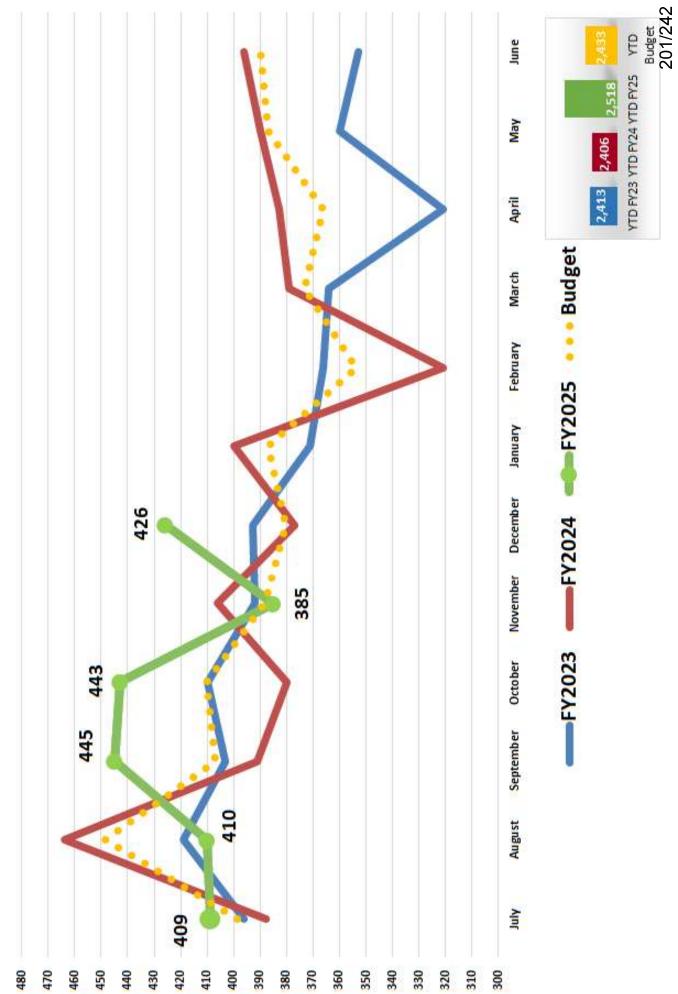
# KH Cardiology Center Registrations



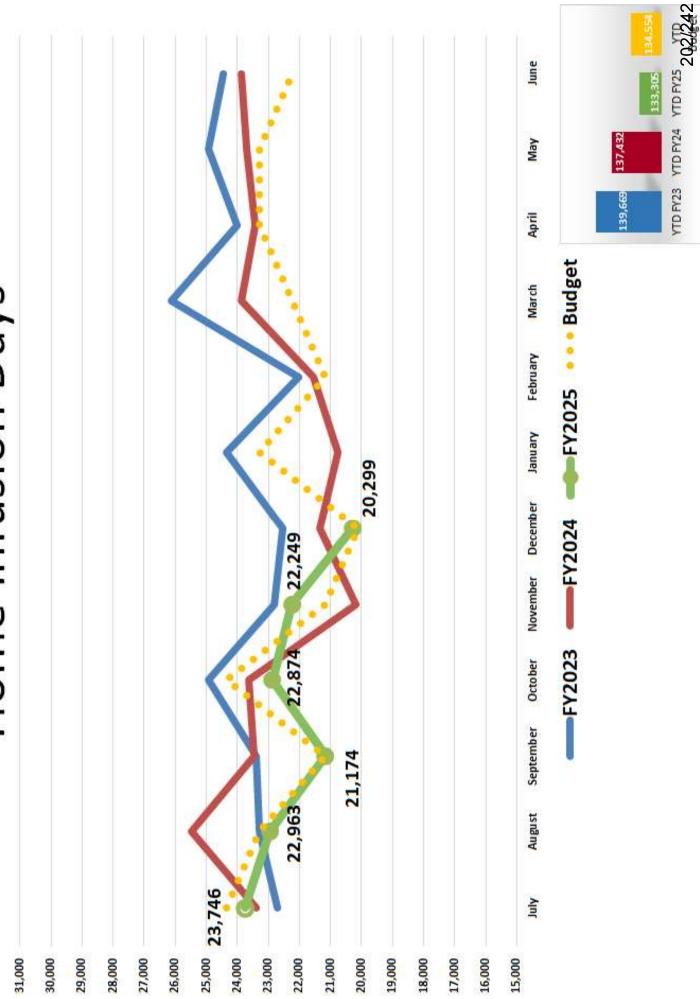




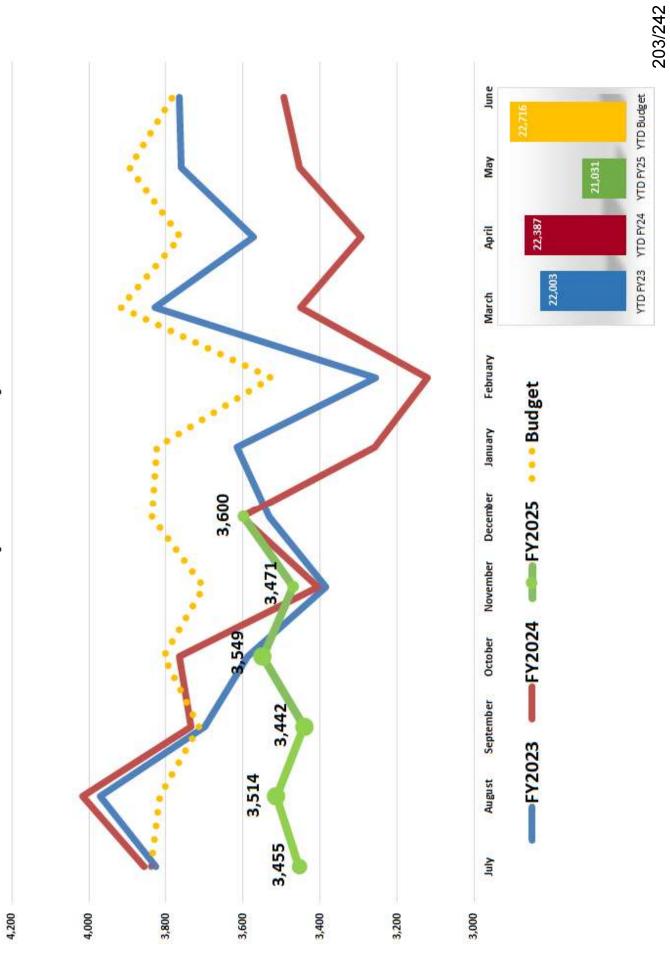
#### **Deliveries**



### Home Infusion Days

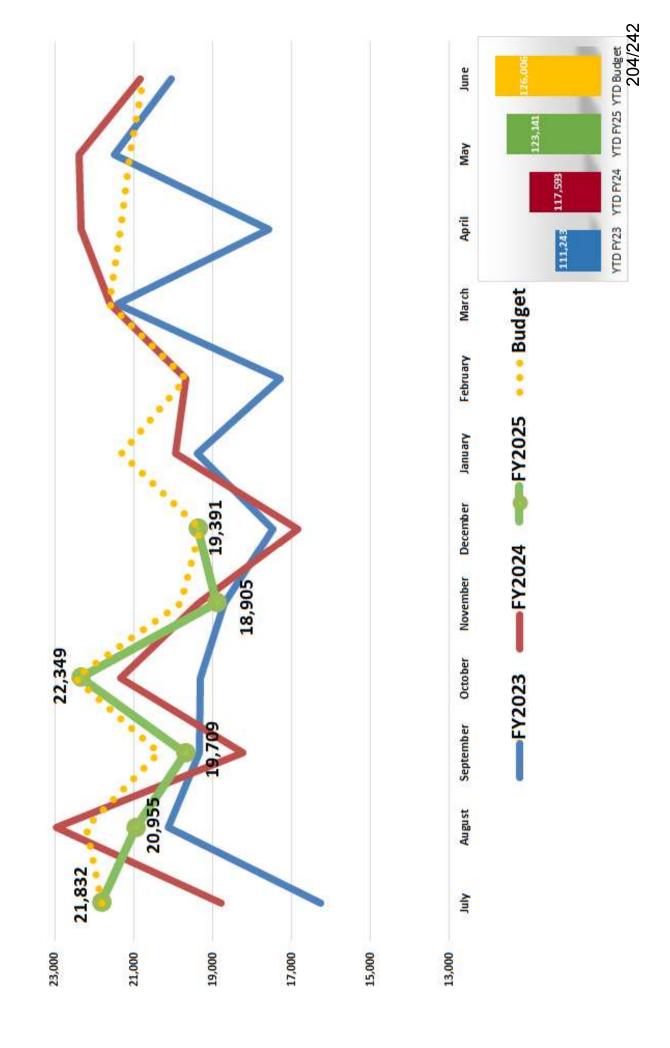


#### **Hospice Days**

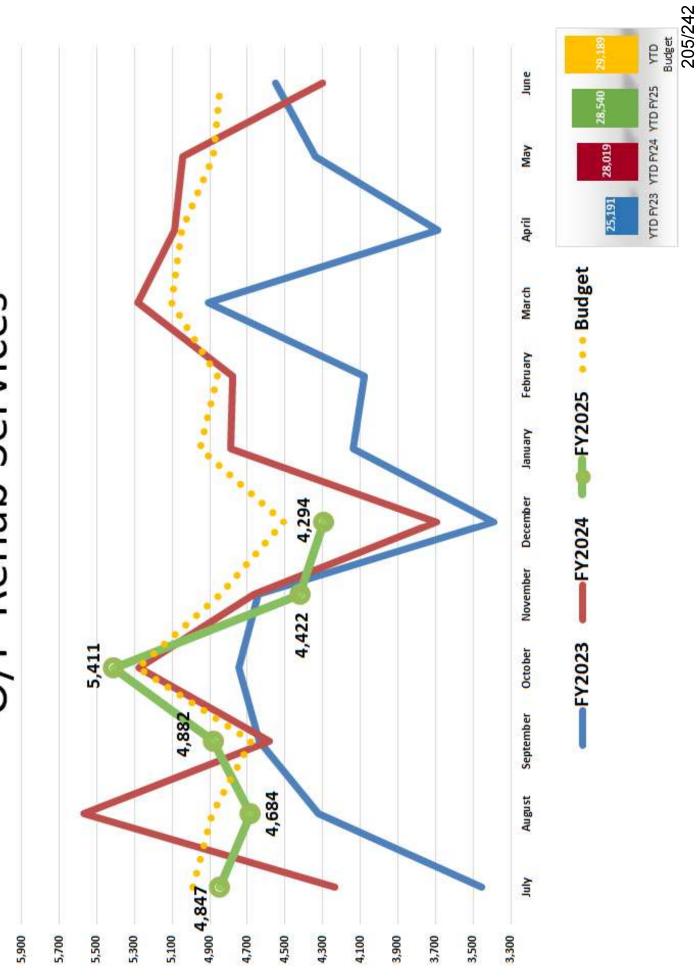


# All O/P Rehab Svcs Across District

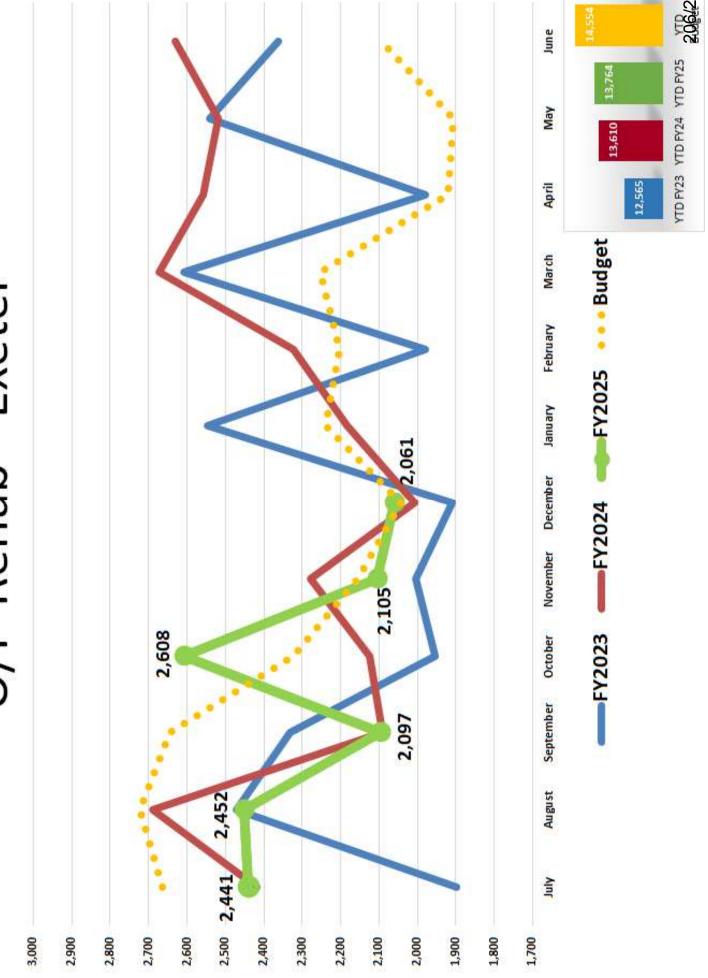
25,000



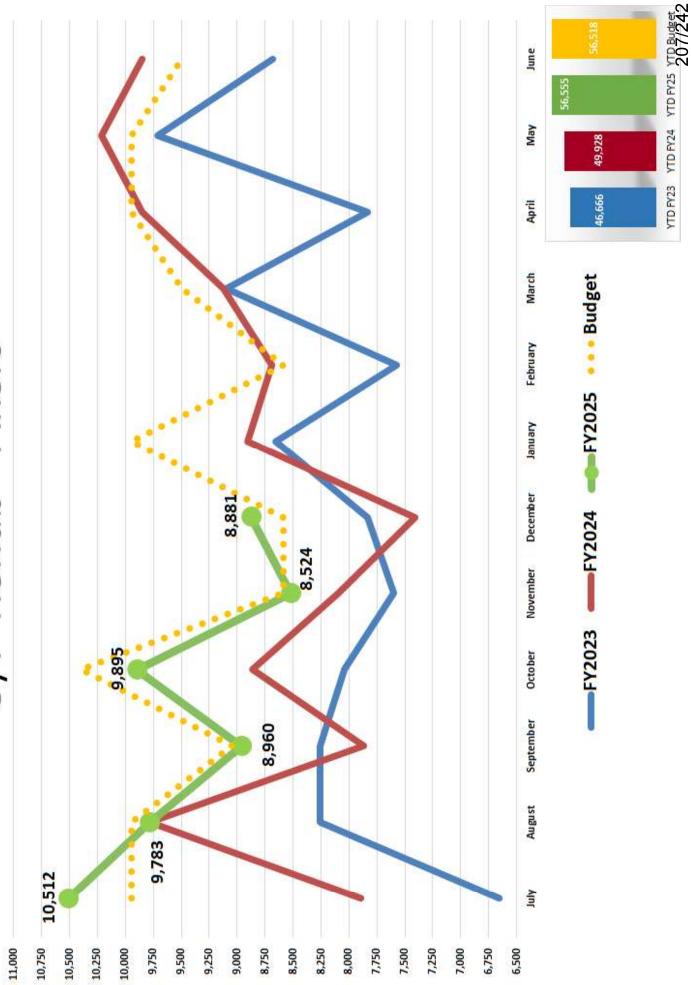
#### O/P Rehab Services



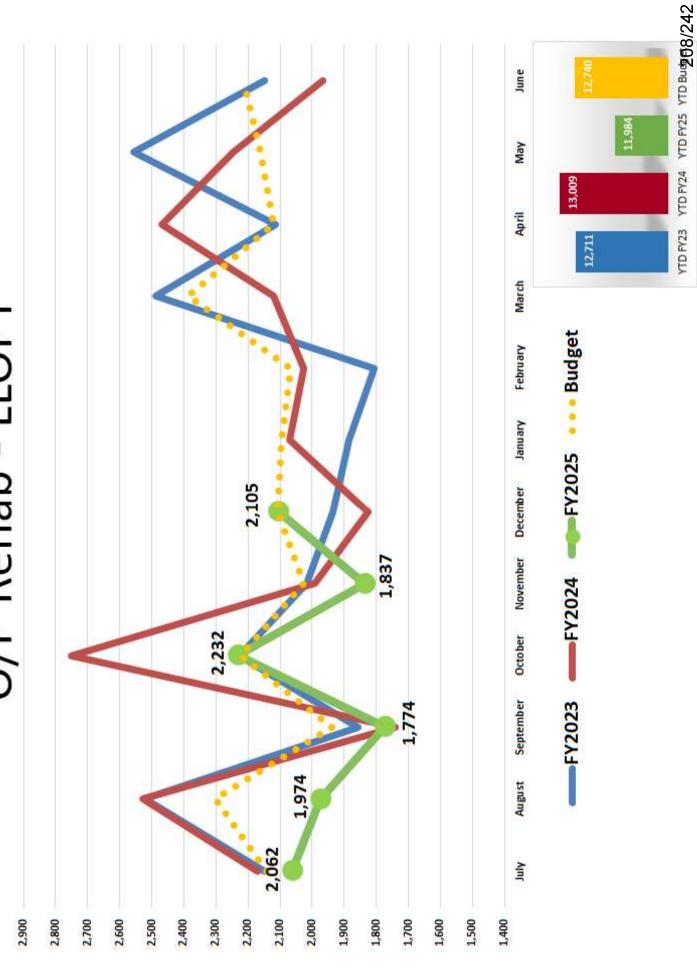
#### O/P Rehab - Exeter



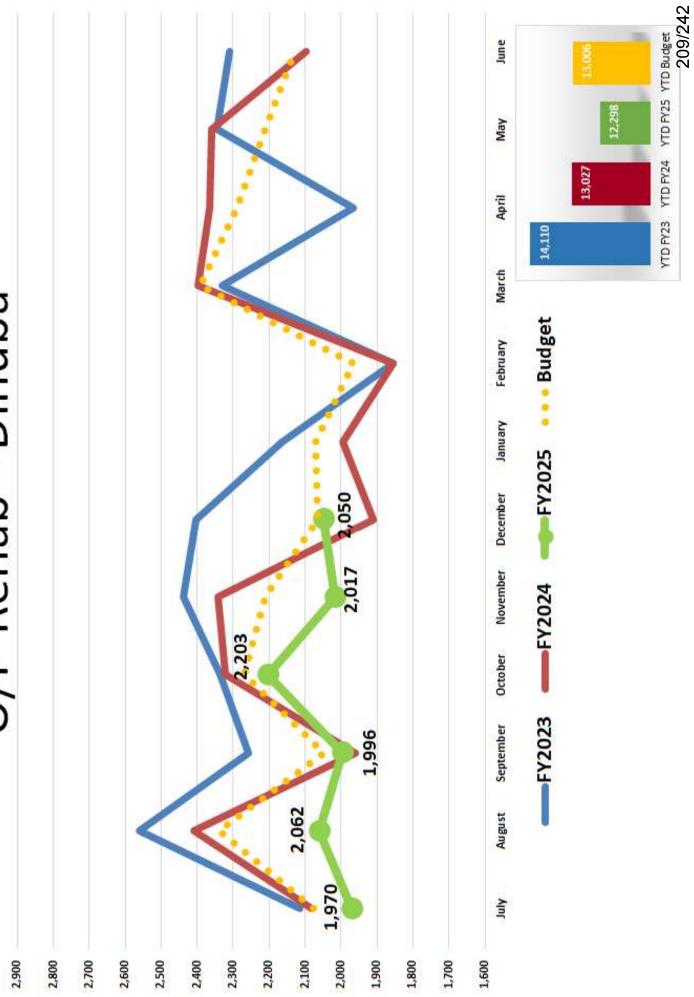
#### O/P Rehab - Akers

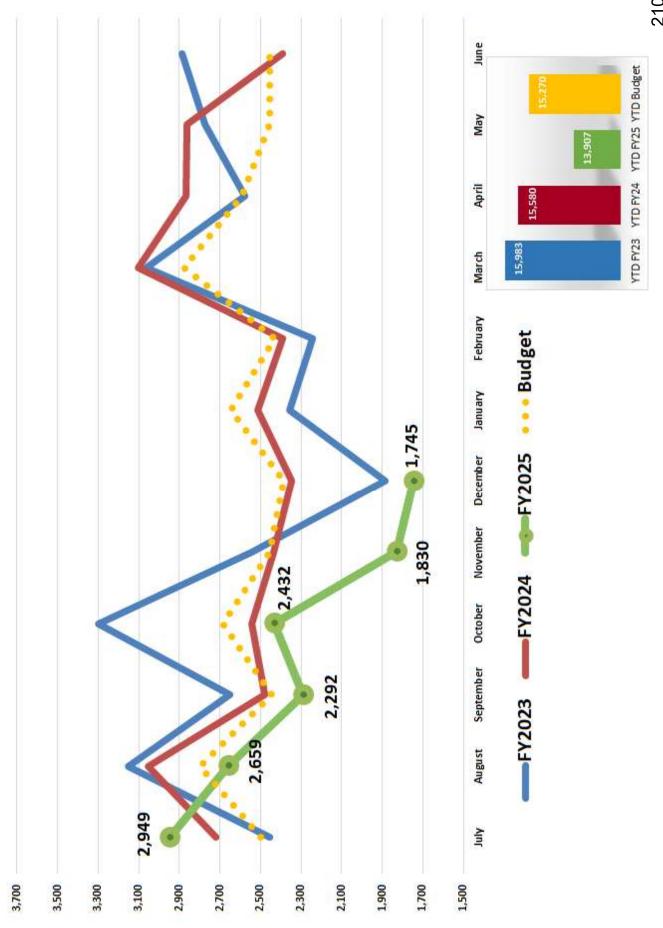


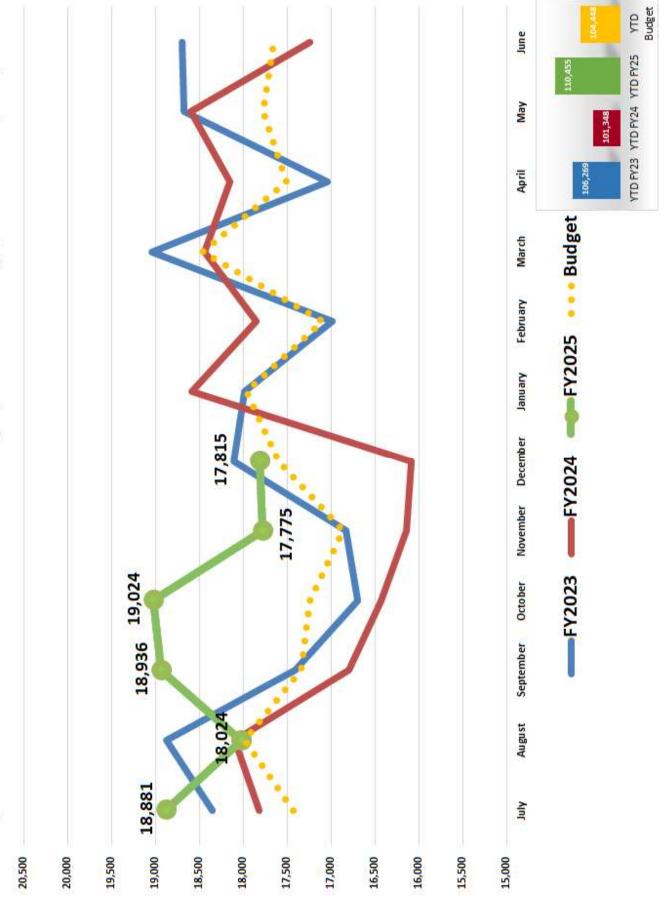
# O/P Rehab - LLOPT



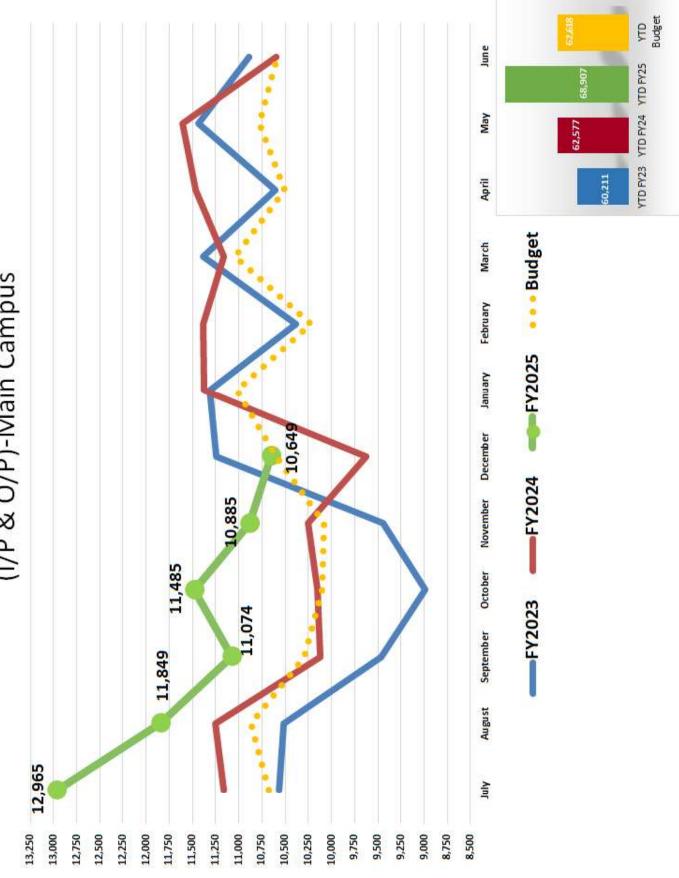
### O/P Rehab - Dinuba



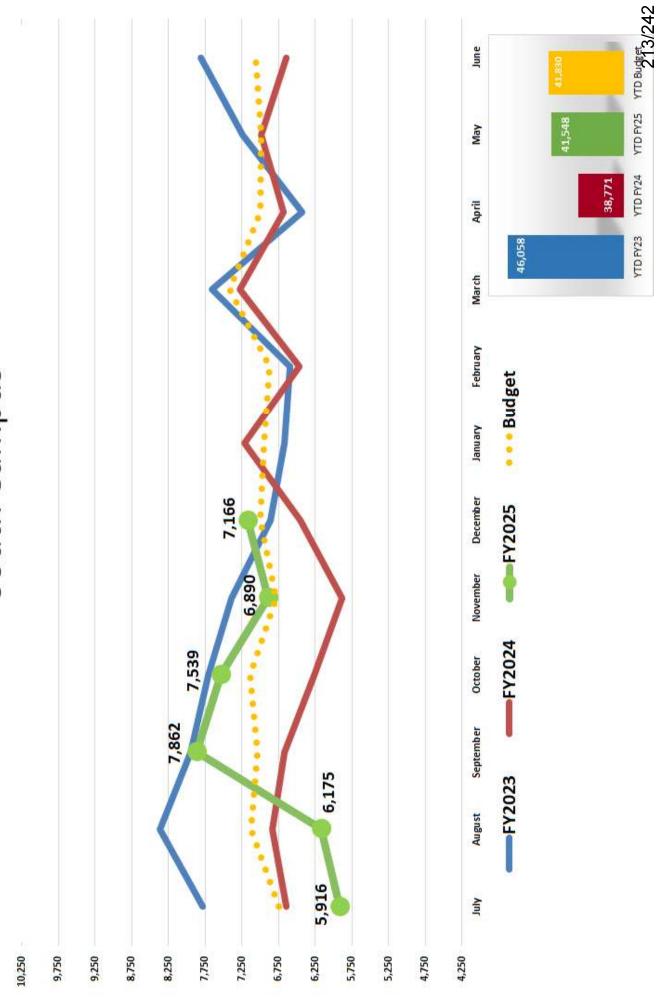




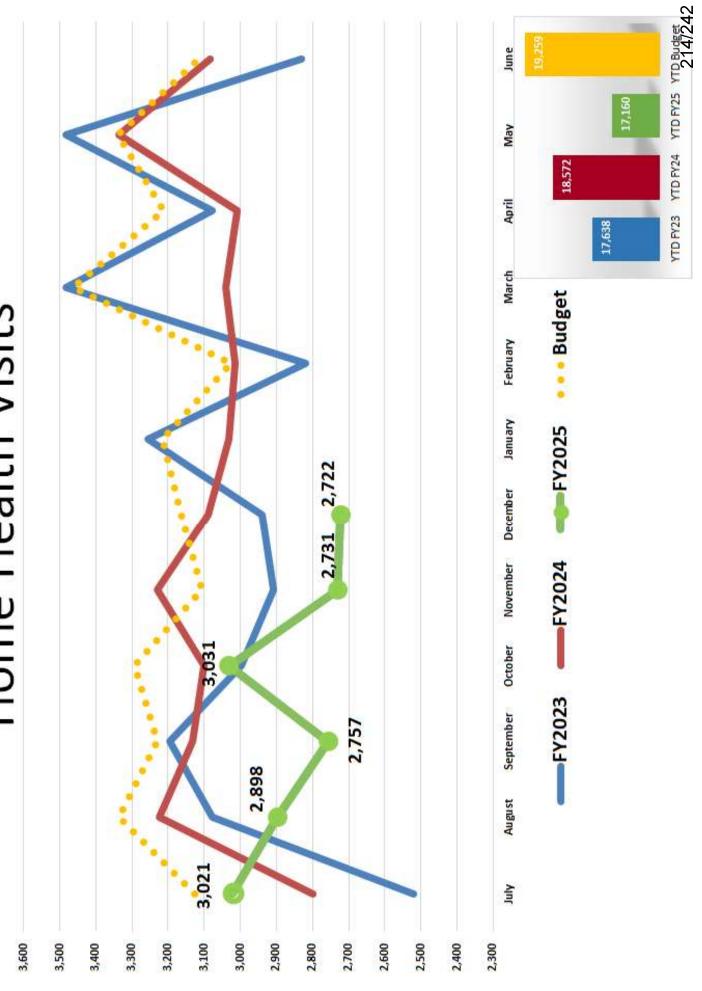
#### Physical & Other Therapy Units (I/P & O/P)-Main Campus



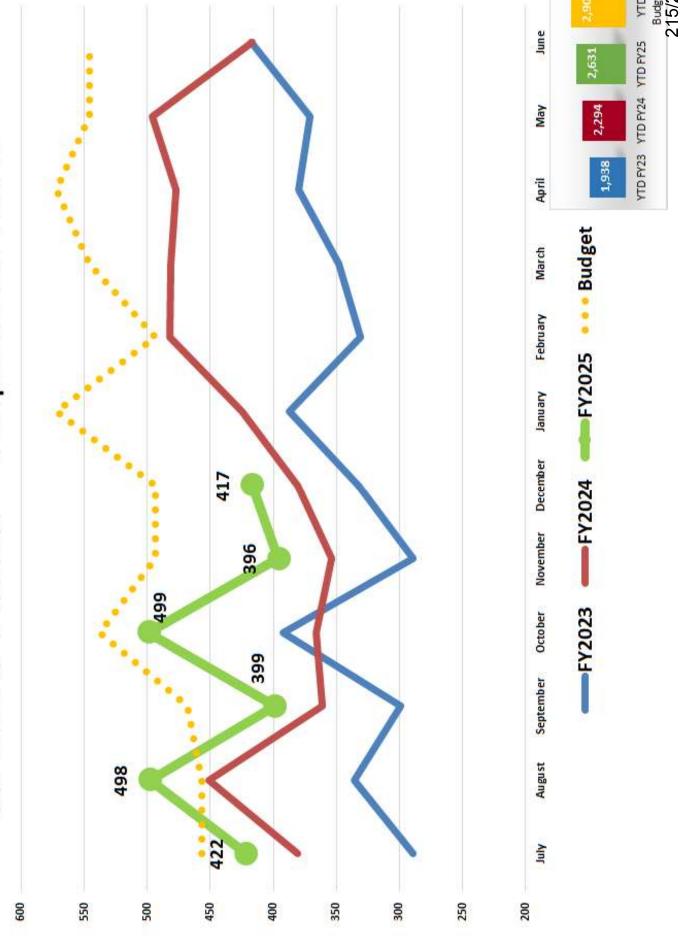
#### Physical & Other Therapy Units (I/P & O/P)-KDRH & South Campus



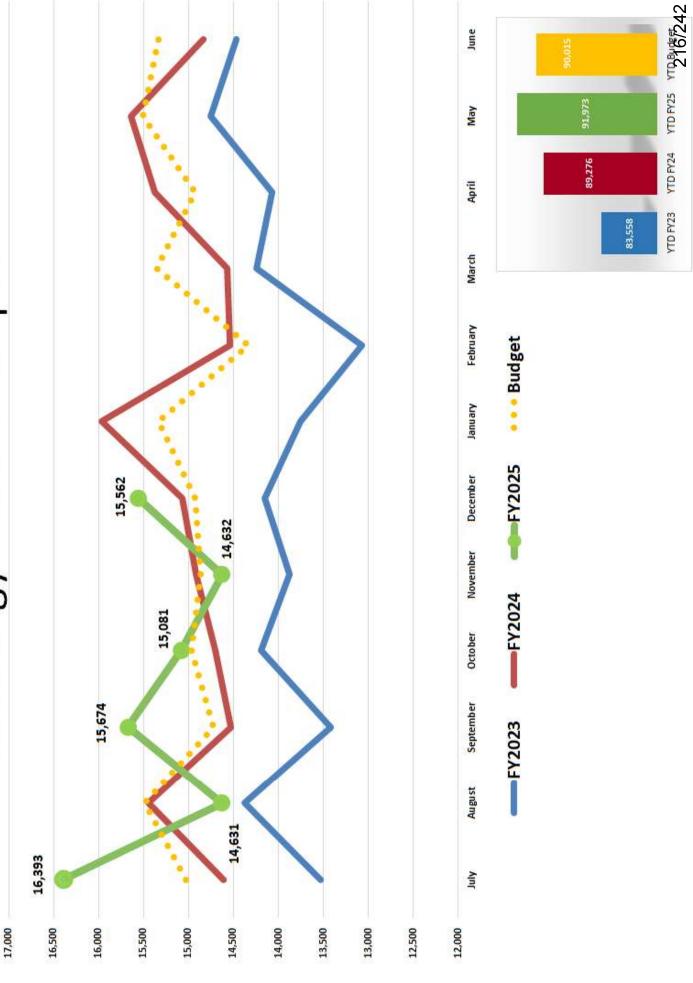
### Home Health Visits



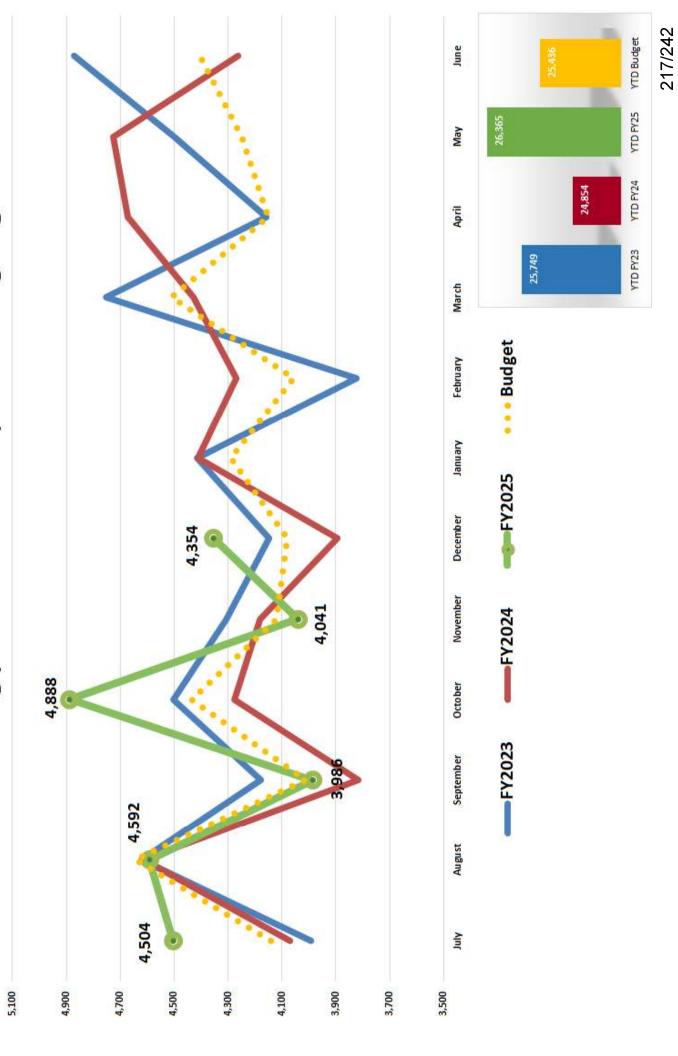
# Infusion Center - Outpatient Visits

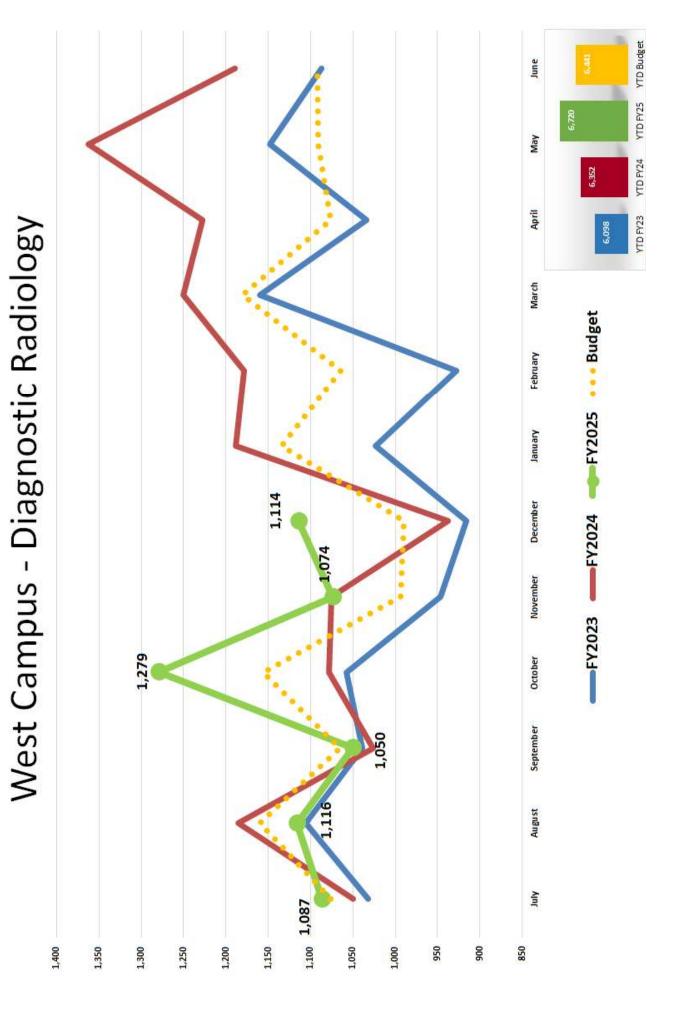


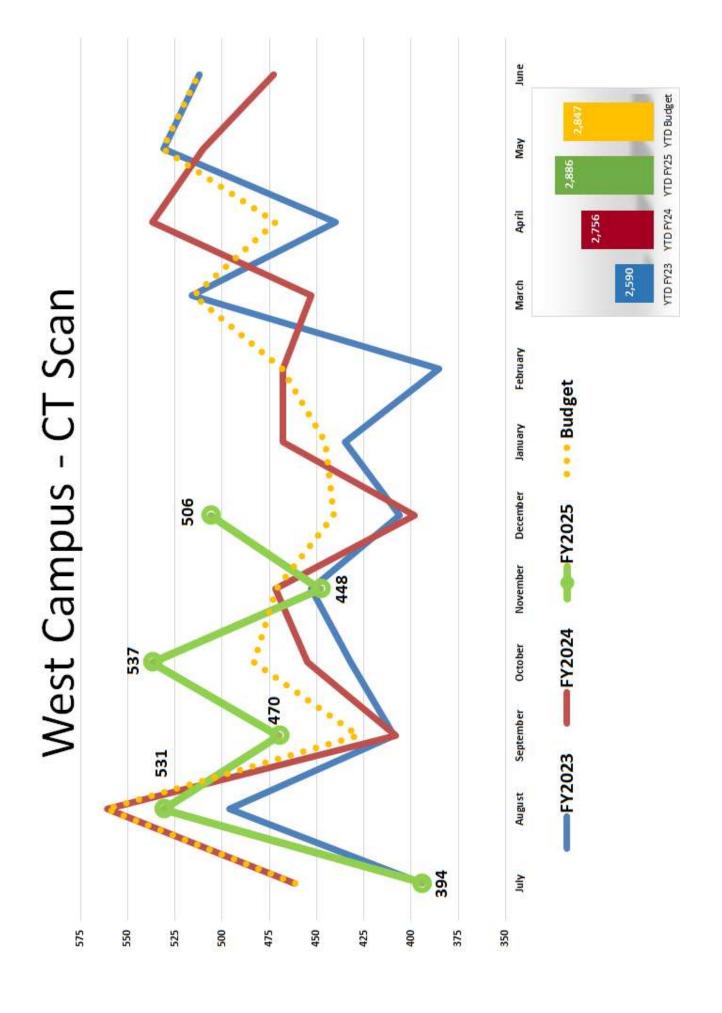
### Radiology - Main Campus

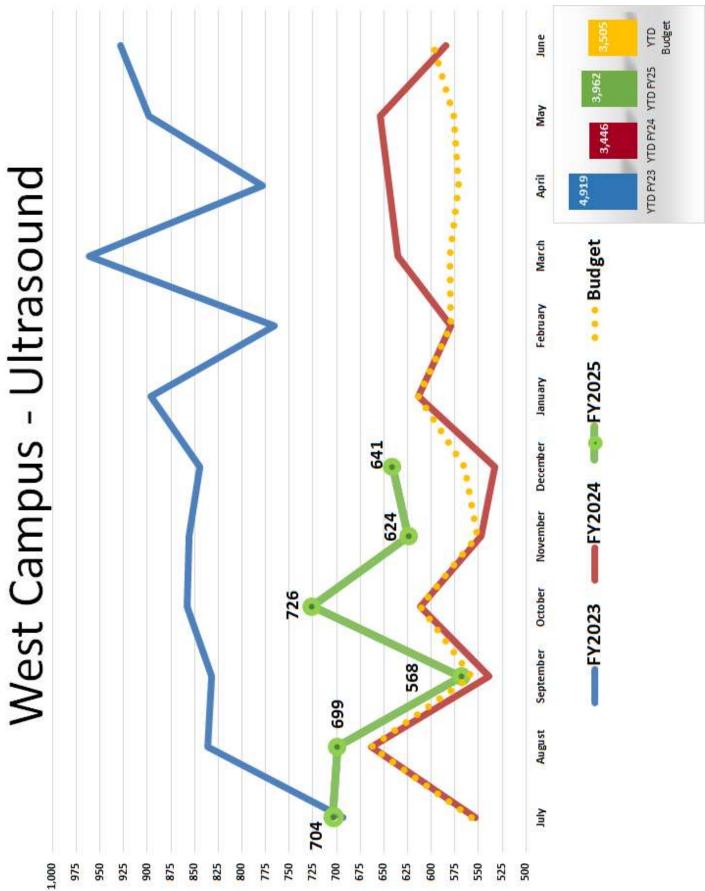


# Radiology - West Campus Imaging

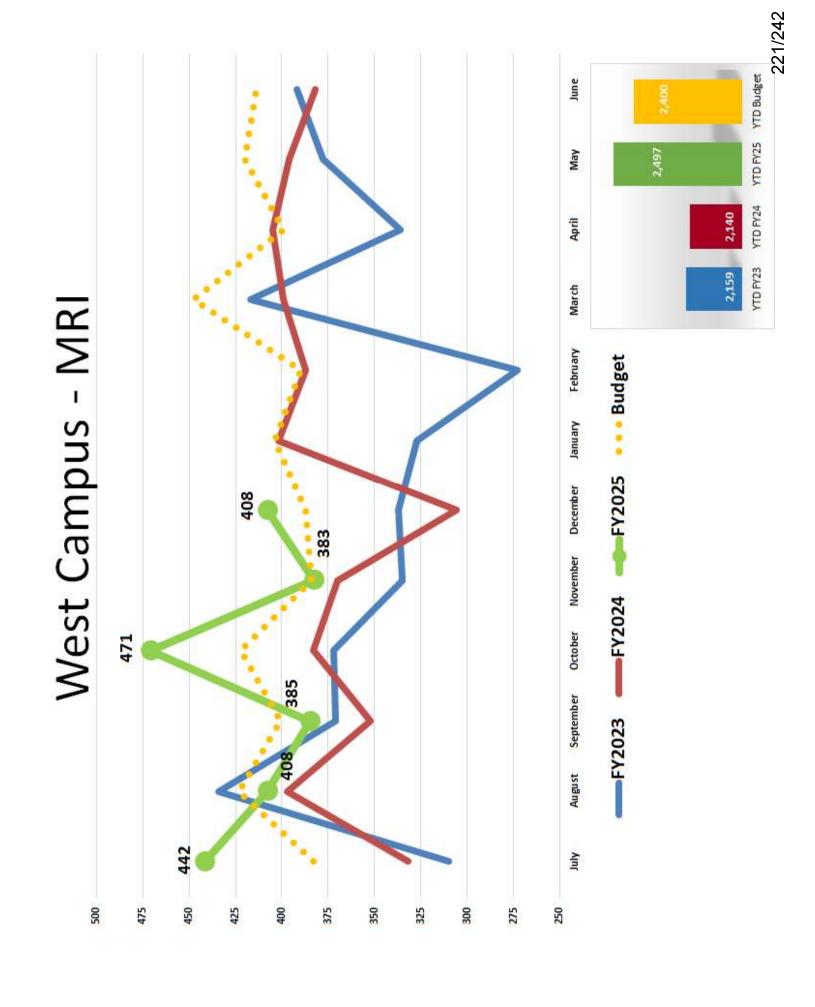




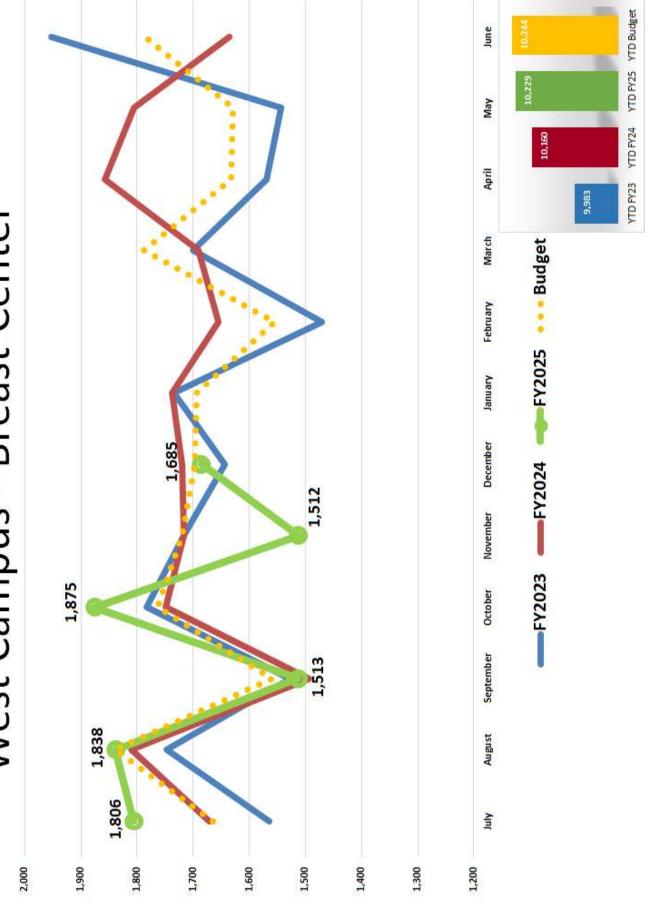




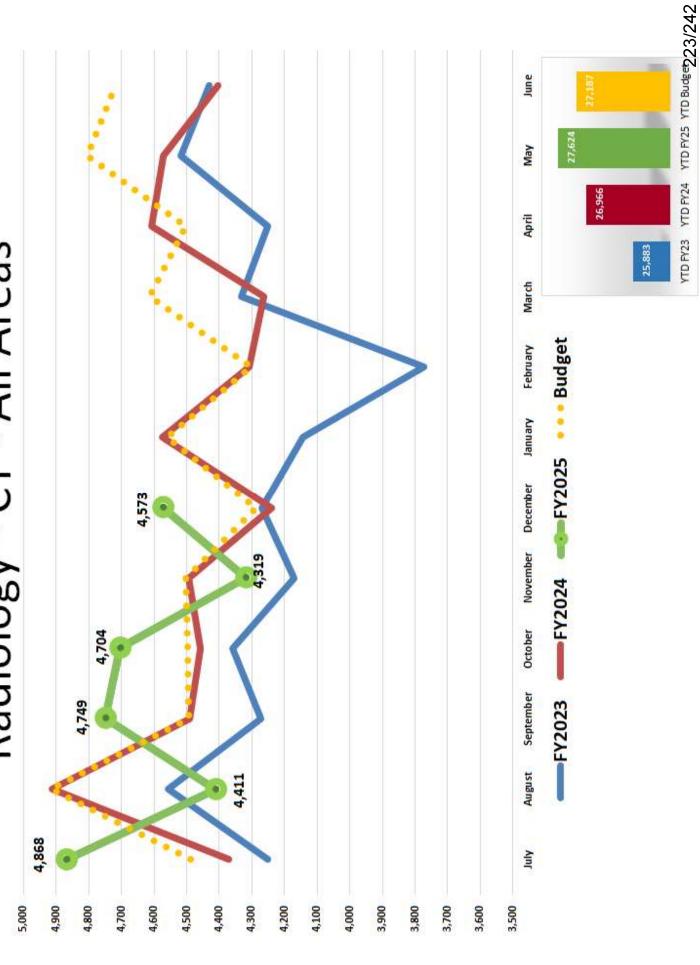
220/242



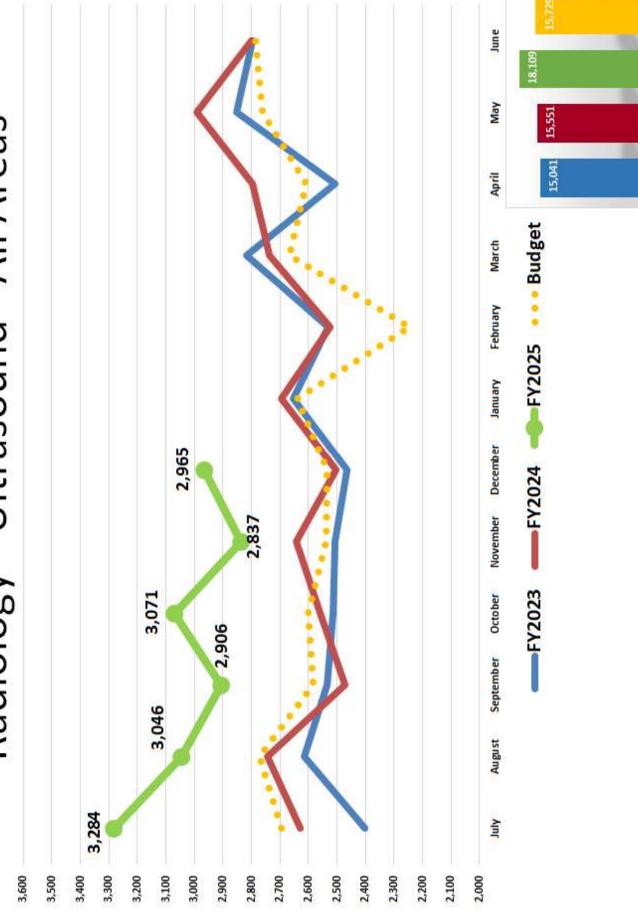
### West Campus - Breast Center



### Radiology - CT - All Areas

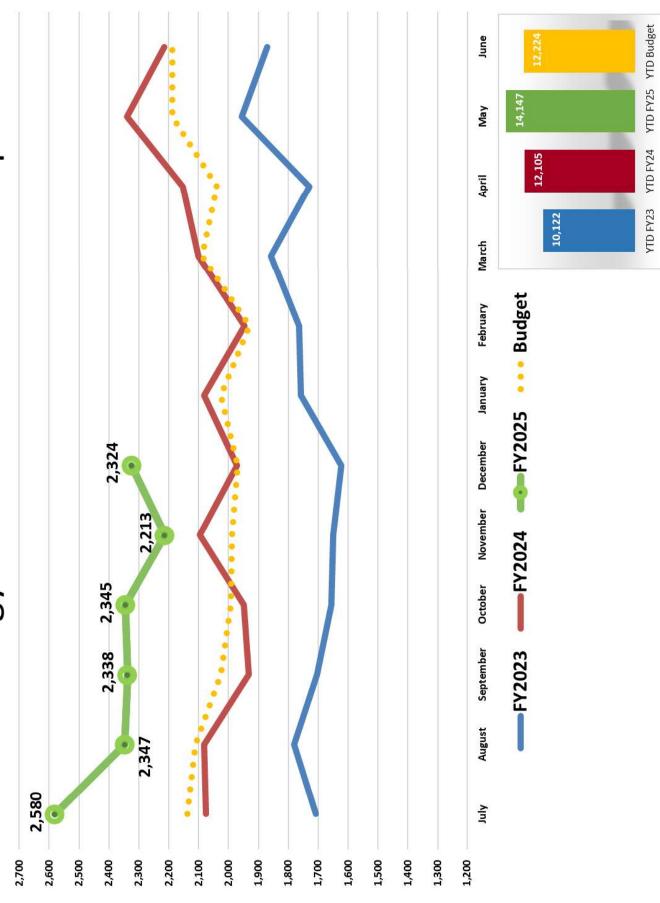


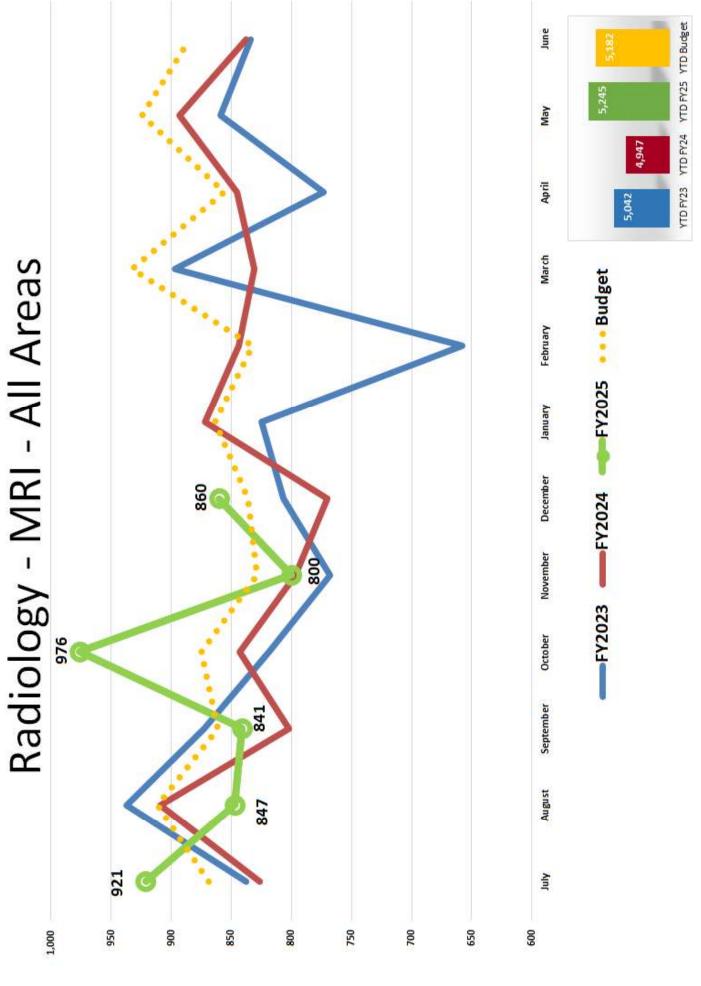
### Radiology - Ultrasound - All Areas



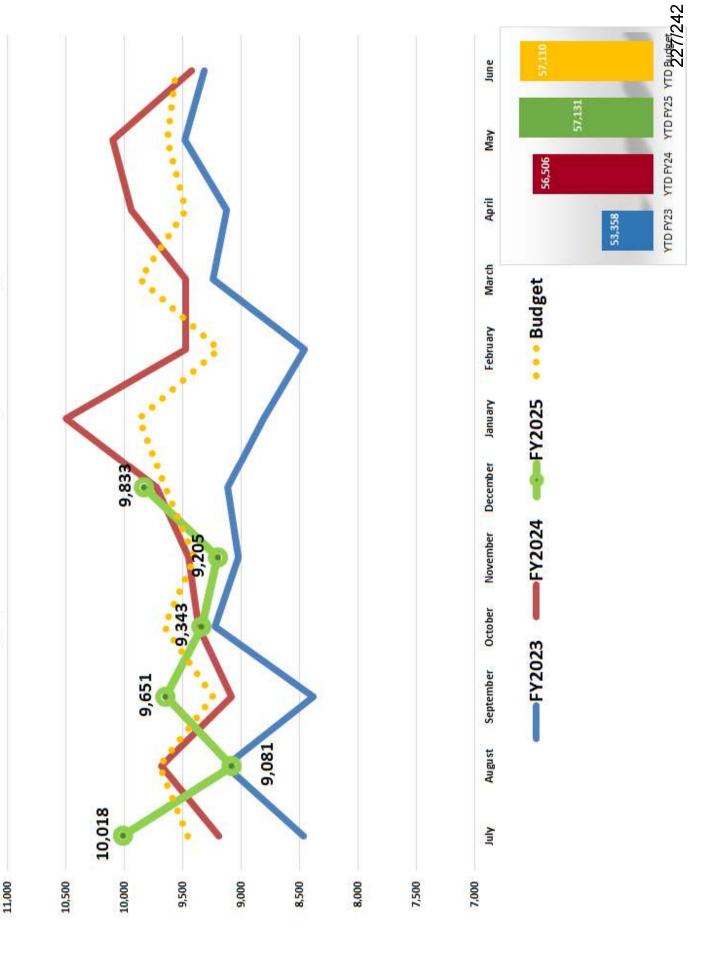
YTD FY23 YTD FY24 YTD FY25

### Radiology - Ultrasound - Main Campus

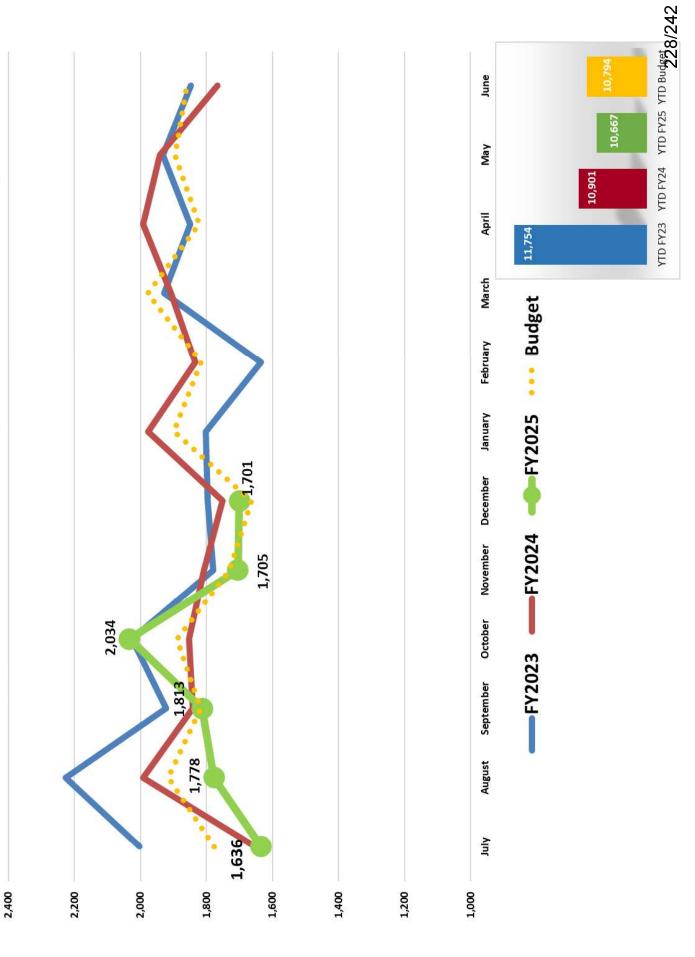


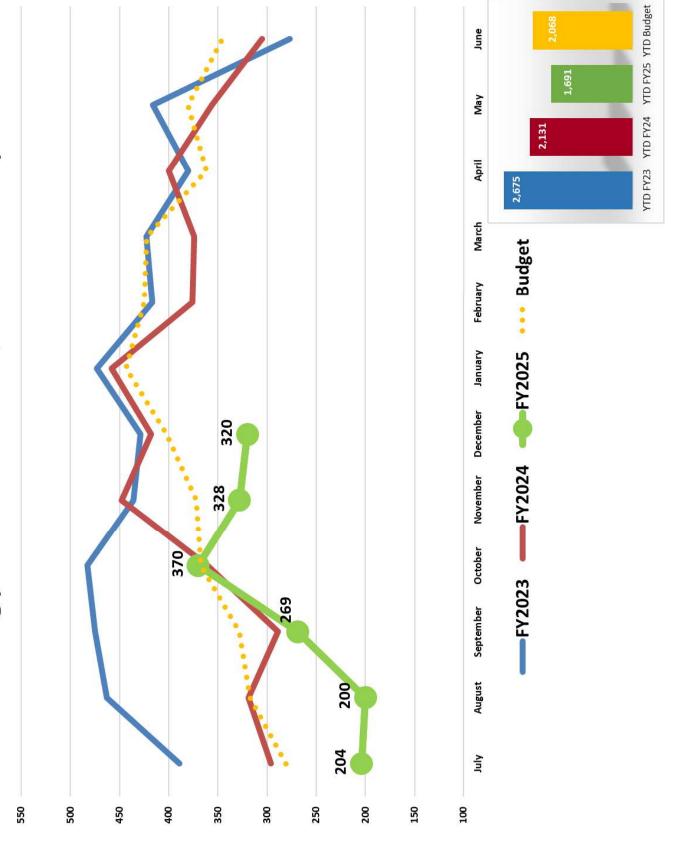


## Radiology Modality - Diagnostic



# Radiology - UC Court/South Campus

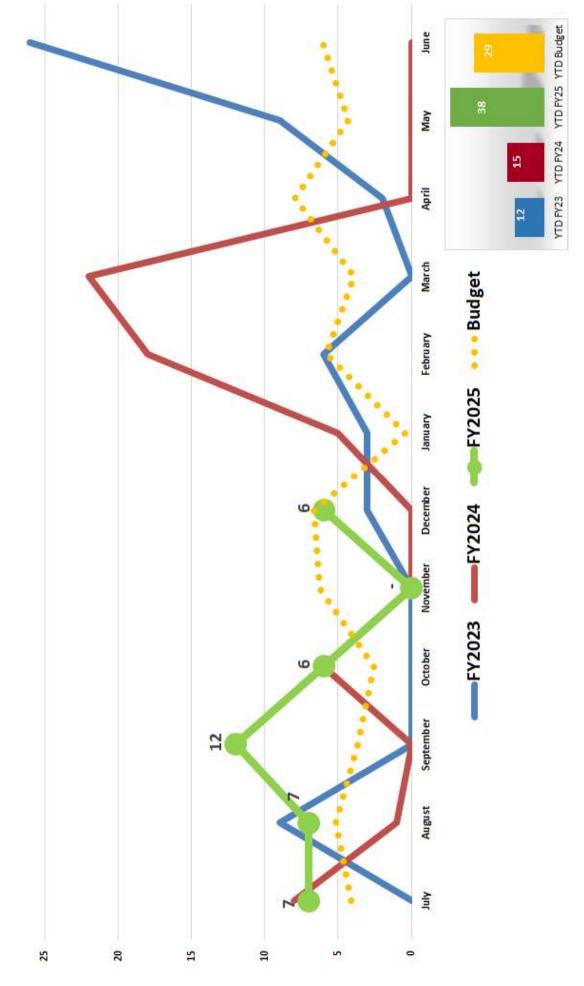




### Chronic Dialysis - Visalia



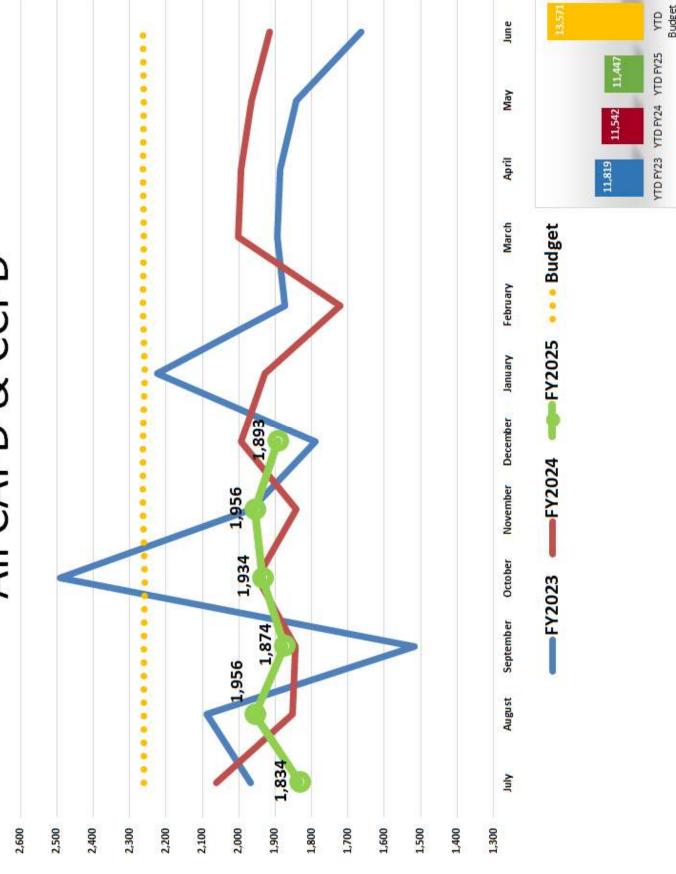
### June YTD FY23 YTD FY24 YTD FY25 May 2,483 CAPD/CCPD - Maintenance Sessions 2,960 April FY2025 · · · · Budget March February January November December 390 FY2023 -FY2024 October 437 September August 404 298 July 800 200 400 300 1,000 900 700 909 200 100



CAPD/CCPD - Training Sessions

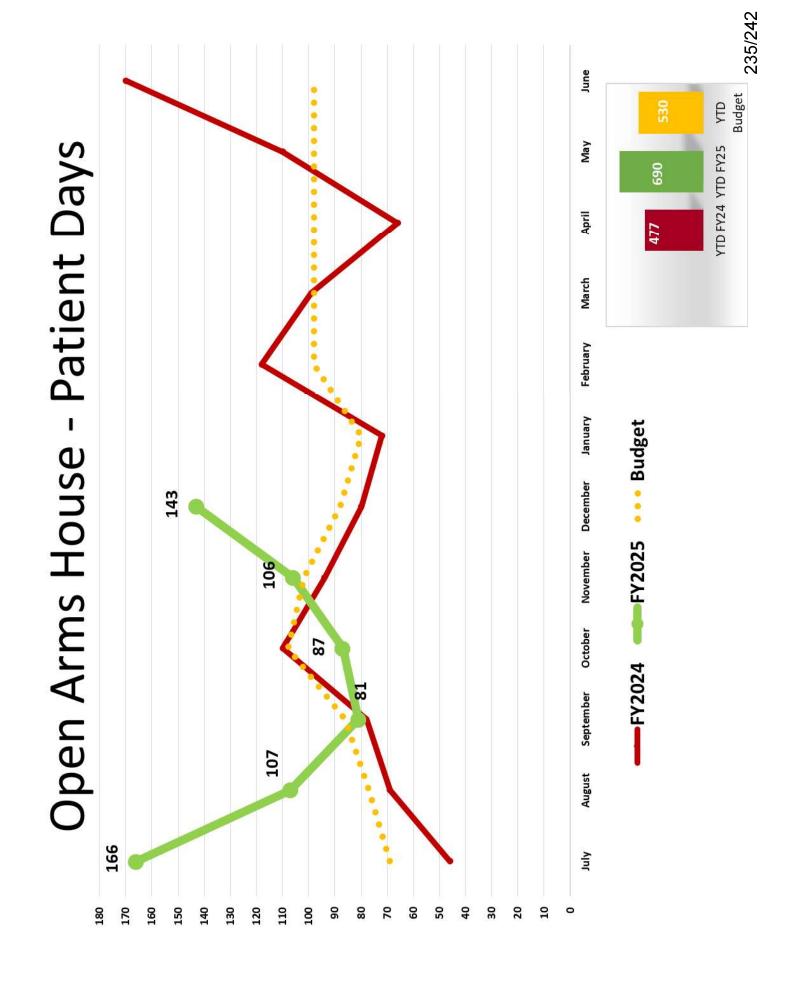
30

# All CAPD & CCPD

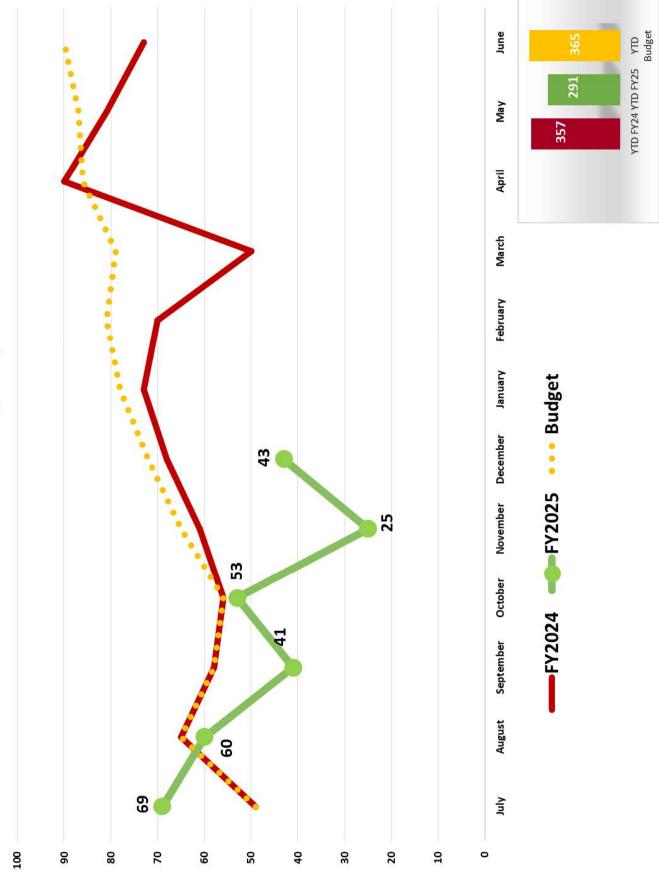


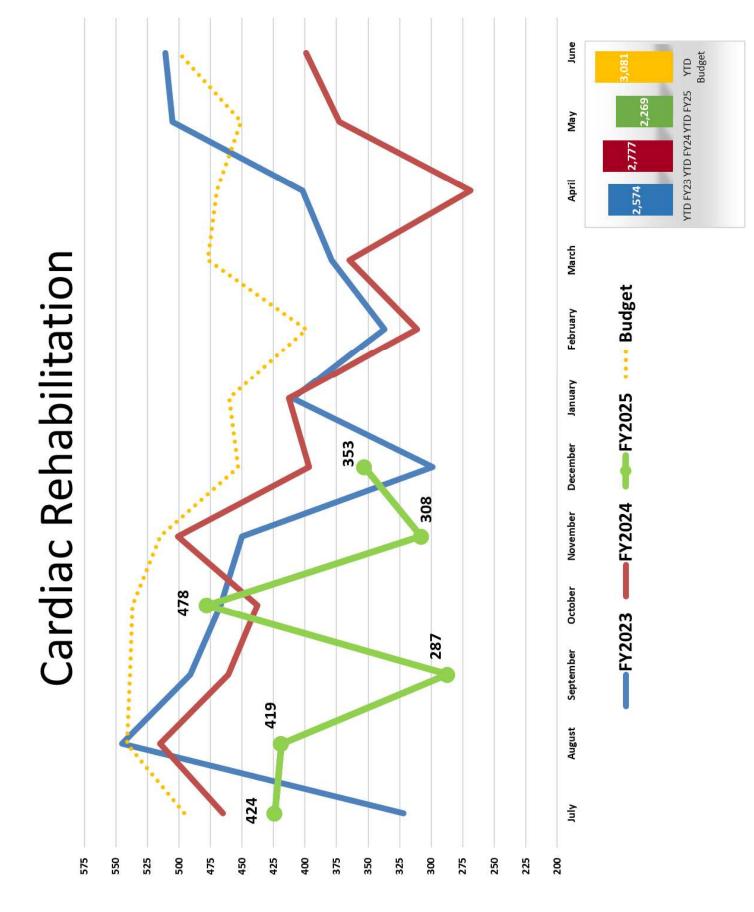
### Urology Clinic Visits

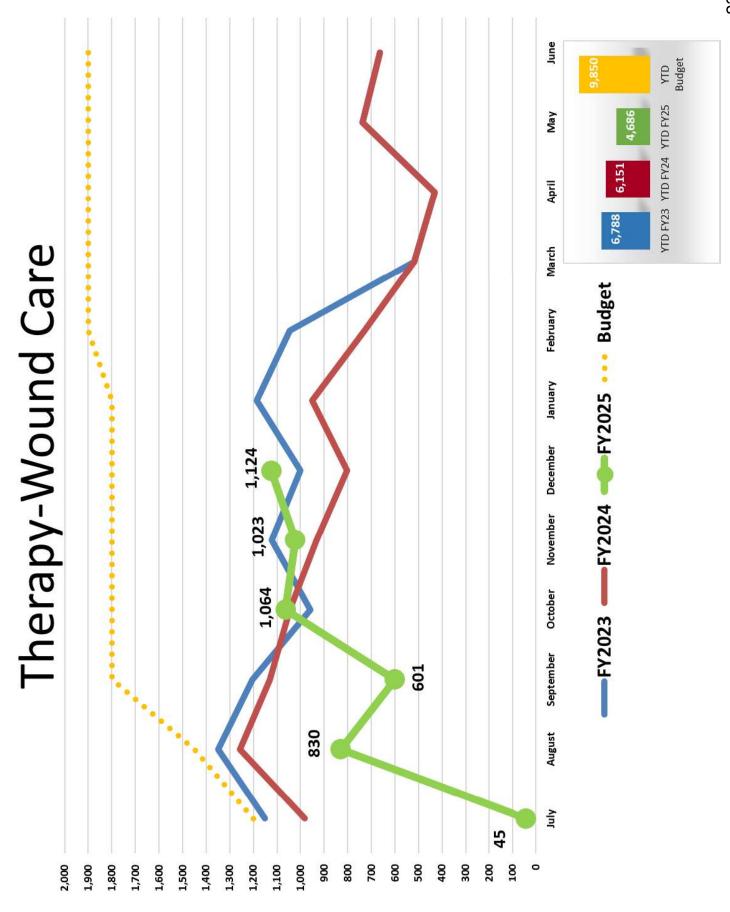












# KH Medical Clinic - Ben Maddox





### KH Willow Clinic



### Medical Oncology

